
UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

April 19, 2005 Date of Report (Date of Earliest Event Reported)

Yahoo! Inc.

(Exact name of Registrant as specified in its charter)

Delaware (State or other Jurisdiction of Incorporation) 0-28018 (Commission File No.) 77-0398689 (IRS Employer Identification No.)

701 First Ave.
Sunnyvale, California 94089
(Address of principal executive offices, including zip code)

(408) 349-3300 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- |_| Written communications pursuant to Rule 425 under the Securities Act
 (17 CFR 230.425)
- |_| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- |_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- |_| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition

The information in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

On April 19, 2005, Yahoo! Inc., a Delaware corporation ("Yahoo!") announced its financial results for the first quarter ended March 31, 2005 and certain other information. A copy of Yahoo!'s press release announcing these financial results and certain other information is attached hereto as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits

(c) Exhibits.

The following exhibit is furnished with this report on Form 8-K:

99.1 Yahoo! Inc. press release dated April 19, 2005.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

YAHOO! INC.

By:/s/ Susan Decker

Susan Decker Executive Vice President, Finance and Administration, and Chief Financial Officer (Principal Financial Officer)

Date: April 19, 2005

YAHOO! INC.

INDEX TO EXHIBITS

Exhibit Number Description

99.1 Press Release dated April 19, 2005

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Yahoo! Reports First Quarter 2005 Financial Results; Revenues - \$1,174 Million, Operating Income - \$247 Million, Operating Income Before Depreciation and Amortization - \$345 Million

SUNNYVALE, Calif.--(BUSINESS WIRE)--April 19, 2005--Yahoo! Inc. (Nasdaq:YHOO) today reported results for the first quarter ended March 31, 2005.

"Yahoo! entered 2005 on a high note, delivering strong growth and record revenue for the eighth consecutive quarter, further validating the strength of Yahoo!'s business model," said Terry Semel, chairman and chief executive officer, Yahoo!. "We are on the cusp of witnessing a significant increase in engagement of consumers on the Internet and believe we are best positioned to capitalize on the many opportunities to which we are exposed."

Consolidated Financial Results

- -- Revenues were \$1,174 million for the first quarter of 2005, a 55 percent increase compared to \$758 million for the same period of 2004.
- -- Marketing services revenue was \$1,025 million for the first quarter of 2005, a 54 percent increase compared to \$665 million for the same period of 2004.
- -- Fees revenue was \$149 million for the first quarter of 2005, a 61 percent increase compared to \$93 million for the same period of 2004.
- -- Revenues excluding traffic acquisition costs ("TAC") were \$821 million for the first quarter of 2005, a 49 percent increase compared to \$550 million for the same period of 2004.
- -- Gross profit for the first quarter of 2005 was \$720 million, a 51 percent increase compared to \$476 million for the same period of 2004.
- -- Operating income for the first quarter of 2005 was \$247 million, an 87 percent increase compared to \$132 million for the same period of 2004.
- -- Operating income before depreciation and amortization for the first quarter of 2005 was \$345 million, a 64 percent increase compared to \$211 million for the same period of 2004.
- -- Cash flow from operating activities for the first quarter of 2005 was \$386 million, a 63 percent increase compared to \$236 million for the same period of 2004.
- -- Free cash flow for the first quarter of 2005 was \$318 million, a 61 percent increase compared to \$197 million for the same period of 2004.
- -- Net income for the first quarter of 2005 was \$205 million or \$0.14 per diluted share (including net income of \$15 million, or \$0.01 per diluted share, related to the sale of certain investments and settlements). This compares with net income of \$101 million or \$0.07 per diluted share for the same period of 2004.

"In the first quarter, Yahoo! continued to grow its user base and drive deeper engagement, the core user fundamentals that lead to favorable financial returns," said Susan Decker, chief financial officer, Yahoo!. "We continued to increase levels of free cash flow while investing in the business, demonstrating the leverage in our operating model, and driving long-term shareholder value."

Segment Financial Results

- -- United States revenues for the first quarter of 2005 were \$819 million, a 37 percent increase from the \$599 million reported for the same period of 2004.
- -- International revenues for the first quarter of 2005 were \$355 million, a 124 percent increase from the \$159 million reported for the same period of 2004.
- -- United States segment operating income before depreciation and amortization for the first quarter of 2005 was \$270 million, a

- 41 percent increase from the \$191 million reported for the same period of 2004.
- -- International segment operating income before depreciation and amortization for the first quarter of 2005 was \$75 million, a 280 percent increase from the \$20 million reported for the same period of 2004.

Cash Flow Information

Free cash flow of \$318 million in the first quarter of 2005 was the largest contributor to the increase of \$110 million in our cash, cash equivalents and investments in marketable debt securities which grew from \$3,742 million at December 31, 2004 to \$3,852 million at March 31, 2005. In addition, we generated \$90 million from the issuance of common stock as a result of the exercise of employee stock options. These increases were offset by \$165 million used for direct share repurchases, a net \$96 million used in structured stock repurchase transactions, and \$54 million used for acquisitions.

Please refer to the "Note to Unaudited Condensed Consolidated Statements of Operations" for definitions of certain key financial measures used here and in the "Business Outlook" attached to this press release.

Quarterly Conference Call

Yahoo! will host a conference call to discuss first quarter results at 5:00 p.m. Eastern Time today. A live Webcast of the conference call, together with supplemental financial information can be accessed through the Company's Investor Relations Web site at http://yhoo.client.shareholder.com/earnings.cfm. In addition, an archive of the Webcast can be accessed through the same link. An audio replay of the call will be available following the conference call by calling 877-213-9653 or 630-652-3041, reservation number: 11385612.

About Yahoo!

Yahoo! Inc. is a leading global internet brand and one of the most trafficked Internet destinations worldwide. Yahoo! seeks to provide online products and services essential to users' lives, and offers a full range of tools and marketing solutions for businesses to connect with Internet users around the world. Yahoo! is headquartered in Sunnyvale, Calif.

This press release includes the following financial measures defined as non-GAAP financial measures by the Securities and Exchange Commission: revenues excluding traffic acquisition costs, operating income before depreciation and amortization, and free cash flow. These measures may be different from non-GAAP financial measures used by other companies. The presentation of this financial information is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with generally accepted accounting principles. See "Note to Unaudited Condensed Consolidated Statements of Operations" and "Reconciliations to Unaudited Condensed Consolidated Statements of Operations" included in this press release for further information regarding these non-GAAP financial measures.

This press release and its attachments contain forward-looking statements that involve risks and uncertainties concerning Yahoo!'s expected financial performance (as described without limitation in the Business Outlook section and quotations from management in this press release), as well as Yahoo!'s strategic and operational plans. Actual results may differ materially from the results predicted and reported results should not be considered as an indication of future performance. The potential risks and uncertainties include, among others, the Company's ability to compete with new or existing competitors; reduction in spending by, or loss of, marketing services customers; the demand by customers for Yahoo!'s premium services; acceptance by users of new products and services; risks related to the integration of recent acquisitions; risks related to the Company's international operations; failure to manage growth and diversification; adverse results in litigation, including intellectual property infringement claims; the Company's ability to protect its intellectual property and the value of its brands; dependence on key personnel; dependence on third parties for technology, services, content and distribution; and general economic conditions. All information set forth in this release and its attachments is as of April 19, 2005. Yahoo! undertakes no duty to update this information. More information about potential factors that could affect the

Company's business and financial results is included under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004 which is on file with the SEC and available at the SEC's website at www.sec.gov. Additional information will also be set forth in those sections in Yahoo!'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2005, which will be filed with the SEC in the second quarter of 2005.

Yahoo! and the Yahoo! logos are trademarks and/or registered trademarks of Yahoo! Inc. All other names are trademarks and/or registered trademarks of their respective owners.

Yahoo! Inc.
Unaudited Condensed Consolidated Statements of Operations
(in thousands, except per share amounts)

	Three Months Ended March 31,			
		2004		2005
Revenues	\$	757,786	\$1,	173,742
Cost of revenues		281,705		
Gross profit		476,081		720,445
Operating expenses: Sales and marketing Product development General and administrative Stock compensation expense (1) Amortization of intangibles Total operating expenses		166,295 76,989 57,556 12,572 30,512		230, 519 119, 349 73, 545 9, 466 40, 203
Income from operations		132,157		247,363
Other income, net	-	14,378		49,994
Income before income taxes, earnings in equity interests, minority interests		146,535		297,357
Provision for income taxes Earnings in equity interests Minority interests in operations of consolidated subsidiaries	_	19,868		(120, 435) 29, 378 (1, 740)
Net income		101,212		
Net income per share - diluted	\$	0.07		
Shares used in per share calculation - diluted		., 426, 548 ======		
(1) Stock compensation expense is allocated as	fo	llows:		
Sales and marketing Product development General and administrative	\$	4,723 4,244		1,490 3,262 4,714
Total stock compensation expense	\$ =	12,572 =======	\$	

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Revenues excluding traffic acquisition costs		
("TAC")	\$ 550,150	\$ 820,755
Operating income before depreciation and		
amortization	\$ 210,921	\$ 345,062
Free cash flow	\$ 197,286	\$ 317,566

Yahoo! Inc.

Note to Unaudited Condensed Consolidated Statements of Operations

This press release includes the non-GAAP financial measures of revenues excluding traffic acquisition costs, operating income before depreciation and amortization, and free cash flow, which are reconciled to gross profit, income from operations, and cash flow from operating activities, respectively, which we believe are the most comparable GAAP measures. We use these non-GAAP financial measures for internal managerial purposes, when publicly providing business outlook, and as a means to evaluate period-to-period comparisons. These non-GAAP financial measures are used in addition to and in conjunction with results presented in accordance with GAAP. These non-GAAP financial measures reflect an additional way of viewing aspects of our operations that, when viewed with our GAAP results and the accompanying reconciliations to corresponding GAAP financial measures, provide a more complete understanding of factors and trends affecting our business. These non-GAAP measures should be considered as a supplement to, and not as a substitute for, or superior to, gross profit, income from operations, and cash flow from operating activities calculated in accordance with generally accepted accounting principles.

Revenues excluding traffic acquisition costs or TAC is defined as gross profit plus other cost of revenues. Under GAAP, both our revenues and cost of revenues include TAC. In defining revenues excluding TAC as our non-GAAP gross profit measure, we have removed TAC from both revenues and cost of revenues. TAC consists of payments made to affiliates that have integrated our sponsored search offerings into their websites and payments made to companies that direct consumer and business traffic to the Yahoo! network. We present revenues excluding TAC: (1) to provide a metric for our investors to analyze and value our Company and (2) to provide investors one of the primary metrics used by the Company for evaluation and decision-making purposes. We provide revenues excluding TAC because we believe it is useful to investors in valuing our Company. One of the ways investors value companies is to apply a multiple to revenues. Since a significant portion of the GAAP revenues associated with our sponsored search offerings is paid to our third party affiliates, we believe investors find it more meaningful to apply multiples to revenues excluding TAC to assess our value as this avoids "double counting" revenues that are paid to, and being reported by, our third party affiliates. Further, management uses revenues excluding TAC for evaluating the performance of our business, making operating decisions, for budgeting purposes, and as a factor in determining management compensation. A limitation of revenues excluding TAC is that it is a measure which we have defined for internal and investor purposes that may be unique to the Company and therefore it may not enhance the comparability of our results to other companies in our industry who have similar business arrangements but address the impact of TAC differently.

Operating income before depreciation and amortization is defined as income from operations before depreciation, amortization of intangible assets and amortization of stock compensation expense. We consider operating income before depreciation and amortization to be an important indicator of the operational strength of the Company. This measure eliminates the effects of depreciation, amortization of intangible assets and amortization of stock compensation expense from period to period, which we believe is useful to management and investors in evaluating the operating performance of the Company, as depreciation and amortization costs are not directly attributable to the underlying performance of the Company's business operations. A limitation associated with this measure is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenues in the Company's businesses. Management evaluates the costs of such tangible and intangible assets through other financial measures such as capital expenditures. A further limitation associated with this measure is that it does not

include stock compensation expenses related to our workforce. Management compensates for this limitation by providing supplemental information about stock compensation expense on the face of the consolidated statements of operations.

Free cash flow is defined as cash flow from operating activities less net capital expenditures. We consider free cash flow to be a liquidity measure which provides useful information to management and investors about the amount of cash generated by the business after the acquisition of property and equipment, which can then be used for strategic opportunities including, among others, investing in the Company's business, making strategic acquisitions, strengthening the balance sheet and repurchasing stock. A limitation of free cash flow is that it does not represent the total increase or decrease in the cash balance for the period.

Yahoo! Inc. Reconciliations to Unaudited Condensed Consolidated Statements of Operations (in thousands)

Three Months Ended

	March 31,			
	2004		2005	
Revenues for groups of similar services (2): Marketing services Fees	665,046 92,740		,024,796 148,946	
Total revenues	\$ 757,786	\$1		
Revenues by segment: United States International	\$ 599,271 158,515	\$	818,726 355,016	
Total revenues	\$ 757,786	\$1		
Cost of revenues: Traffic acquisition costs ("TAC") Other cost of revenues	\$ 207,636	\$	352,987	
Total cost of revenues	\$ 281,705	\$	100,310 453,297 =======	
Revenues excluding TAC: Gross profit Other cost of revenues	\$ 476,081 74,069	\$	720,445 100,310	
Revenues excluding TAC	\$ 550,150	\$		
Revenues excluding TAC by segment: United States: Gross profit	\$ 389,108	\$	540,089	
Other cost of revenues		-	78,803	
Revenues excluding TAC	451,725 ======		618,892	
International: Gross profit Other cost of revenues	86,973 11,452		180,356 21,507	
Revenues excluding TAC	\$ 98,425	\$	201,863	
Operating income before depreciation and amortization:				
Income from operations Depreciation and amortization Stock compensation expense	\$ 132,157 66,192 12,572		247,363 88,233 9,466	
Operating income before depreciation and amortization	\$ - / -		345,062	

amortization by segment: Operating income before depreciation and amortization - United States Operating income before depreciation and amortization - International Operating income before depreciation and amortization	\$		-	270, 415 74, 647 345, 062
	=	=======		=======
United States: Income from operations Depreciation and amortization Stock compensation expense		121,289 59,300 10,665		
Operating income before depreciation and amortization - United States	\$	191,254	\$	
International: Income from operations Depreciation and amortization Stock compensation expense	\$	10,868 6,892 1,907		57,345 16,630 672
Operating income before depreciation and amortization - International	\$	19,667		74,647
Free cash flow: Cash flow from operating activities Acquisition of property and equipment, net	\$	235,975 (38,689)	\$	385,715 (68,149)
Free cash flow	\$	197,286		317,566

(2) Yahoo! currently classifies its revenues as either Marketing Services or Fees. For the quarter ended March 31, 2004, Yahoo! reclassified previously reported Marketing Services revenues of \$4 million as Fees in order to refine its alignment of revenue sources with these classifications.

Yahoo! Inc. Business Outlook

Business Outlook

The following business outlook is based on current information and expectations as of April 19, 2005. Yahoo!'s business outlook as of today is expected to be available on the Company's Investor Relations Web site throughout the current quarter. It is currently expected the outlook will not be updated until the release of Yahoo!'s next quarterly earnings announcement, notwithstanding subsequent developments; however, Yahoo! may update the outlook or any portion thereof at any time.

Revenues excluding traffic acquisition costs (3) ("TAC") outlook (in millions): Gross Profit Other cost of revenues		\$3,120-\$3,235 445-480
Revenues excluding TAC	\$855-\$895 =======	\$3,565-\$3,715 ========
Operating income before depreciation and amortization (3) outlook (in millions): Income from operations Depreciation and amortization Stock compensation expense	92-98	\$1,075-\$1,120 385-405 40-50
Operating income before depreciation an amortization		\$1,500-\$1,575 =======

(3) Refer to Note to Unaudited Condensed Consolidated Statements of Operations.

$\begin{array}{c} {\sf Yahoo!\ Inc.}\\ {\sf Unaudited\ Condensed\ Consolidated\ Statements\ of\ Cash\ Flows}\\ {\sf (in\ thousands)} \end{array}$

	Three Months Ended March 31,				
		2004	2005		
CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to net	\$	101, 212	\$ 204,560		
cash provided by operating activities: Depreciation and amortization Tax benefits from stock options Earnings in equity interests Minority interests in operations of		66,192 60,750 (19,868)	107,527		
<pre>consolidated subsidiaries Stock compensation expense (Gain)/loss from sale of investments, assets and other, net</pre>		482 12,572	•		
Changes in assets and liabilities, net of effects of acquisitions: Accounts receivable, net		1,189	(30,417)		
Prepaid expenses and other Accounts payable Accrued expenses and other liabilities Deferred revenue		(4,410) (17,909) 32,303 4,735	(24,626) 45,219		
Net cash provided by operating activities		235, 975	385,715		
CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of property and equipment, net Purchases of marketable debt securities Proceeds from sales and maturities of		(38,689) (911,515)	(68,149) (1,636,760)		
marketable debt securities Acquisitions, net of cash acquired Proceeds from sales of marketable equity securities		(43,767)	1,777,385 (53,970) 11,382		
Other investing activities, net Net cash provided by (used in) investing	-		11,382 11,318		
activities		(66,028)	41,206		
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from issuance of common stock, net Repurchase of common stock Structured stock repurchase, net			90,304 (164,895) (96,202)		
Other financing activities, net Net cash provided by (used in) financing		·	800		
activities		42,295	(169,993)		
Effect of exchange rate changes on cash and cash equivalents		3,040	10,259		
Net change in cash and cash equivalents Cash and cash equivalents, beginning of period	b	215,282 415,892	823,723		
Cash and cash equivalents, end of period			\$ 1,090,910 ======		
Supplemental schedule of investing activities					
Cash paid for acquisitions Cash acquired in acquisitions	\$	50,684 (6,917)	\$ 53,997 (27)		
			\$ 53,970		

\$ 2,209 \$ 37,766

Yahoo! Inc. Unaudited Condensed Consolidated Balance Sheets (in thousands)

	Dec	ember 2004			rch 31 2005	L,
ASSETS						
Current assets:						
Cash and cash equivalents		823,72			90,910	
Marketable debt securities		875,96				
Marketable equity securities		812,28	8	7	51, 291	L
Accounts receivable, net		479, 99	3	5	14,497	7
Prepaid expenses and other current assets		98,50			76,808	3
Total current assets		090,47			23,572	2
Long-term marketable debt securities	1.	042,57	5	1.2	70,832	,
Property and equipment, net	-,	531,69	6	-, -	52,959	9
Goodwill	2,	550,95	7	2,5	40,309	9
Intangible assets, net	,	480,66	6	5	34, 893	3
Other assets		531,69 550,95 480,66 481,83	2	4	82,400	9
Total acceta						
Total assets		178,20				
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities:						
Accounts payable	\$	48,20	5	\$	25,870	9
Accrued expenses and other current	·	•			,	
liabilities		853,11	.5	8	76,696	6
Deferred revenue		853,11 279,38	7	2	89,709)
Total current liabilities	1,	180,70	7	1,1	.92,275	5
Long-term deferred revenue		65,87	5		65,196	3
Long-term debt		65,87 750,00 35,90	0	7	50,000	9
Other long-term liabilities		35,90	7		38,467	7
Minority interests in consolidated subsidiaries	S	44,26	6		46,849)
Stockholders' equity	7,	101,44	6	7,2	12,178	3
Total liabilities and stockholders' equity	,	178,20				
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