
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

Form 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2008

Or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission file number 000-28018

YAHOO! INC.

(Exact name of Registrant as specified in its charter)

Delaware
*(State or other jurisdiction of
incorporation or organization)*

77-0398689
*(I.R.S. Employer
Identification No.)*

**701 First Avenue
Sunnyvale, California 94089**
(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (408) 349-3300

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at October 31, 2008
Common Stock, \$0.001 par value	1,387,717,417

YAHOO! INC.
Table of Contents

	<u>Page</u>
<u>PART I.</u>	
<u>FINANCIAL INFORMATION</u>	
<u>Item 1.</u>	3
<u>Condensed Consolidated Financial Statements (unaudited)</u>	3
<u>Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2007 and 2008</u>	3
<u>Condensed Consolidated Balance Sheets as of December 31, 2007 and September 30, 2008</u>	4
<u>Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2007 and 2008</u>	5
<u>Notes to Condensed Consolidated Financial Statements</u>	7
<u>Item 2.</u>	28
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	28
<u>Item 3.</u>	42
<u>Quantitative and Qualitative Disclosures About Market Risk</u>	42
<u>Item 4.</u>	43
<u>Controls and Procedures</u>	43
<u>PART II.</u>	44
<u>OTHER INFORMATION</u>	
<u>Item 1.</u>	44
<u>Legal Proceedings</u>	44
<u>Item 1A.</u>	44
<u>Risk Factors</u>	44
<u>Item 2.</u>	58
<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	58
<u>Item 3.</u>	58
<u>Defaults Upon Senior Securities</u>	58
<u>Item 4.</u>	59
<u>Submission of Matters to a Vote of Security Holders</u>	59
<u>Item 5.</u>	60
<u>Other Information</u>	60
<u>Item 6.</u>	60
<u>Exhibits</u>	60
<u>Signatures</u>	61
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32</u>	

PART I — FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements (unaudited)

YAHOO! INC.

Condensed Consolidated Statements of Income

	Three Months Ended		Nine Months Ended	
	September 30, 2007	September 30, 2008	September 30, 2007	September 30, 2008
	(Unaudited, in thousands except per share amounts)			
Revenues	\$ 1,767,506	\$ 1,786,426	\$ 5,137,276	\$ 5,402,113
Cost of revenues	740,200	772,277	2,136,849	2,293,271
Gross profit	1,027,306	1,014,149	3,000,427	3,108,842
Operating expenses:				
Sales and marketing	410,936	396,982	1,168,785	1,226,472
Product development	274,682	323,172	795,268	943,497
General and administrative	161,511	199,593	449,934	559,484
Amortization of intangibles	29,985	24,228	82,264	71,192
Strategic workforce realignment costs, net	—	—	—	16,885
Total operating expenses	877,114	943,975	2,496,251	2,817,530
Income from operations	150,192	70,174	504,176	291,312
Other income, net	43,748	8,881	109,935	57,217
Income before income taxes, earnings in equity interests, and minority interests	193,940	79,055	614,111	348,529
Provision for income taxes	(78,653)	(50,577)	(258,743)	(155,243)
Earnings in equity interests	36,546	27,762	97,801	537,471
Minority interests in operations of consolidated subsidiaries	(547)	(1,892)	1,108	(3,031)
Net income	\$ 151,286	\$ 54,348	\$ 454,277	\$ 727,726
Net income per share — basic	\$ 0.11	\$ 0.04	\$ 0.34	\$ 0.53
Net income per share — diluted	\$ 0.11	\$ 0.04	\$ 0.32	\$ 0.51
Shares used in per share calculation — basic	1,335,092	1,383,786	1,342,387	1,363,382
Shares used in per share calculation — diluted	1,395,056	1,397,573	1,403,756	1,396,404
Stock-based compensation expense by function:				
Cost of revenues	\$ 2,555	\$ 4,283	\$ 6,919	\$ 11,112
Sales and marketing	70,353	51,060	172,731	172,904
Product development	51,603	55,372	164,354	149,896
General and administrative	21,029	21,884	70,321	59,144
Strategic workforce realignment expense reversals	—	—	—	(12,284)
Total stock-based compensation expense	\$ 145,540	\$ 132,599	\$ 414,325	\$ 380,772

The accompanying notes are an integral part of these condensed consolidated financial statements.

YAHOO! INC.
Condensed Consolidated Balance Sheets

	December 31, 2007	September 30, 2008
	(Unaudited, in thousands except par values)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,513,930	\$ 2,143,750
Short-term marketable debt securities	487,544	1,070,350
Accounts receivable, net	1,055,532	992,936
Prepaid expenses and other current assets	180,716	189,785
Total current assets	<u>3,237,722</u>	<u>4,396,821</u>
Long-term marketable debt securities	361,998	85,128
Property and equipment, net	1,331,632	1,490,655
Goodwill	4,002,030	4,038,445
Intangible assets, net	611,497	556,466
Other long-term assets	503,945	226,113
Investments in equity interests	2,180,917	3,114,852
Total assets	<u>\$12,229,741</u>	<u>\$13,908,480</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 176,162	\$ 150,990
Accrued expenses and other current liabilities	1,006,188	1,076,991
Deferred revenue	368,470	446,565
Short-term debt	749,628	—
Total current liabilities	<u>2,300,448</u>	<u>1,674,546</u>
Long-term deferred revenue	95,129	246,263
Capital lease and other long-term liabilities	28,086	63,008
Deferred and other long-term tax liabilities, net	260,993	307,553
Commitments and contingencies (Note 12)	—	—
Minority interests in consolidated subsidiaries	12,254	15,285
Stockholders' equity:		
Common stock, \$0.001 par value; 5,000,000 shares authorized; 1,534,893 and 1,595,161 shares issued, respectively, and 1,330,828 and 1,386,507 shares outstanding, respectively	1,527	1,590
Additional paid-in capital	9,937,010	11,432,369
Treasury stock at cost, 204,065 and 208,654 shares, respectively	(5,160,772)	(5,267,412)
Retained earnings	4,423,864	5,151,590
Accumulated other comprehensive income	331,202	283,688
Total stockholders' equity	<u>9,532,831</u>	<u>11,601,825</u>
Total liabilities and stockholders' equity	<u>\$12,229,741</u>	<u>\$13,908,480</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

YAHOO! INC.

Condensed Consolidated Statements of Cash Flows

	Nine Months Ended	
	September 30, 2007	September 30, 2008
(Unaudited, in thousands)		
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 454,277	\$ 727,726
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	299,933	372,467
Amortization of intangible assets	181,539	226,006
Stock-based compensation expense	414,325	393,056
Stock-based strategic workforce realignment expense reversals	—	(12,284)
Tax benefits from stock-based awards	170,683	52,199
Excess tax benefits from stock-based awards	(134,491)	(35,481)
Deferred income taxes	(134,585)	42,500
Earnings in equity interests	(97,801)	(537,471)
Dividends received from equity investee	15,156	18,942
Minority interests in operations of consolidated subsidiaries	(1,108)	3,031
(Gains)/losses from sales of investments, assets, and other, net	(12,796)	2,365
Changes in assets and liabilities, net of effects of acquisitions:		
Accounts receivable, net	(6,381)	46,422
Prepaid expenses and other	61,059	(37,683)
Accounts payable	12,073	(35,596)
Accrued expenses and other liabilities	50,809	101,162
Deferred revenue	24,323	231,873
Net cash provided by operating activities	<u>1,297,015</u>	<u>1,559,234</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property and equipment, net	(409,845)	(482,918)
Purchases of marketable debt securities	(1,105,043)	(1,281,713)
Proceeds from sales of marketable debt securities	478,817	248,130
Proceeds from maturities of marketable debt securities	1,376,622	727,890
Acquisitions, net of cash acquired	(355,514)	(209,196)
Purchases of intangible assets	(75,375)	(66,984)
Other investing activities, net	(30,369)	(7,751)
Net cash used in investing activities	<u>(120,707)</u>	<u>(1,072,542)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from issuance of common stock	243,889	331,403
Repurchases of common stock	(1,363,236)	(79,236)
Structured stock repurchases, net	(250,000)	—
Excess tax benefits from stock-based awards	134,491	35,481
Tax withholdings related to net share settlements of restricted stock awards and restricted stock units	(3,750)	(65,068)
Other financing activities, net	(12,125)	(74)
Net cash (used in) provided by financing activities	<u>(1,250,731)</u>	<u>222,506</u>
Effect of exchange rate changes on cash and cash equivalents	32,502	(79,378)
Net change in cash and cash equivalents	(41,921)	629,820
Cash and cash equivalents at beginning of period	1,569,871	1,513,930
Cash and cash equivalents at end of period	<u>\$ 1,527,950</u>	<u>\$ 2,143,750</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

YAHOO! INC.**Condensed Consolidated Statements of Cash Flows — (Continued)****Supplemental cash flow disclosures:**

During the nine months ended September 30, 2008, the holders of the Company's zero coupon senior convertible notes (the "Notes") converted \$750 million of the Notes into 36.6 million shares of Yahoo! common stock. See Note 9 — "Debt" for additional information.

During the nine months ended September 30, 2008, the Company entered into an 11 year lease agreement for a data center in the western United States ("U.S."). Of the total expected minimum lease commitment of \$105 million, \$21 million is classified as an operating lease for real estate and \$84 million is classified as a capital lease for equipment.

	Nine Months Ended	
	September 30,	September 30,
	2007	2008
	(Unaudited, in thousands)	
Acquisition-related activities:		
Cash paid for acquisitions	\$ 380,677	\$ 234,626
Cash acquired in acquisitions	(25,163)	(25,430)
	<u>\$ 355,514</u>	<u>\$ 209,196</u>
Fair value of common stock and vested stock-based awards issued in connection with acquisitions	<u>\$ 271,504</u>	<u>\$ —</u>

See Note 3 — "Acquisitions" for additional information.

The accompanying notes are an integral part of these condensed consolidated financial statements.

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements
(unaudited)

Note 1 THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company. Yahoo! Inc., together with its consolidated subsidiaries (“Yahoo!” or the “Company”), is a leading global Internet brand and one of the most trafficked Internet destinations worldwide. Yahoo! is focused on powering its communities of users, advertisers, publishers, and developers by creating indispensable experiences built on trust. To users, Yahoo! provides owned and operated online properties and services (“Yahoo! Properties” or “Owned and Operated sites”). Yahoo! also extends its marketing platform and access to Internet users beyond Yahoo! Properties through its distribution network of third-party entities (referred to as “Affiliates”) who have integrated the Company’s advertising offerings into their Websites (referred to as “Affiliate sites”) or their other offerings.

Basis of Presentation. The condensed consolidated financial statements include the accounts of Yahoo! Inc. and its majority-owned or otherwise controlled subsidiaries. All significant intercompany accounts and transactions have been eliminated. Certain prior period amounts have been reclassified to conform to the current period presentation. Investments in entities in which the Company can exercise significant influence, but does not own a majority equity interest or otherwise control, are accounted for using the equity method and are included as investments in equity interests on the condensed consolidated balance sheets. The Company has included the results of operations of acquired companies from the closing date of the acquisitions.

The accompanying unaudited condensed consolidated interim financial statements reflect all adjustments, consisting of only normal recurring items, which, in the opinion of management, are necessary for a fair statement of the results of operations for the periods shown. The results of operations for such periods are not necessarily indicative of the results expected for the full year or for any future periods.

The preparation of condensed consolidated financial statements in conformity with generally accepted accounting principles in the United States (“GAAP”) requires management to make estimates, judgments, and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to uncollectible receivables, the useful lives of long-lived assets including property and equipment, investment fair values, goodwill and other intangible assets, investments in equity interests, income taxes, and contingencies. In addition, the Company uses assumptions when employing the Black-Scholes option valuation model to calculate the fair value of stock-based awards granted. The Company bases its estimates of the carrying value of certain assets and liabilities on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, when these carrying values are not readily available from other sources. Actual results may differ from these estimates.

These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2007. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. The condensed consolidated balance sheet as of December 31, 2007 was derived from the Company’s audited financial statements for the year ended December 31, 2007, but does not include all disclosures required by GAAP. However, the Company believes the disclosures are adequate to make the information presented not misleading.

Recent Accounting Pronouncements

In February 2008, the Financial Accounting Standards Board (“FASB”) issued FASB Staff Position (“FSP”) No. FAS 157-2, “Effective Date of FASB Statement No. 157” (“FSP FAS 157-2”), which delays the effective date of Statement of Financial Accounting Standards (“SFAS”) No. 157, “Fair Value Measurements” (“SFAS 157”) for all non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually) for fiscal years beginning after November 15, 2008, and

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

interim periods within those fiscal years for items within the scope of this FSP. The Company is currently evaluating the impact of adopting FSP FAS 157-2 for non-financial assets and non-financial liabilities on its consolidated financial position, cash flows, and results of operations.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), “Business Combinations” (“SFAS 141R”) and SFAS No. 160, “Accounting and Reporting of Noncontrolling Interest in Consolidated Financial Statements, an amendment of ARB 51” (“SFAS 160”), which will change the accounting for and reporting of business combination transactions and noncontrolling interests in consolidated financial statements. SFAS 141R and SFAS 160 will be effective for the Company on January 1, 2009. The Company is currently evaluating the impact of adopting SFAS 141R and SFAS 160 on its consolidated financial position, cash flows, and results of operations.

In May 2008, the FASB issued FSP Accounting Principles Board Opinion (“APB”) No. 14-1, “Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)” (“FSP APB 14-1”), which requires the issuer of certain convertible debt instruments that may be settled in cash (or other assets) on conversion to separately account for the liability (debt) and equity (conversion option) components of the instrument in a manner that reflects the issuer’s nonconvertible debt borrowing rate. FSP APB 14-1 will be effective for the Company on January 1, 2009 and will require retroactive disclosure. The Company is currently evaluating the impact of adopting FSP APB 14-1 on its consolidated financial position, cash flows, and results of operations.

In June 2008, the FASB issued FSP No. Emerging Issues Task Force (“EITF”) 03-6-1, “Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities” (“FSP EITF 03-6-1”), which requires entities to apply the two-class method of computing basic and diluted earnings per share for participating securities that include awards that accrue cash dividends (whether paid or unpaid) any time common shareholders receive dividends and those dividends do not need to be returned to the entity if the employee forfeits the award. FSP EITF 03-6-1 will be effective for the Company on January 1, 2009 and will require retroactive disclosure. The Company is currently evaluating the impact of adopting FSP EITF 03-6-1 on its consolidated financial position, cash flows, and results of operations.

Note 2 BASIC AND DILUTED NET INCOME PER SHARE

Basic net income per share is computed using the weighted average number of common shares outstanding during the period, excluding any unvested restricted stock awards that are subject to repurchase. Diluted net income per share is computed using the weighted average number of common shares and, if dilutive, potential common shares outstanding during the period. Potential common shares consist of unvested restricted stock and restricted stock units, collectively referred to as “restricted stock awards” (using the treasury stock method), the incremental common shares issuable upon the exercise of stock options (using the treasury stock method), and the conversion of the Company’s Notes (using the if-converted method).

The Company takes into account the effect on consolidated net income per share of dilutive securities of entities in which the Company holds equity interests that are accounted for using the equity method.

Potentially dilutive securities representing approximately 143 million and 137 million shares of common stock for the three and nine months ended September 30, 2008, respectively, and 140 million and 135 million for the three and nine months ended September 30, 2007, respectively, were excluded from the computation of diluted earnings per share for these periods because their effect would have been anti-dilutive.

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

The following table sets forth the computation of basic and diluted net income per share (in thousands, except per share amounts):

	Three Months Ended		Nine Months Ended	
	September 30, 2007	September 30, 2008	September 30, 2007	September 30, 2008
Basic:				
Numerator:				
Net income for basic calculation	\$ 151,286	\$ 54,348	\$ 454,277	\$ 727,726
Denominator:				
Weighted average common shares	1,340,401	1,386,008	1,347,553	1,366,391
Weighted average unvested restricted stock subject to repurchase	(5,309)	(2,222)	(5,166)	(3,009)
Denominator for basic calculation	1,335,092	1,383,786	1,342,387	1,363,382
Net income per share — basic	\$ 0.11	\$ 0.04	\$ 0.34	\$ 0.53
Diluted:				
Numerator:				
Net income for basic calculation	\$ 151,286	\$ 54,348	\$ 454,277	\$ 727,726
Effect of dilutive securities issued by equity investees	—	—	—	(9,362)
Net income for diluted calculation	\$ 151,286	\$ 54,348	\$ 454,277	\$ 718,364
Denominator:				
Denominator for basic calculation	1,335,092	1,383,786	1,342,387	1,363,382
Weighted average effect of Yahoo! dilutive securities:				
Restricted stock awards	5,896	4,097	3,633	8,242
Stock options	17,501	9,690	21,165	14,505
Notes	36,567	—	36,571	10,275
Denominator for diluted calculation	1,395,056	1,397,573	1,403,756	1,396,404
Net income per share — diluted	\$ 0.11	\$ 0.04	\$ 0.32	\$ 0.51

See Note 9 — “Debt” for additional information related to the Company’s Notes.

Note 3 ACQUISITIONS**Transactions completed in 2007**

During the year ended December 31, 2007, the Company completed the acquisitions of Right Media Inc. (“Right Media”), Zimbra, Inc. (“Zimbra”), BlueLithium, Inc. (“BlueLithium”), and other business combinations as described in Note 3 — “Acquisitions” to the Company’s annual financial statements for the year ended

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

December 31, 2007 filed on Form 10-K. The purchase price allocations of acquisitions completed during 2007 are summarized as follows:

	<u>Purchase Price</u>	<u>Goodwill</u>	<u>Amortizable Intangibles</u>
Right Media	\$ 524	\$ 440	\$ 104
Zimbra	\$ 303	\$ 245	\$ 79
BlueLithium	\$ 255	\$ 224	\$ 42
Other acquisitions(*)	\$ 169	\$ 74	\$ 118

(*) Includes asset acquisitions and other business combinations.

The results of operations for Right Media, Zimbra, BlueLithium, and certain other business combinations have been included in the Company's condensed consolidated statements of operations since the completion of the acquisitions in 2007. The following unaudited pro forma financial information presents the combined results of the Company and the 2007 acquisitions as if the acquisitions had occurred at the beginning of 2007 (in thousands, except per share amounts):

	<u>Three Months Ended September 30, 2007</u>	<u>Nine Months Ended September 30, 2007</u>
Net revenues	\$ 1,782,206	\$ 5,216,741
Net income	\$ 116,810	\$ 331,747
Net income per share — basic	\$ 0.09	\$ 0.25
Net income per share — diluted	\$ 0.08	\$ 0.24

The above unaudited pro forma financial information includes adjustments for interest income on cash disbursed for the acquisitions, amortization of identifiable intangible assets, stock-based compensation expense, and related tax effects.

Transactions completed in 2008

Maven. On February 11, 2008, the Company acquired Maven Networks, Inc. ("Maven"), a leading online video platform provider. The Company believes that Maven will assist the Company in expanding state-of-the-art consumer video and advertising experiences on Yahoo! and the Company's network of video publishers across the Web. The purchase price exceeded the fair value of the net tangible and identifiable intangible assets acquired from Maven and as a result, the Company recorded goodwill in connection with this transaction. Under the terms of the agreement, the Company acquired all of the equity interests (including all outstanding options and restricted stock units) in Maven. Maven stockholders were paid in cash and outstanding Maven options and restricted stock units were assumed. Assumed Maven options and restricted stock units are exercisable for, or will settle in, shares of Yahoo! common stock.

The total purchase price of \$143 million consisted of \$141 million in cash consideration and \$2 million of direct transaction costs. In connection with the acquisition, the Company issued stock-based awards valued at \$21 million which are being recognized as stock-based compensation expense as the awards vest over a period of up to four years.

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

The preliminary allocation of the purchase price of the assets acquired and liabilities assumed based on their fair values was as follows (in thousands):

Cash acquired	\$ 257
Other tangible assets acquired	16,869
Amortizable intangible assets:	
Customer contracts and related relationships	7,100
Developed technology and patents	57,100
Trade name, trademark, and domain name	1,200
Goodwill	87,457
Total assets acquired	169,983
Liabilities assumed	(3,628)
Deferred income taxes	(23,485)
Total	<u>\$142,870</u>

The amortizable intangible assets have useful lives not exceeding six years and a weighted average useful life of five years. No amounts have been allocated to in-process research and development and \$87 million has been allocated to goodwill. Goodwill represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired and is not deductible for tax purposes. The goodwill recorded in connection with this acquisition is included in the U.S. segment. The Company may make additional adjustments to the purchase price allocation related to goodwill and tangible assets acquired.

The results of operations for Maven and certain other immaterial business combinations have been included in the Company's condensed consolidated statements of operations since the completion of the acquisitions in 2008. During the nine months ended September 30, 2008, the Company also completed immaterial asset acquisitions that did not qualify as business combinations.

The Company's business combinations completed in 2008 do not have a material impact on the Company's results of operations, and therefore pro forma disclosures have not been presented.

Note 4 INVESTMENTS IN EQUITY INTERESTS

The following table summarizes the Company's investments in equity interests (dollars in thousands):

	December 31, 2007	September 30, 2008	Percent Ownership of Common Stock
Alibaba Group	\$ 1,440,278	\$ 2,223,693	44%
Alibaba.com	100,804	51,970	1%
Yahoo! Japan	636,164	835,662	34%
Other	3,671	3,527	
Total	<u>\$ 2,180,917</u>	<u>\$ 3,114,852</u>	

Equity Investment in Alibaba Group. As of September 30, 2008, the Company's ownership interest in Alibaba Group Holding Limited ("Alibaba Group") was approximately 44 percent compared to 43 percent as of December 31, 2007. The 1 percent increase is due to an increase in ownership interest resulting from the exchange of certain Alibaba Group shares previously held by employees for shares in Alibaba.com Limited ("Alibaba.com") (the business-to-business e-commerce subsidiary of Alibaba Group), partly offset by a decrease in ownership interest resulting from the exercise of Alibaba Group's employee stock options.

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

In the initial public offering (“IPO”) of Alibaba.com on November 6, 2007, Alibaba Group sold an approximate 27 percent interest in Alibaba.com through the issuance of new Alibaba.com shares, the sale of previously held shares in Alibaba.com, and the exchange of certain Alibaba Group shares previously held by Alibaba Group employees for shares in Alibaba.com, resulting in a gain on disposal of interests in Alibaba.com. Accordingly, in the first quarter of 2008, the Company recorded a non-cash gain of \$401 million, net of tax, within earnings in equity interests representing the Company’s share of Alibaba Group’s gain.

As of September 30, 2008, the difference between the Company’s carrying value of its 44 percent investment in Alibaba Group and its proportionate share of the net assets is summarized as follows (in thousands):

Carrying value of investment	\$ 2,223,693
Proportionate share of net assets	1,657,611
Excess of carrying value of investment over proportionate share of net assets	<u>\$ 566,082</u>
The excess carrying value has been assigned to:	
Goodwill	\$ 528,759
Amortizable intangible assets	38,159
Deferred income taxes	(836)
Total	<u>\$ 566,082</u>

The amortizable intangible assets have useful lives not exceeding seven years and a weighted average useful life of approximately five years. No amount has been allocated to in-process research and development. Goodwill is not deductible for tax purposes.

The following table presents Alibaba Group’s financial information, as derived from Alibaba Group’s condensed consolidated financial statements, which includes summary operating information for the three and nine months ended June 30, 2007 and 2008 and summary balance sheet information as of September 30, 2007 and June 30, 2008 (in thousands):

	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>June 30, 2007</u>	<u>June 30, 2008</u>	<u>June 30, 2007</u>	<u>June 30, 2008</u>
Operating data(1):				
Revenues	\$ 77,080	\$ 120,004	\$ 205,738	\$ 323,988
Gross profit	\$ 57,693	\$ 85,129	\$ 148,257	\$ 223,702
Loss from operations	\$ (9,534)	\$ (5,464)	\$ (47,314)	\$ (40,546)
Net (loss) /income(2)	\$ (13,881)	\$ (2,012)	\$ (47,024)	\$ 1,890,245
Balance sheet data:				
Current assets			\$ 723,609	\$ 2,535,736
Long-term assets			\$ 1,943,425	\$ 2,137,565
Current liabilities			\$ 452,413	\$ 734,295
Long-term liabilities			\$ 15,369	\$ 18,179

(1) The Company records its share of the results of Alibaba Group one quarter in arrears within earnings in equity interests in its condensed consolidated statements of income.

(2) The net income of \$1.9 billion for the nine months ended June 30, 2008 is primarily due to Alibaba Group’s sale of an approximate 27 percent ownership interest in Alibaba.com from Alibaba.com’s IPO.

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

The Company also has commercial arrangements with Alibaba Group to provide technical, development, and advertising services. For the three and nine months ended September 30, 2007 and 2008, respectively, these transactions were not material.

Equity Investment in Alibaba.com Limited. As part of the IPO of Alibaba.com, the Company purchased an approximate 1 percent interest in Alibaba.com. This investment is accounted for using the equity method, consistent with the Company's investment in Alibaba Group, which holds the controlling interest in Alibaba.com. As of September 30, 2008, the fair value of the Company's investment based on the quoted stock price of Alibaba.com was approximately \$52 million. In the third quarter of 2008, the Company recorded an impairment charge of \$30 million, net of tax, within earnings in equity interests to reduce the carrying value of the investment to fair value.

Equity Investment in Yahoo! Japan. The investment in Yahoo! Japan Corporation ("Yahoo! Japan") is being accounted for using the equity method and the total investment is classified as a part of the investments in equity interests balance on the condensed consolidated balance sheets.

On September 1, 2007, the Company commenced a new commercial arrangement with Yahoo! Japan in which the Company provides advertising and search marketing services to Yahoo! Japan for a service fee and exited the pre-existing commercial arrangement. Previously, the Company earned marketing services revenues from advertisers and paid traffic acquisition costs ("TAC") to Yahoo! Japan. The Company no longer recognizes marketing services revenues and TAC for the delivery of sponsored search results and payments to Affiliates in Japan as Yahoo! Japan is responsible for the fulfillment of all advertiser and Affiliate services. Under this new arrangement, the Company records marketing services revenues from Yahoo! Japan for the provision of search marketing services based on a percentage of advertising revenues earned by Yahoo! Japan for the delivery of sponsored search results. In addition to marketing services revenues, the Company continues to record revenues from license fees from Yahoo! Japan. The prior commercial arrangement resulted in net costs of approximately \$41 million and \$199 million for the three and nine months ended September 30, 2007, respectively. The new arrangement resulted in revenues of approximately \$60 million and \$214 million for the three and nine months ended September 30, 2008, respectively. As of December 31, 2007 and September 30, 2008, the Company had a net receivable balance from Yahoo! Japan of approximately \$62 million and \$35 million, respectively.

As of September 30, 2008, the Company's ownership interest in Yahoo! Japan was approximately 34 percent compared to 33 percent as of June 30, 2008. The 1 percent increase is due to share repurchases that were undertaken by Yahoo! Japan on the open market. The Company's proportionate share of Yahoo! Japan's share repurchase amount in excess of its book value was approximately \$111 million and has been primarily allocated to goodwill. Goodwill is not deductible for tax purposes.

The fair value of the Company's ownership interest in Yahoo! Japan, based upon the quoted stock price of Yahoo! Japan as of September 30, 2008, was approximately \$6 billion.

The following table presents Yahoo! Japan's condensed financial information, as derived from the Yahoo! Japan financial statements, which includes summary operating information for the three and nine months ended

YAHOO! INC.**Notes to Condensed Consolidated Financial Statements — (Continued)**

June 30, 2007 and 2008 and summary balance sheet information as of September 30, 2007 and June 30, 2008 (in thousands):

	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>June 30, 2007</u>	<u>June 30, 2008</u>	<u>June 30, 2007</u>	<u>June 30, 2008</u>
Operating data(*):				
Revenues	\$ 469,272	\$ 627,486	\$ 1,414,624	\$ 1,950,305
Gross profit	\$ 449,355	\$ 561,002	\$ 1,358,405	\$ 1,690,592
Income from operations	\$ 245,617	\$ 314,887	\$ 728,323	\$ 911,452
Net income	\$ 134,142	\$ 183,373	\$ 396,928	\$ 488,482
			<u>September 30, 2007</u>	<u>June 30, 2008</u>
Balance sheet data:				
Current assets			\$ 1,131,234	\$ 1,082,227
Long-term assets			\$ 1,783,430	\$ 1,917,773
Current liabilities			\$ 692,337	\$ 695,777
Long-term liabilities			\$ 347,995	\$ 188,483

(*) The Company records its share of the results of Yahoo! Japan one quarter in arrears within earnings in equity interests in the condensed consolidated statements of income.

The differences between GAAP and accounting principles generally accepted in Japan, the standards by which Yahoo! Japan's financial statements are prepared, did not materially impact the amounts reflected in the Company's condensed consolidated financial statements.

Note 5 GOODWILL

The changes in the carrying amount of goodwill for the nine months ended September 30, 2008 are as follows (in thousands):

	<u>United States</u>	<u>International</u>	<u>Total</u>
Balance as of January 1, 2008	\$ 2,518,848	\$ 1,483,182	\$ 4,002,030
Acquisitions and other(*)	86,903	43,364	130,267
Foreign currency translation adjustments	—	(93,852)	(93,852)
Balance as of September 30, 2008	<u>\$ 2,605,751</u>	<u>\$ 1,432,694</u>	<u>\$ 4,038,445</u>

(*) Other primarily includes certain purchase price adjustments that affect existing goodwill.

YAHOO! INC.
Notes to Condensed Consolidated Financial Statements — (Continued)
Note 6 INTANGIBLE ASSETS, NET

The following table summarizes the Company's intangible assets, net (in thousands):

	December 31, 2007		September 30, 2008	
	Net	Gross Carrying Amount	Accumulated Amortization(1)	Net(2)
Customer, affiliate, and advertiser related relationships	\$ 143,195	\$ 193,784	\$ (78,482)	\$ 115,302
Developed and acquired technology and intellectual property rights	384,041	745,966	(355,655)	390,311
Trade name, trademark, and domain name	84,261	205,451	(154,598)	50,853
Total intangible assets, net	\$ 611,497	\$ 1,145,201	\$ (588,735)	\$ 556,466

- (1) Since the acquisition of these intangible assets, foreign currency translation adjustments, reflecting movement in the currencies of the underlying entities, totaled approximately \$20 million as of September 30, 2008.
- (2) As of December 31, 2007 and September 30, 2008, \$506 million and \$487 million, respectively, of the net intangibles balance were related to the U.S. segment. As of December 31, 2007 and September 30, 2008, \$105 million and \$69 million, respectively, of the net intangibles balance were related to the International segment.

For the three months ended September 30, 2007 and 2008, the Company recognized amortization expense for intangible assets of \$68 million and \$79 million, respectively, including \$38 million in cost of revenues for the three months ended September 30, 2007 and \$55 million in cost of revenues for the three months ended September 30, 2008. For the nine months ended September 30, 2007 and 2008, the Company recognized amortization expense for intangible assets of \$182 million and \$226 million, respectively, including \$100 million and \$155 million, respectively, in cost of revenues. Based on the current amount of intangibles subject to amortization, the estimated amortization expense for the remainder of 2008 and each of the succeeding years is as follows: three months ending December 31, 2008: \$60 million; 2009: \$175 million; 2010: \$139 million; 2011: \$91 million; 2012: \$58 million; 2013: \$20 million; and cumulatively thereafter: \$13 million.

During the nine months ended September 30, 2007 and 2008, the Company licensed \$75 million and \$67 million, respectively, of patents and intellectual property rights, included in the "Developed and acquired technology and intellectual property rights" category of the intangible assets balances as of September 30, 2007 and 2008, respectively.

Note 7 OTHER INCOME, NET

Other income, net is comprised of (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30, 2007	September 30, 2008	September 30, 2007	September 30, 2008
Interest and investment income	\$ 30,800	\$ 23,249	\$ 102,638	\$ 68,157
Investment losses, net	(16)	(123)	(3,676)	(353)
Gain on the sale of Overture Japan	6,083	—	6,083	—
Other	6,881	(14,245)	4,890	(10,587)
Total other income, net	\$ 43,748	\$ 8,881	\$ 109,935	\$ 57,217

Interest and investment income consists of income earned from cash in bank accounts and investments made in marketable debt securities and money market funds.

YAHOO! INC.**Notes to Condensed Consolidated Financial Statements — (Continued)**

Investment losses, net includes realized gains and losses related to sales of marketable securities and/or investments in publicly traded or privately held companies as well as any declines in the values of such investments judged to be other than temporary.

Other consists mainly of foreign exchange gains and losses due to re-measurement.

Note 8 COMPREHENSIVE INCOME

Comprehensive income, net of tax, is comprised of (in thousands):

	Three Months Ended		Nine Months Ended	
	<u>September 30, 2007</u>	<u>September 30, 2008</u>	<u>September 30, 2007</u>	<u>September 30, 2008</u>
Net income	\$ 151,286	\$ 54,348	\$ 454,277	\$ 727,726
Change in net unrealized gains on available-for-sale securities, net of tax and reclassification adjustments	12,426	9,671	1,224	8,424
Foreign currency translation adjustments, net of tax	66,283	(294,721)	124,970	(55,938)
Other comprehensive income/(loss)	78,709	(285,050)	126,194	(47,514)
Comprehensive income/(loss)	<u>\$ 229,995</u>	<u>\$ (230,702)</u>	<u>\$ 580,471</u>	<u>\$ 680,212</u>

The following table summarizes the components of accumulated other comprehensive income (in thousands):

	<u>December 31, 2007</u>	<u>September 30, 2008</u>
Unrealized gains on available-for-sale securities, net of tax	\$ 26,874	\$ 35,298
Foreign currency translation adjustments, net of tax	304,328	248,390
Accumulated other comprehensive income	<u>\$ 331,202</u>	<u>\$ 283,688</u>

Note 9 DEBT

In April 2003, the Company issued \$750 million of the Notes due April 1, 2008 at par bearing no interest, and convertible, under certain circumstances, no later than their April 1, 2008 maturity date.

During the nine months ended September 30, 2008, \$750 million of the Notes were converted into 36.6 million shares of Yahoo! common stock. As of December 31, 2007, the Notes were classified as short-term debt, because if conversion had not been requested by the holders of the Notes, the Company would have had to settle the Notes in cash at maturity.

Note 10 STOCK-BASED COMPENSATION

Stock Options. The Company's Amended and Restated 1995 Stock Plan and other stock-based award plans assumed through acquisitions are collectively referred to as the "Plans". Stock option activity under the Company's

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

Plans and the Amended and Restated 1996 Directors' Stock Plan for the nine months ended September 30, 2008 is summarized as follows (in thousands, except per share amounts):

	<u>Shares</u>	<u>Weighted Average Exercise Price per Share</u>
Outstanding at December 31, 2007	180,397	\$ 29.36
Options granted	6,821	\$ 24.74
Options assumed	216	\$ 25.78
Options exercised(*)	(18,639)	\$ 14.84
Options cancelled, forfeited, or expired	(24,839)	\$ 35.32
Outstanding at September 30, 2008	<u>143,956</u>	\$ 29.99

(*) The Company's current practice is to issue new shares to satisfy stock option exercises.

As of September 30, 2008, there was \$288 million of unrecognized stock-based compensation costs related to unvested stock options which is expected to be recognized over a weighted average period of 2.5 years.

The fair value of option grants, including the options granted under the Company's 1996 Employee Stock Purchase Plan (the "Purchase Plan"), was estimated using the Black-Scholes option pricing model with the following weighted average assumptions:

	<u>Stock Options</u>		<u>Purchase Plan</u>	
	<u>Three Months Ended</u>		<u>Three Months Ended</u>	
	<u>September 30, 2007</u>	<u>September 30, 2008</u>	<u>September 30, 2007</u>	<u>September 30, 2008</u>
Expected dividend yield	0.0%	0.0%	0.0%	0.0%
Risk-free interest rate	4.5%	3.1%	4.5%	2.9%
Expected volatility	34.2%	50.3%	30.3%	33.1%
Expected life (in years)	3.75	4.00	0.48	0.48

	<u>Stock Options</u>		<u>Purchase Plan</u>	
	<u>Nine Months Ended</u>		<u>Nine Months Ended</u>	
	<u>September 30, 2007</u>	<u>September 30, 2008</u>	<u>September 30, 2007</u>	<u>September 30, 2008</u>
Expected dividend yield	0.0%	0.0%	0.0%	0.0%
Risk-free interest rate	4.7%	2.84%	4.5%	2.9%
Expected volatility	31.7%	39.7%	30.3%	33.1%
Expected life (in years)	3.75	3.96	0.48	0.48

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

Restricted stock awards and restricted stock units activity for the nine months ended September 30, 2008 is summarized as follows (in thousands, except per share amounts):

	<u>Shares</u>	<u>Weighted Average Grant Date Fair Value</u>
Unvested at December 31, 2007	30,227	\$ 29.34
Granted	15,996	\$ 26.32
Assumed	686	\$ 28.63
Vested	(7,312)	\$ 28.18
Forfeited	(5,332)	\$ 26.04
Unvested at September 30, 2008	<u>34,265</u>	\$ 28.68

During the nine months ended September 30, 2008, 7.3 million previously granted restricted stock awards and restricted stock units vested. A majority of these vested restricted stock awards and restricted stock units were net share settled such that the Company withheld shares with value equivalent to the employees' minimum statutory obligation for the applicable income and other employment taxes, and remitted the cash to the appropriate taxing authorities. The total number of shares withheld of approximately 2.4 million was based on the value of the restricted stock awards on their vesting date as determined by the Company's closing stock price. Total payments for the employees' tax obligations to the relevant taxing authorities were \$65 million for the nine months ended September 30, 2008 and are reflected as a financing activity within the condensed consolidated statements of cash flows. Upon the vesting of shares of certain restricted stock awards, 1.0 million shares were reacquired by the Company to satisfy the tax withholding obligations and \$27 million was recorded as treasury stock. Payments of \$38 million related to net share settlements of restricted stock units had the effect of share repurchases by the Company as they reduced the number of shares that would have otherwise been issued as a result of the vesting and were recorded as a reduction of additional paid-in-capital.

As of September 30, 2008, there was \$486 million of unrecognized stock-based compensation costs related to unvested restricted stock awards and restricted stock units which is expected to be recognized over a weighted average period of 2.3 years.

Executive Retention Compensation Arrangement. During 2006, the Compensation Committee of the Company's Board of Directors approved a three-year performance and retention compensation arrangement with Terry Semel, the Company's then Chief Executive Officer ("CEO"). On June 18, 2007, the executive retention arrangement was terminated due to Mr. Semel's resignation as the CEO of the Company. During the second quarter of 2007, \$16 million of stock-based compensation expense recorded through March 31, 2007 under this arrangement was reversed due to the forfeitures of equity awards. No similar arrangement exists for the current CEO.

Note 11 STOCK REPURCHASE PROGRAM

In October 2006, the Company's Board of Directors authorized a new stock repurchase program allowing it to repurchase up to \$3.0 billion of its outstanding shares of common stock from time to time over the next five years, depending on market conditions, share price, and other factors. Repurchases may take place in the open market or in privately negotiated transactions, including derivative transactions, and may be made under a Rule 10b5-1 plan.

During the three months ended September 30, 2008, the Company did not repurchase any shares of common stock. During the nine months ended September 30, 2008, the Company repurchased 3.4 million shares of common stock at an average price of \$23.39 per share. Total cash consideration for the repurchased stock was \$79 million. The remaining authorization under the Company's share repurchase program is approximately \$1.1 billion.

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

Note 12 COMMITMENTS AND CONTINGENCIES

Lease Commitments. The Company leases office space and data centers under operating and capital lease agreements with original lease periods of up to 23 years, expiring between 2008 and 2027.

During the nine months ended September 30, 2008, the Company entered into an 11 year lease agreement for a data center in the western U.S. Of the total expected minimum lease commitment of \$105 million, \$21 million is classified as an operating lease for real estate and \$84 million is classified as a capital lease for equipment. The Company has the option to renew this lease for up to an additional ten years.

A summary of gross and net lease commitments as of September 30, 2008 is as follows (in millions):

	<u>Gross Operating Lease Commitments</u>	<u>Sublease Income</u>	<u>Net Operating Lease Commitments</u>
Three months ending December 31, 2008	\$ 38	\$ (1)	\$ 37
Years ending December 31,			
2009	149	(4)	145
2010	129	(2)	127
2011	107	(2)	105
2012	94	—	94
2013	84	—	84
Due after 5 years	301	—	301
Total gross and net lease commitments	<u>\$ 902</u>	<u>\$ (9)</u>	<u>\$ 893</u>

	<u>Capital Lease Commitment</u>
Three months ending December 31, 2008	\$ 2
Years ending December 31,	
2009	7
2010	7
2011	7
2012	7
2013	8
Due after 5 years	46
Gross lease commitment	<u>\$ 84</u>
Less: interest	<u>(42)</u>
Net lease commitment	<u>\$ 42</u>

Affiliate Commitments. In connection with contracts to provide advertising services to Affiliates, the Company is obligated to make payments, which represent TAC, to its Affiliates. As of September 30, 2008, these commitments totaled \$434 million, of which \$40 million will be payable in the remainder of 2008, \$170 million will be payable in 2009, \$163 million will be payable in 2010, and \$61 million will be payable in 2011.

Intellectual Property Rights. The Company is obligated to make certain payments under various intellectual property arrangements of up to \$53 million through 2023.

Other Commitments. In the ordinary course of business, the Company may provide indemnifications of varying scope and terms to customers, vendors, lessors, business partners, and other parties with respect to certain matters, including, but not limited to, losses arising out of the Company's breach of agreements, services to be

YAHOO! INC.**Notes to Condensed Consolidated Financial Statements — (Continued)**

provided by the Company, or intellectual property claims made by third parties. In addition, the Company has entered into indemnification agreements with its directors and certain of its officers that will require the Company, among other things, to indemnify them against certain liabilities that may arise by reason of their status or service as directors or officers. The Company has also agreed to indemnify certain former officers, directors, and employees of acquired companies in connection with the acquisition of such companies. The Company maintains director and officer insurance, which may cover certain liabilities arising from its obligation to indemnify its directors and officers, and former directors and officers of acquired companies, in certain circumstances. It is not possible to determine the aggregate maximum potential loss under these indemnification agreements due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement. Such indemnification agreements may not be subject to maximum loss clauses. Historically, the Company has not incurred material costs as a result of obligations under these agreements and it has not accrued any liabilities related to such indemnification obligations in its condensed consolidated financial statements.

As of September 30, 2008, the Company did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As such, the Company is not exposed to any financing, liquidity, market, or credit risk that could arise if the Company had engaged in such relationships. In addition, the Company identified no variable interests currently held in entities for which it is the primary beneficiary.

Contingencies. From time to time, third-parties assert patent infringement claims against Yahoo!. Currently, the Company is engaged in lawsuits regarding patent issues and has been notified of other potential patent disputes. In addition, from time to time, the Company is subject to other legal proceedings and claims in the ordinary course of business, including claims of alleged infringement of trademarks, copyrights, trade secrets, and other intellectual property rights, claims related to employment matters, and a variety of other claims, including claims alleging defamation, invasion of privacy, or similar claims arising in connection with the Company's e-mail, message boards, photo and video sites, auction sites, shopping services, and other communications and community features.

On May 24, 2001, Arista Records, Inc., Bad Boy Records, BMG Music d/b/a The RCA Records Label, Capitol Records, Inc., Virgin Records America, Inc., Sony Music Entertainment, Inc., UMG Recordings, Inc., Interscope Records, Motown Record Company, L.P., and Zomba Recording Corporation filed a lawsuit alleging copyright infringement against LAUNCH Media, Inc. ("LAUNCH") in the U.S. District Court for the Southern District of New York. The plaintiffs alleged, among other things, that the consumer-influenced portion of LAUNCH's LAUNCHcast service is "interactive" within the meaning of Section 114 of the Copyright Act and therefore does not qualify for the compulsory license provided for by the Copyright Act. The complaint sought declaratory and injunctive relief and damages for the alleged infringement. After the lawsuit was commenced, Yahoo! entered into an agreement to acquire LAUNCH, which closed in August 2001, and since that time LAUNCH has been a wholly owned subsidiary of Yahoo!. Because LAUNCH settled the LAUNCH litigation as to all other plaintiffs, BMG Music d/b/a/The RCA Records Label was the sole remaining plaintiff in this proceeding. On April 27, 2007, after a two week jury trial, the jury returned a unanimous verdict in favor of LAUNCH finding no liability. The plaintiff has filed a notice of appeal to the U.S. Court of Appeals for the Second Circuit.

On July 12, 2001, the first of several purported securities class action lawsuits was filed in the U.S. District Court for the Southern District of New York against certain underwriters involved in Overture Services Inc.'s ("Overture") IPO, Overture, and certain of Overture's current and former officers and directors. The Court consolidated the cases against Overture. Plaintiffs allege, among other things, violations of the Securities Act of 1933 and the Securities Exchange Act of 1934 (the "Securities Exchange Act") involving undisclosed compensation to the underwriters, and improper practices by the underwriters, and seek unspecified damages. Similar complaints were filed in the same court against numerous public companies that conducted IPOs of their common stock since the mid-1990s. All of these lawsuits were consolidated for pretrial purposes before Judge Shira Scheindlin. On April 19, 2002, plaintiffs filed an amended complaint. On July 15, 2002, the issuers filed an

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

omnibus motion to dismiss for failure to comply with applicable pleading standards. On October 8, 2002, the Court entered an Order of Dismissal as to all of the individual defendants in the Overture IPO litigation, without prejudice. On February 19, 2003, the Court denied the motion to dismiss the claims against certain defendants, including Overture. In June 2004, a stipulation of settlement and release of claims against the issuer defendants, including Overture, was submitted to the Court for approval. While the partial settlement was pending approval, the plaintiffs continued to litigate against the underwriter defendants. The district court directed that the litigation proceed within a number of “focus cases” rather than in all of the 310 cases that had been consolidated. Overture’s case is not one of these focus cases. On October 13, 2004, the district court certified these focus cases as class actions. The underwriter defendants appealed that ruling, and on December 5, 2006, the Court of Appeals for the Second Circuit overturned the district court’s class certification decision. Since class certification, which was a condition of the settlement, was not met, the parties stipulated to terminate the settlement. On June 25, 2007, the Court entered an order terminating the proposed settlement based upon this stipulation. Plaintiffs amended complaints in the six cases. On March 26, 2008, the district court denied the motions to dismiss except as to Section 11 claims raised by some plaintiffs who sold their securities for a price in excess of the initial offering price and those who purchased outside the previously certified class period. Initial briefing on the class certification motion was completed in April 2008. The Company intends to defend the case vigorously.

In May 2007, two purported class actions were commenced by plaintiffs Ellen Brodsky and Manfred Hacker, asserting claims arising under the federal securities laws against the Company and certain individual defendants. These actions were ordered consolidated in the U.S. District Court for the Central District of California and, on December 21, 2007, a Consolidated Amended Complaint was filed against Yahoo! and certain individual defendants, including current and former officers and a former director and officer. Plaintiffs purport to represent a class of persons who purchased the Company’s common stock between April 8, 2004 and July 18, 2006. Plaintiffs allege that defendants engaged in a scheme to inflate the Company’s share price by making false and misleading statements regarding the Company’s operations, financial results, and future business prospects in violation of Section 10(b) of the Securities Exchange Act and SEC Rule 10b-5. Plaintiffs also allege that the individual defendants engaged in insider trading in violation of Section 20(A) of the Securities Exchange Act, and as control persons are subject to liability under Section 20(A) of the Securities Exchange Act. The Consolidated Amended Complaint seeks compensatory damages, injunctive relief, disgorgement of alleged insider trading proceeds, and other equitable relief. On March 10, 2008, the Court granted defendants’ motion to transfer the action to the U.S. District Court for the Northern District of California. On October 7, 2008, the Court granted defendants’ motion to dismiss the Consolidated Amended Complaint with leave to amend. Pursuant to the order, plaintiffs must file their Second Consolidated Amended Complaint by November 17, 2008.

On May 15, 2007, a stockholder derivative complaint was filed in the California Superior Court, Santa Clara County, by Greg Brockwell against members of the Company’s Board of Directors and selected officers. Brockwell seeks to prosecute the action on behalf of the Company, which is named as a “nominal defendant,” and to obtain relief on behalf of the Company. The complaint alleges breaches of state law, including breaches of fiduciary duties, waste of corporate assets, unjust enrichment and violations of the California Corporations Code between April 2004 and the present. The derivative complaint alleges facts substantially similar to the Consolidated Amended Complaint in the federal class action litigation, and seeks, on behalf of the Company, treble damages under California law, equitable and injunctive relief, restitution, and reimbursement of costs. Discovery has been initiated. On June 14, 2007, a second stockholder derivative action was filed in the U.S. District Court for the Central District of California by Jill Watkins against members of the Board of Directors and selected officers. The complaint filed by Plaintiff Watkins is substantially similar to the complaint filed by Plaintiff Brockwell, with the addition of a claim for relief for alleged violation of Section 10(b) of the Securities Exchange Act. The federal derivative plaintiff (Watkins) has agreed to coordinate her action with the consolidated federal class action litigation. On April 15, 2008, defendants filed a motion to transfer the Watkins federal derivative action to accompany the previously transferred Consolidated Amended Complaint in the Brodsky federal class action litigation. On April 21, 2008, defendants also opposed plaintiff’s motion to further amend the complaint to assert

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

allegations relating to Microsoft Corporation's ("Microsoft") February 1, 2008 unsolicited proposal to acquire Yahoo! Inc. On April 29, 2008, the Watkins action was transferred to the U.S. District Court for the Northern District of California, and a motion to amend the complaint was denied by the transferring court.

Since February 1, 2008, five separate stockholder lawsuits were filed in the California Superior Court, Santa Clara County, against Yahoo! Inc., members of the Board of Directors and selected former officers by plaintiffs Edward Fritsche, the Thomas Stone Trust, Tom Turberg, Congregation Beth Aaron, and the Louisiana Municipal Police Employees' Retirement System (the "California Lawsuits"). The California Lawsuits were consolidated, and on March 12, 2008, a Consolidated Amended Class Action and Derivative Complaint was filed, captioned In re Yahoo! Inc. Shareholder Litigation, in Santa Clara County Superior Court. The Consolidated Amended Class and Derivative Complaint alleges that the Yahoo! Board of Directors breached fiduciary duties in connection with Microsoft's unsolicited proposal to acquire Yahoo!. The Consolidated Amended Class and Derivative Complaint seeks declaratory and injunctive relief, as well as an award of plaintiffs' attorneys' fees and costs. On March 28, 2008, the Santa Clara County Superior Court granted defendants' motion to stay the Consolidated Amended Class Action and Derivative Complaint pending resolution of similar proceedings pending in Delaware Court of Chancery described below.

Since February 11, 2008, five separate stockholder lawsuits were filed in Delaware Court of Chancery against Yahoo! Inc. and members of the Board of Directors by plaintiffs The Wayne County Employees' Retirement System, Ronald Dicke, and The Police and Fire Retirement System of the City of Detroit along with The General Retirement System of the City of Detroit, Plumbers and Pipefitters Local Union No. 630 Pension-Annuity Trust Fund and Vernon A. Mercier (the "Delaware Lawsuits"). Two of the Delaware Lawsuits (by plaintiff Wayne County and by plaintiff Plumbers and Pipefitters Local Union) were voluntarily dismissed with prejudice. The remaining Delaware Lawsuits were consolidated (lead plaintiff is the Police and Fire Retirement System of the City of Detroit) and lead counsel was appointed. On June 13, 2008, defendants filed a motion to dismiss the operative complaint. On June 16, 2008, the Court denied plaintiffs' renewed request for an expedited trial date and on July 11, 2008 stayed all discovery pending resolution of defendants' motion to dismiss. In lieu of opposing the motion to dismiss, on July 14, 2008, plaintiffs filed a motion for leave of court to file an amended complaint (the "Second Amended and Consolidated Complaint"). The proposed Second Amended and Consolidated Complaint purports to allege claims against certain former and current members of Yahoo!'s Board of Directors on behalf of all Yahoo! stockholders, except defendants and their affiliates. Yahoo! is named as a nominal defendant only, and no monetary relief is sought against the Company.

The proposed Second Amended and Consolidated Complaint generally alleges that defendants breached fiduciary duties in connection with consideration of proposals by Microsoft to purchase all or part of Yahoo!, adoption of severance plans, the June 12, 2008 agreement between Google Inc. and Yahoo! and purports to allege claims relating to alleged false and misleading statements in Yahoo!'s proxy statement. With regard to the proxy statement, plaintiffs allege that the proxy statement falsely discloses that the severance plans were designed to help retain the Company's employees, maintain a stable work environment and provide certain economic benefits to the employees in the event their employment is actually or constructively terminated in connection with a change in control of the Company when, according to plaintiffs, the severance plans allegedly (i) were designed to interfere with Microsoft's desire for an orderly integration and to defend against a potential proxy contest, (ii) provide no economic benefit to employees in the event of any reduction in force, reorganization or alternative transaction in lieu of a sale to Microsoft, and (iii) were drafted in a manner that may potentially trigger a tax liability for employees who resign and receive severance. Plaintiffs also allege that the proxy statement is misleading in stating that Compensia advised the Company and F.W. Cook & Co. advised the Compensation Committee of the Board of Directors of the Company with respect to the terms of the plans and that the proxy statement omits to state that Yahoo! management disregarded and withheld from the Board of Directors advice and information provided by Compensia regarding (i) the provisions of the severance plans that allow an employee to obtain severance benefits by claiming a change in the employee's duties or responsibilities following a change in control, (ii) the amount of severance benefits to be paid to senior executives of Yahoo! following a change in control, and (iii) the potential

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

total cost of the severance plans. Plaintiffs also allege that the proxy statement omits to state that neither Compensia nor F.W. Cook & Co. attended any relevant meeting of the Board of Directors or the Compensation Committee. The proposed Second Amended and Consolidated Complaint seeks unspecified compensatory damages, declaratory and injunctive relief, as well as an award of plaintiffs' attorneys' fees and costs.

The Company may incur substantial expenses in defending against such claims, and it is not presently possible to accurately forecast their outcome. The Company does not believe, based on current knowledge, that any of the foregoing legal proceedings or claims are likely to have a material adverse effect on its financial position, results of operations, or cash flows. In the event of a determination adverse to Yahoo!, its subsidiaries, directors, or officers, the Company may incur substantial monetary liability, and be required to change its business practices. Either of these could have a material adverse effect on the Company's financial position, results of operations, or cash flows.

Change in Control Severance Plans. On February 12, 2008, the Compensation Committee of the Board of Directors of the Company approved two change in control severance plans (the "Severance Plans") that, together, cover all full-time employees of the Company, including the Company's Chief Executive Officer, Chief Financial Officer, and the executive officers currently employed by the Company. The Severance Plans are designed to help retain the employees, help maintain a stable work environment, and provide certain economic benefits to the employees in the event their employment is terminated following a change in control of the Company. Benefits under the Severance Plans generally include (1) continuation of the employee's annual base salary, as severance pay for a designated number of months following the employee's severance date; (2) reimbursement for outplacement services; (3) continued medical group health and dental plan coverage for the period the employee receives severance pay; and (4) accelerated vesting of all stock options, restricted stock units, and any other equity-based awards previously granted or assumed by the Company and outstanding as of the severance date.

Note 13 SEGMENTS

The Company manages its business geographically. The primary areas of measurement and decision-making are the U.S. and International. Management relies on an internal management reporting process that provides revenues and segment operating income before depreciation, amortization, and stock-based compensation expense for making financial decisions and allocating resources.

YAHOO! INC.
Notes to Condensed Consolidated Financial Statements — (Continued)

The following tables present summarized information by segment (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30, 2007	September 30, 2008	September 30, 2007	September 30, 2008
Revenues by segment:				
United States	\$ 1,194,911	\$ 1,279,924	\$ 3,414,182	\$ 3,851,857
International	572,595	506,502	1,723,094	1,550,256
Total revenues	<u>\$ 1,767,506</u>	<u>\$ 1,786,426</u>	<u>\$ 5,137,276</u>	<u>\$ 5,402,113</u>
Segment operating income before depreciation, amortization, and stock-based compensation expense:				
United States	\$ 338,423	\$ 291,406	\$ 1,042,278	\$ 904,438
International	127,886	118,972	357,695	366,119
Total segment operating income before depreciation, amortization, and stock-based compensation expense	466,309	410,378	1,399,973	1,270,557
Depreciation and amortization	(170,577)	(207,605)	(481,472)	(598,473)
Stock-based compensation expense	(145,540)	(132,599)	(414,325)	(380,772)
Income from operations	<u>\$ 150,192</u>	<u>\$ 70,174</u>	<u>\$ 504,176</u>	<u>\$ 291,312</u>
Capital expenditures, net:				
United States	\$ 121,093	\$ 145,066	\$ 342,086	\$ 421,265
International	26,057	22,162	67,759	61,653
Total capital expenditures, net	<u>\$ 147,150</u>	<u>\$ 167,228</u>	<u>\$ 409,845</u>	<u>\$ 482,918</u>
December 31, 2007				
Property and equipment, net:				
United States			\$ 1,182,212	\$ 1,355,303
International			149,420	135,352
Total property and equipment, net			<u>\$ 1,331,632</u>	<u>\$ 1,490,655</u>

The following table presents revenues for groups of similar services (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30, 2007	September 30, 2008	September 30, 2007	September 30, 2008
Marketing services:				
Owned and Operated sites	\$ 923,061	\$ 1,002,070	\$ 2,634,896	\$ 2,983,451
Affiliate sites	620,540	560,652	1,863,356	1,738,671
Marketing services	1,543,601	1,562,722	4,498,252	4,722,122
Fees	223,905	223,704	639,024	679,991
Total revenues	<u>\$ 1,767,506</u>	<u>\$ 1,786,426</u>	<u>\$ 5,137,276</u>	<u>\$ 5,402,113</u>

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

Note 14 INCOME TAXES

The effective tax rates for the three and nine months ended September 30, 2008 were 64.0 percent and 44.5 percent, respectively, compared to 40.6 percent and 42.1 percent for the same periods in 2007. The effective tax rates for the three and nine months ended September 30, 2008 differ from the statutory federal income tax rate of 35.0 percent primarily due to state taxes, the effect of non-U.S. operations, non-deductible stock-based compensation expense, and the resolution of examinations by taxing authorities. The effective tax rates for the three and nine months ended September 30, 2008 were higher than the rates for the same periods in 2007 primarily due to the expiration of the federal research tax credit in 2008 and an increase in 2008 of non-deductible stock-based compensation expense, partially offset by the effect of non-U.S. operations. In addition, for the three months ended September 30, 2008, a change in forecasted profitability between U.S. and international jurisdictions resulted in a higher estimated annual tax rate as compared to the three months ended June 30, 2008.

The Company's total amount of unrecognized tax benefits as of September 30, 2008 is \$703 million, of which \$255 million is recorded in the financial statements in the deferred and other long-term tax liabilities, net line item of the condensed consolidated balance sheet. The total unrecognized tax benefits as of September 30, 2008 increased by \$17 million from the balance as of December 31, 2007.

The Company's federal and California income tax returns for the years ended December 31, 2005 and 2006 are currently under examination by the Internal Revenue Service and the California Franchise Tax Board.

During the three months ended March 31, 2008, the Company recorded a deferred tax liability of \$276 million related to its investment in the Alibaba Group. The deferred tax liability resulted primarily from the non-cash gain recorded in the first quarter of 2008 in connection with the IPO of Alibaba.com. See Note 4 — "Investments in Equity Interests" for additional information.

Note 15 FAIR VALUE OF FINANCIAL INSTRUMENTS

All highly liquid investments with an original maturity of three months or less are considered cash equivalents. Investments with effective maturities of less than 12 months from the balance sheet date are classified as current assets. Investments with effective maturities greater than 12 months from the balance sheet date are classified as long-term assets.

The Company's marketable debt and equity securities are classified as available-for-sale and are reported at fair value, with unrealized gains and losses, net of tax, recorded in accumulated other comprehensive income (loss). Realized gains or losses and declines in value judged to be other-than-temporary, if any, on available-for-sale securities are reported in other income, net. The Company evaluates the investments periodically for possible other-than-temporary impairment and reviews factors such as the length of time and extent to which fair value has been below cost basis, the financial condition of the issuer and the Company's ability and intent to hold the investment for a period of time which may be sufficient for anticipated recovery in market value. The Company records impairment charges equal to the amount that the carrying value of its available-for-sale securities exceeds the estimated fair market value of the securities as of the evaluation date, if appropriate. In computing realized gains and losses on available-for-sale securities, the Company determines cost based on amounts paid, including direct costs such as commissions to acquire the security, using the specific identification method.

Effective January 1, 2008, the Company adopted SFAS 157 for financial assets and liabilities. SFAS 157 establishes a framework for measuring fair value and expands disclosures about fair value measurements by establishing a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

(Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under SFAS 157 are described below:

Basis of Fair Value Measurement

Level 1	Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.
Level 2	Inputs reflect quoted prices for identical assets or liabilities in markets that are not active; quoted prices for similar assets or liabilities in active markets; inputs other than quoted prices that are observable for the asset or the liability; or inputs that are derived principally from or corroborated by observable market data by correlation or other means.
Level 3	Unobservable inputs reflecting the Company's own assumptions incorporated in valuation techniques used to determine fair value. These assumptions are required to be consistent with market participant assumptions that are reasonably available.

The following table set forth the financial assets, measured at fair value, by level within the fair value hierarchy as of September 30, 2008 (in thousands):

Assets	Fair Value Measurements at Reporting Date Using		
	Level 1	Level 2	Total
Money market funds ⁽¹⁾	\$ 603,166	\$ —	\$ 603,166
Available-for-sale securities			
U.S. Government and agency securities ⁽¹⁾	—	1,315,057	1,315,057
Municipal bonds ⁽¹⁾	—	2,597	2,597
Asset-backed securities ⁽¹⁾	—	14,312	14,312
Commercial paper ⁽¹⁾	—	510,645	510,645
Corporate debt securities ⁽¹⁾	—	160,394	160,394
Corporate equity securities ⁽²⁾	116,710	—	116,710
Total assets at fair value	<u>\$ 719,876</u>	<u>\$ 2,003,005</u>	<u>\$ 2,722,881</u>

(1) The money market funds, U.S. Government and agency securities, municipal bonds, asset-backed securities, commercial paper, and corporate debt securities are classified as part of either cash equivalents or investments in marketable debt securities in the condensed consolidated balance sheet.

(2) The corporate equity securities are classified as part of the other long-term assets in the condensed consolidated balance sheet.

The amount of cash and cash equivalents as of September 30, 2008 includes \$663 million in cash deposited with commercial banks and \$30 million in bank deposits classified as short-term marketable securities.

The fair value of the Company's Level 1 financial assets are based on quoted market prices of the identical underlying security. The fair value of the Company's Level 2 financial assets are obtained from readily-available pricing sources for the identical underlying security that may not be actively traded. As of September 30, 2008, the Company did not have any material Level 3 financial assets or liabilities.

The Company has investments in equity interests that are accounted for using the equity method and are classified as part of the investment in equity interests balance in the condensed consolidated balance sheet.

YAHOO! INC.

Notes to Condensed Consolidated Financial Statements — (Continued)

Note 16 STRATEGIC WORKFORCE REALIGNMENT

During the quarter ended March 31, 2008, the Company implemented a strategic workforce realignment to more appropriately allocate resources to the Company's key strategic initiatives. The strategic realignment involves investing resources in some areas, reducing resources in others, and eliminating some areas of the Company's business that do not support the Company's strategic priorities.

During the quarter ended March 31, 2008, the Company incurred total pre-tax cash charges of approximately \$29 million in severance pay expenses and related cash expenses in connection with the workforce realignment, all of which were recorded in the first quarter of 2008. The pre-tax cash charges were offset by a \$12 million credit related to non-cash stock-based compensation expense reversals for forfeited unvested awards, resulting in a net estimated total strategic workforce realignment pre-tax expense of approximately \$17 million. Of the \$17 million strategic workforce realignment pre-tax expense, \$13 million was related to the U.S. segment and \$4 million was related to the International segment. As of September 30, 2008, the remaining accrual related to the strategic workforce realignment was approximately \$3 million.

Note 17 SUBSEQUENT EVENTS

Cost Reduction Initiatives. On October 21, 2008, the Company announced its intent to significantly reduce its costs. As part of its cost reduction initiatives, the Company expects to reduce its global workforce by at least 10 percent by December 31, 2008. The Company expects to incur cash charges related to the workforce reduction for severance and other related costs. In addition, the Company expects to incur cash costs related to contract terminations and consolidation of facilities as part of these cost reduction initiatives. Total charges are expected to include these cash costs and may also include charges or credits related to stock-based compensation expense and charges related to non-cash impairment costs.

The Company expects to recognize the foregoing charges during the fourth quarter of 2008 and during 2009. Because the Company's cost reduction initiatives are not yet final, the Company is unable, at this time, to estimate the amount of cash and total charges, including non-cash impairment charges (if any), it will incur.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

In addition to current and historical information, this Quarterly Report on Form 10-Q ("Report") contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to our future operations, prospects, potential products, services, developments, and business strategies. These statements can, in some cases, be identified by the use of terms such as "may," "will," "should," "could," "would," "intend," "expect," "plan," "anticipate," "believe," "estimate," "predict," "project," "potential," or "continue" or the negative of such terms or other comparable terminology. This Report includes, among others, forward-looking statements regarding our:

- expectations about revenues, including revenues for marketing services and fees;
- expectations about growth in users;
- expectations about cost of revenues and operating expenses;
- expectations about our effective tax rate and the amount of unrecognized tax benefits;
- expectations about our on-going strategic and cost reduction initiatives;
- anticipated capital expenditures;
- impact of recent acquisitions on our business and evaluation of, and expectations for, possible acquisitions of, or investments in, businesses, products, and technologies; and
- expectations about positive cash flow generation and existing cash, cash equivalents, and investments being sufficient to meet normal operating requirements.

These statements involve certain known and unknown risks and uncertainties that could cause our actual results to differ materially from those expressed or implied in our forward-looking statements. Such risks and uncertainties include, among others, those listed in Part II, Item 1A, "Risk Factors" of this Report. We do not intend, and undertake no obligation, to update any of our forward-looking statements after the date of this Report to reflect actual results or future events or circumstances.

Overview

We are a leading global Internet brand and one of the most trafficked Internet destinations worldwide. We are focused on powering our communities of users, advertisers, publishers, and developers by creating indispensable experiences built on trust. We seek to provide Internet services that are essential and relevant to these communities of users, advertisers, publishers, and developers. Publishers, such as eBay Inc., WebMD, Cars.com, Forbes.com, and the Newspaper Consortium (our strategic partnership with a consortium of more than 20 leading United States ("U.S.") newspaper publishing companies), are a subset of our distribution network of third-party entities (referred to as "Affiliates") and are primarily Websites and search engines that attract users by providing content of interest, presented on Web pages that have space for advertisements. We manage and measure our business geographically. Our geographic segments are the U.S. and International.

To users, we provide owned and operated online properties and services ("Yahoo! Properties" or "Owned and Operated sites"). We also extend our marketing platform and access to Internet users beyond Yahoo! Properties through our Affiliates who have integrated our advertising offerings into their Websites (referred to as "Affiliate sites") or their other offerings.

To advertisers and publishers, we provide a range of marketing solutions and tools that enable businesses to reach users who visit Yahoo! Properties and our Affiliate sites.

To developers, we provide an innovative and easily accessible array of Web Services and Application Programming Interfaces ("APIs"), technical resources, tools, and channels to market.

We focus on expanding our communities of users and deepening their engagement on Yahoo! Properties to enhance the value of our users to advertisers and publishers and thereby increase the spending of advertisers and

publishers with us. We believe that we can expand our communities of users by offering compelling Internet services and effectively integrating search, community, personalization, and content to create a powerful user experience. We leverage our user relationships and the social community the users create to enhance our online advertising potential, as well as our fee-based services.

As used below, “Page Views” is defined as our internal estimate of the total number of Web pages viewed by users on Owned and Operated sites. “Searches” is defined as online search queries that may yield Internet search results ranked and sorted based on relevance to the user’s search query. “Sponsored search results” are a subset of the overall search results and provide links to paying advertisers’ Web pages. A “click-through” occurs when a user clicks on an advertisers’ language.

We believe the searches, Page Views, click-throughs, and the related marketing services and fees revenues that we generate correlate to the number and activity level of users across our offerings on Yahoo! Properties and the activity level on our Affiliate sites. By providing a platform for our users that brings together our search technology, content, and community while allowing for personalization and integration across devices, we seek to become more essential to, increase our share of, and deepen the engagement of, our users with our products and services. We believe this deeper engagement of new and existing users coupled with the growth of the Internet as an advertising medium may enable us to increase our revenues in the future.

During the second quarter of 2008, we entered into a non-exclusive services agreement (the “Services Agreement”) with Google Inc. (“Google”) to enable us to run advertisements supplied by Google alongside our search results and on Yahoo! Properties, as well as on Websites of certain partners and Affiliates. Although the Services Agreement was not subject to prior regulatory approval, Yahoo! and Google voluntarily agreed to delay implementation of the Services Agreement while the Antitrust Division of the U.S. Department of Justice (the “DOJ”) reviewed the agreement. At the conclusion of its review, the DOJ indicated that it intended to file a complaint to seek to enjoin the implementation of the Services Agreement. Following the DOJ’s decision, Google delivered notice to us that it was terminating the Services Agreement effective November 5, 2008.

On October 21, 2008, we announced our intent to significantly reduce our costs. As part of our cost reduction initiatives, we expect to reduce our global workforce by at least 10 percent by December 31, 2008. We expect to incur cash charges related to the workforce reduction for severance and other related costs. In addition, we expect to incur cash costs related to contract terminations and consolidation of facilities as part of these cost reduction initiatives. Total charges are expected to include these cash costs and may also include charges or credits related to stock-based compensation expense and charges related to non-cash impairment costs.

We expect to recognize the foregoing charges during the fourth quarter of 2008 and during 2009. Because our cost reduction initiatives are not yet final, we are unable, at this time, to estimate the amount of cash and total charges, including non-cash impairment charges (if any), we will incur.

Third Quarter Highlights

Operating Highlights	Three Months Ended September 30,		2007-2008 Change	Nine Months Ended September 30,		2007-2008 Change
	2007	2008		2007	2008	
	(In thousands)					
Revenues	\$1,767,506	\$1,786,426	\$ 18,920	\$5,137,276	\$5,402,113	\$ 264,837
Income from operations	\$ 150,192	\$ 70,174	\$(80,018)	\$ 504,176	\$ 291,312	\$(212,864)
Cash Flow Highlights	Nine Months Ended September 30,		Nine Months Ended September 30,		2007-2008 Change	
	2007	2008	2007	2008		
	(In thousands)					
Net cash provided by operating activities	\$ 1,297,015	\$ 1,559,234			\$ 262,219	
Net cash used in investing activities	\$ (120,707)	\$ (1,072,542)			\$ (951,835)	
Net cash (used in) provided by financing activities	\$(1,250,731)	\$ 222,506			\$1,473,237	

[Table of Contents](#)

Income from operations for the nine months ended September 30, 2008 includes a net \$17 million pre-tax strategic workforce realignment charge, which was recorded in the first quarter of 2008.

Income from operations for the three and nine months ended September 30, 2008 includes incremental costs of \$37 million and \$73 million, respectively, for outside advisors related to Microsoft Corporation's ("Microsoft") proposals to acquire all or a part of the Company, other strategic alternatives, including the Google agreement, the proxy contest, and related litigation defense costs.

Net cash provided by operating activities for the nine months ended September 30, 2008 includes a \$350 million one-time payment related to a commercial arrangement entered into with AT&T Inc., which was recorded in long-term deferred revenue in the first quarter of 2008 and is being recognized in marketing services revenues over the underlying service period.

During the nine months ended September 30, 2008, we repurchased \$79 million of common stock. During the nine months ended September 30, 2007, we repurchased approximately \$1.4 billion of common stock and settled a \$250 million structured stock repurchase transaction which was entered into in the first quarter of 2007 in which we received 8.4 million shares of our common stock.

During the nine months ended September 30, 2008, our zero coupon senior convertible notes (the "Notes") were converted, resulting in the issuance of 36.6 million shares and payment of less than \$1 million in cash.

Results of Operations

The following table sets forth selected information on our results of operations as a percentage of revenues for the periods indicated:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2008	2007	2008
Revenues	100%	100%	100%	100%
Cost of revenues	42	43	42	42
Gross profit	58	57	58	58
Operating expenses:				
Sales and marketing	23	22	23	23
Product development	16	18	15	18
General and administrative	9	11	8	11
Amortization of intangibles	1	2	2	1
Strategic workforce realignment costs, net	0	0	0	0
Total operating expenses	49	53	48	53
Income from operations	9	4	10	5
Other income, net	2	1	2	1
Income before income taxes, earnings in equity interests, and minority interests	11	5	12	6
Provision for income taxes	(4)	(3)	(5)	(3)
Earnings in equity interests	2	1	2	10
Minority interests in operations of consolidated subsidiaries	0	0	0	0
Net income	9%	3%	9%	13%

Revenues. Revenues by groups of similar services are as follows (dollars in thousands):

	Three Months Ended September 30,				Percent Change	Nine Months Ended September 30,				Percent Change
	2007	(*)	2008	(*)		2007	(*)	2008	(*)	
Marketing services:										
Owned and Operated sites	\$ 923,061	52%	\$1,002,070	56%	9%	\$2,634,896	51%	\$2,983,451	55%	13%
Affiliate sites	620,540	35%	560,652	31%	(10)%	1,863,356	37%	1,738,671	32%	(7)%
Marketing services	\$1,543,601	87%	\$1,562,722	87%	1%	\$4,498,252	88%	\$4,722,122	87%	5%
Fees	223,905	13%	223,704	13%	0%	639,024	12%	679,991	13%	6%
Total revenues	<u>\$1,767,506</u>	<u>100%</u>	<u>\$1,786,426</u>	<u>100%</u>	<u>1%</u>	<u>\$5,137,276</u>	<u>100%</u>	<u>\$5,402,113</u>	<u>100%</u>	<u>5%</u>

(*) Percent of total revenues.

We currently generate marketing services revenues principally from display advertising on Owned and Operated sites and from sponsored search results generated from searches on Owned and Operated and Affiliate sites. In addition, we receive revenues for Content Match links (advertising on Yahoo! Properties and Affiliate sites which include contextually relevant advertiser links to their respective Websites) on Owned and Operated and Affiliate sites and display advertising on Affiliate sites. The net revenues and related volume metrics from Content Match links and display advertising on Affiliate sites are not currently material and are excluded from the discussion and calculation of average revenue per Page View on Owned and Operated sites and average revenue per search on Affiliate sites that follows. Our revenue growth for the three and nine months ended September 30, 2008 was attributable to continuing growth in our search and display advertising businesses in the third quarter of 2008. For the remainder of 2008, we expect our revenues to be relatively flat on a year over year basis.

We believe our growing number of users, advertisers, publishers, and inventory, both on and off our network, over recent years has driven the increases in our marketing services revenues. We also believe our expanding offerings, including our enhanced algorithmic search technology, contribute to our growing number of users.

Marketing Services Revenues from Owned and Operated Sites. Marketing services revenues from Owned and Operated sites for the three and nine months ended September 30, 2008 increased by 9 percent and 13 percent, respectively, as compared to the same periods in 2007. Factors leading to growth in overall marketing services revenues included an increase in user activity levels on Yahoo! Properties, which contributed to a higher volume of searches, Page Views, click-throughs, and ad impression displays. The transition of and changes in certain of our broadband access partnerships from being fee-paying user based to an advertising revenue sharing model have also contributed to the increase in marketing services revenues from Owned and Operated sites.

We periodically review and refine our methodology for monitoring, gathering, and counting Page Views to more accurately reflect the total number of Web pages viewed by users on Yahoo! Properties. Based on this process, from time to time we update our methodology to exclude from the count of Page Views interactions with our servers that we determine or believe are not the result of user visits to our Owned and Operated sites. Using our updated methodology, for the three and nine months ended September 30, 2008 as compared to the same periods in 2007, Page Views increased 17 percent and 20 percent, respectively, and revenue per Page View decreased 7 percent and 5 percent, respectively. The decrease in revenue per Page View is due to a shift to lower-yielding display advertising.

The primary components of our marketing services revenues from Owned and Operated sites are growth in search and display advertising. During the three and nine months ended September 30, 2008, revenues from search advertising on Owned and Operated sites grew 17 percent and 18 percent, respectively, compared to the same periods in 2007. During the three and nine months ended September 30, 2008, revenues from display advertising on Owned and Operated sites grew 3 percent and 10 percent, respectively, compared to the same periods in 2007.

Marketing Services Revenues from Affiliate Sites. Marketing services revenues from Affiliate sites for the three and nine months ended September 30, 2008 decreased 10 percent and 7 percent, respectively, as compared to the same periods in 2007. The sale of Overture Japan to Yahoo! Japan in the third quarter of 2007 negatively impacted the Affiliate revenues during the three and nine months ended September 30, 2008 by approximately

\$90 million and \$320 million, respectively, on a year over year basis. For the remainder of 2008, we expect our marketing services revenues from Affiliate sites to be relatively flat on a year over year basis.

The number of searches on Affiliate sites increased by approximately 18 percent for both the three and nine months ended September 30, 2008, as compared to the same periods in 2007. The increase in the volume of searches is primarily attributed to a slight increase in the number of Affiliates, as well as increases in searches per Affiliate.

The average revenue per search on our Affiliate sites decreased by 27 percent and 24 percent, respectively, for the three and nine months ended September 30, 2008, as compared to the same periods in 2007, primarily as a result of a change in traffic mix and the impact of the aforementioned sale of Overture Japan to Yahoo! Japan.

Fees Revenues. Fees revenues for the three months ended September 30, 2008 were flat and increased 6 percent, for the nine months ended September 30, 2008 as compared to the same periods in 2007.

Our fees revenues include premium fee-based services such as Internet broadband services, sports, music, photos, games, personals, premium e-mail offerings, and services for small businesses. Other fee-based revenues include royalties, licenses, and mobile services.

Fees revenues remained flat year over year due to the transition of and changes in certain of our broadband access partnerships, from being fee-paying user based to an advertising revenue sharing model. The market has moved to an environment in which advertising revenue sharing is the prevailing model, and we are evolving our partnerships accordingly. This has resulted in a reduction in fees revenues associated with these partnerships, but is expected to be offset by increased marketing services revenues associated with the display advertising and sponsored search revenue share arrangements. As we have renewed contracts with broadband partners and our relationships have moved from being fee-paying user based to an advertising revenue-sharing model, our number of fee-paying users has decreased.

The increase in fees revenues for the nine months ended September 30, 2008 is due to an increase in the number of paying users during the first quarter of 2008.

As used in this discussion, “fee-paying users” is based on the total number of fee-based subscriptions aggregated from each Yahoo! Property. To calculate the average revenue per fee-paying user, we divide the revenue generated from the subscriptions by the average fee-paying users during the quarter.

The number of paying users for our fee-based services decreased to 10.8 million as of September 30, 2008 compared to 18.7 million as of September 30, 2007, a decrease of 42 percent as a result of the business model changes described above. Average monthly revenues per paying user was approximately \$4 for both the three and nine months ended September 30, 2008, respectively, compared to approximately \$3 for the same periods in 2007. The increase in average monthly revenues per paying user for both the three and nine months ended September 30, 2008 is due to the change in mix of fee-based subscribers, primarily the reduction in broadband subscribers due to the renegotiation of broadband partnerships from fee-paying user based to an advertising revenue sharing model.

Adjusting the number of fee-paying users as of September 30, 2007 to remove fee-paying users related to our renewed broadband relationships, our fee-paying users would have been 9.9 million, compared to 10.8 million as of September 30, 2008, an increase of 9 percent.

Costs and Expenses. Operating costs and expenses consist of cost of revenues, sales and marketing, product development, general and administrative, and amortization of intangibles expenses. Cost of revenues consists of traffic acquisition costs (“TAC”), Internet connection charges, and other expenses associated with the production and usage of Yahoo! Properties, including amortization of acquired intellectual property rights and developed technology.

As part of our cost reduction initiatives announced on October 21, 2008, we expect to reduce our global workforce by at least 10 percent by December 31, 2008. We expect to incur cash charges related to the workforce reduction for severance and other related costs and cash costs related to contract terminations and consolidation of facilities as part of these cost reduction initiatives. Total charges may also include charges or credits related to stock-based compensation expense and charges related to non-cash impairment costs. We expect to recognize the foregoing charges during the fourth quarter of 2008 and during 2009.

Operating costs and expenses are as follows (dollars in thousands):

	Three Months Ended September 30,				Percent Change	Dollar Change
	2007	(*)	2008	(*)		
Cost of revenues	\$ 740,200	42%	\$ 772,277	43%	4%	\$ 32,077
Sales and marketing	\$ 410,936	23%	\$ 396,982	22%	(3)%	\$ (13,954)
Product development	\$ 274,682	16%	\$ 323,172	18%	18%	\$ 48,490
General and administrative	\$ 161,511	9%	\$ 199,593	11%	24%	\$ 38,082
Amortization of intangibles	\$ 29,985	1%	\$ 24,228	2%	(19)%	\$ (5,757)

	Nine Months Ended September 30,				Percent Change	Dollar Change
	2007	(*)	2008	(*)		
Cost of revenues	\$2,136,849	42%	\$2,293,271	42%	7%	\$156,422
Sales and marketing	\$1,168,785	23%	\$1,226,472	23%	5%	\$ 57,687
Product development	\$ 795,268	15%	\$ 943,497	18%	19%	\$148,229
General and administrative	\$ 449,934	8%	\$ 559,484	11%	24%	\$109,550
Amortization of intangibles	\$ 82,264	2%	\$ 71,192	1%	(13)%	\$ (11,072)
Strategic workforce realignment costs, net	\$ —	—	\$ 16,885	0%	100%	\$ 16,885

(*) Percent of total revenues.

Stock-based compensation expense was allocated as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2008	2007	2008
Cost of revenues	\$ 2,555	\$ 4,283	\$ 6,919	\$ 11,112
Sales and marketing	70,353	51,060	172,731	172,904
Product development	51,603	55,372	164,354	149,896
General and administrative	21,029	21,884	70,321	59,144
Strategic workforce realignment expense reversals	—	—	—	(12,284)
Total stock-based compensation expense	\$ 145,540	\$ 132,599	\$ 414,325	\$ 380,772

See Note 10 — “Stock-Based Compensation” in the Notes to the condensed consolidated financial statements as well as our Critical Accounting Policies, Judgments, and Estimates for additional information about stock-based compensation.

The changes in operating costs and expenses include, among other things, changes in TAC, compensation, information technology, depreciation and amortization, and facilities expenses. Each of these costs and expenses are described below.

Traffic Acquisition Costs. TAC consist of payments made to Affiliates and payments made to companies that direct consumer and business traffic to Yahoo! Properties. We enter into agreements of varying duration that involve TAC. There are generally three economic structures of the Affiliate agreements: fixed payments based on a guaranteed minimum amount of traffic delivered, which often carry reciprocal performance guarantees from the Affiliate; variable payments based on a percentage of our revenues or based on a certain metric, such as number of searches or paid clicks; or a combination of the two. We expense TAC under two different methods. Agreements

[Table of Contents](#)

with fixed payments are expensed ratably over the term the fixed payment covers, and agreements based on a percentage of revenues, number of paid introductions, number of searches, or other metrics are expensed based on the volume of the underlying activity or revenues multiplied by the agreed-upon price or rate.

Compensation, Information Technology, Depreciation and Amortization, and Facilities Expenses. Compensation expense consists primarily of salary, bonuses, commissions, and stock-based compensation expense. Information and technology expense includes telecom usage charges and data center operating costs. Depreciation and amortization expense includes depreciation of server equipment and information technology assets and amortization of developed or acquired technology and intellectual property rights. Facilities expense consists primarily of building maintenance costs, rent expense, and utilities.

The changes in operating costs and expenses for the three months ended September 30, 2008 compared to the three months ended September 30, 2007 are comprised of the following (in thousands):

	<u>Compensation</u>	<u>Information Technology</u>	<u>Depreciation and Amortization</u>	<u>Facilities</u>	<u>TAC</u>	<u>Other</u>	<u>Total</u>
Cost of revenues	\$ 7,774	\$ 11,083	\$ 32,649	\$ 733	\$(23,791)	\$ 3,629	\$ 32,077
Sales and marketing	(15,128)	893	(22)	4,212	—	(3,909)	(13,954)
Product development	32,625	(161)	6,289	6,219	—	3,518	48,490
General and administrative	1,526	(292)	3,869	(6,358)	—	39,337	38,082
Amortization of intangibles	—	—	(5,757)	—	—	—	(5,757)
Total	<u>\$ 26,797</u>	<u>\$ 11,523</u>	<u>\$ 37,028</u>	<u>\$ 4,806</u>	<u>\$(23,791)</u>	<u>\$42,575</u>	<u>\$ 98,938</u>

The changes in operating costs and expenses for the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007 are comprised of the following (in thousands):

	<u>Compensation</u>	<u>Information Technology</u>	<u>Depreciation and Amortization</u>	<u>Facilities</u>	<u>TAC</u>	<u>Other</u>	<u>Total</u>
Cost of revenues	\$ 22,948	\$ 43,254	\$ 108,686	\$ 2,324	\$(49,058)	\$ 28,268	\$ 156,422
Sales and marketing	47,136	(48)	(1,533)	14,258	—	(2,126)	57,687
Product development	111,872	4,815	9,710	19,979	—	1,853	148,229
General and administrative	216	(1,275)	11,211	(22,345)	—	121,743	109,550
Amortization of intangibles	—	—	(11,072)	—	—	—	(11,072)
Strategic workforce realignment costs, net	—	—	—	—	—	16,885	16,885
Total	<u>\$ 182,172</u>	<u>\$ 46,746</u>	<u>\$ 117,002</u>	<u>\$ 14,216</u>	<u>\$(49,058)</u>	<u>\$166,623</u>	<u>\$477,701</u>

Total compensation expense increased approximately \$27 million and \$182 million for the three and nine months ended September 30, 2008, respectively, as compared to the same periods in 2007 primarily due to an increase in our headcount across all functions and increases in retention bonus. Product development headcount increased for the maintenance and development of, and minor enhancements to existing offerings and services on Yahoo! Properties as well as the maintenance of Yahoo!'s technology platforms and infrastructure. We also experienced growth in our sales and marketing and general and administrative headcount to support our business. Due to our recently announced cost reduction initiatives, we do not expect our headcount to continue to grow at its historic rate.

For the three and nine months ended September 30, 2008, sales and marketing compensation expense decreased \$15 million and increased \$47 million, respectively. Increases in compensation expense resulting from increased headcount were offset by reversals of \$12 million and \$21 million, respectively, of stock-based compensation expense related to the departure of executives and other employees during the three and nine months ended September 30, 2008 for which there were no similar reversals in the same periods of 2007.

Additionally, stock-based compensation expense decreased due to large grants vesting during the first half of 2008 for which no corresponding expense was recorded during the third quarter of 2008.

For the three and nine months ended September 30, 2008, product development compensation expense increased \$33 million and \$112 million, respectively, primarily due to increased headcount for the maintenance and development of, and minor enhancements to existing offerings and services on Yahoo! Properties as well as the maintenance of Yahoo!'s technology platforms and infrastructure. For the nine months ended September 30, 2008, the increase in compensation expense was net of a decrease in stock-based compensation expense of \$6 million resulting from larger reversals of stock-based compensation expense related to the departure of executives and other employees as compared to the same period of 2007.

Information technology expenses increased \$12 million and \$47 million for the three and nine months ended September 30, 2008, respectively, as compared to the same periods in 2007 due to increased telecom usage and data center operating costs.

Depreciation and amortization expenses increased \$37 million and \$117 million for the three and nine months ended September 30, 2008, respectively, as compared to the same periods in 2007 due to our continued investment in information technology assets and server equipment. These increases were slightly offset by a decrease in amortization expense for acquired intangible assets due to certain intangible assets acquired in prior years being fully amortized as well as an increase in the weighted amortization periods of recently acquired intangible assets, slightly offset by an increase in our asset base as compared to the three and nine months ended September 30, 2007. See Note 6 — "Intangible Assets, Net" in the Notes to the condensed consolidated financial statements for additional information.

Facilities expenses increased \$5 million and \$14 million for the three and nine months ended September 30, 2008, respectively, as compared to the same periods in 2007 due to our expansion into new facilities and increased rent expense on our buildings. Due to our recently announced cost reduction initiatives, we do not expect our facilities expense to continue to grow at its historic rate.

TAC decreased \$24 million and \$49 million for the three and nine months ended September 30, 2008, respectively, as compared to the same periods in 2007 primarily due to the sale of Overture Japan to Yahoo! Japan. This decrease in TAC was slightly offset by a small increase in average TAC rates.

Other expenses increased \$43 million and \$167 million for the three and nine months ended September 30, 2008, respectively, as compared to the same periods in 2007 mainly due to increases in outsourced service provider expenses of \$44 million and \$109 million, respectively. These increases were primarily the result of incremental costs incurred in general and administrative expense of \$37 million and \$73 million for the three and nine months ended September 30, 2008, respectively, for outside advisors related to Microsoft's proposals to acquire all or a part of the Company, other strategic alternatives, including the Google agreement, the proxy contest, and related litigation defense costs. Content costs, included in costs of revenues and driven by our rich media offerings, remained flat for the three months ended September 30, 2008 and increased \$13 million for the nine months ended September 30, 2008, as compared to the same periods in 2007. Other expenses also increased due to sales and marketing spend to support our strategic initiatives and the integration of acquisitions. Marketing related expenses decreased by \$4 million and \$23 million for the three and nine months ended September 30, 2008, respectively, as compared to the same periods in 2007 as we incurred costs for our "Be a Better ..." campaign in 2007 for which no similar expense was recorded in the three and nine months ended September 30, 2008.

During the quarter ended March 31, 2008, other expenses also included expenses related to a strategic workforce realignment we implemented to more appropriately allocate resources to our key strategic initiatives. The strategic realignment involved investing resources in some areas, reducing resources in others, and eliminating some areas of our business that do not support our strategic priorities. We incurred total pre-tax cash charges of approximately \$29 million in severance pay expenses and related cash expenses in connection with the workforce realignment, all of which were recorded in the first quarter of 2008. The pre-tax cash charges were offset by a \$12 million credit related to non-cash stock-based compensation expense reversals for forfeited unvested awards, resulting in a net estimated total strategic workforce realignment pre-tax expense of approximately \$17 million. Of the \$17 million strategic workforce realignment pre-tax expense, \$13 million was related to the U.S. segment and

\$4 million was related to the International segment. As of September 30, 2008, the remaining accrual related to the strategic workforce realignment is approximately \$3 million. See Note 16 — “Strategic Workforce Realignment” in the Notes to the condensed consolidated financial statements for additional information.

Other Income, Net. Other income, net is comprised of (in thousands):

	<u>Three Months Ended September 30,</u>		<u>Dollar</u>	<u>Nine Months Ended September 30,</u>		<u>Dollar</u>
	<u>2007</u>	<u>2008</u>	<u>Change</u>	<u>2007</u>	<u>2008</u>	<u>Change</u>
Interest and investment income	\$ 30,800	\$ 23,249	\$ (7,551)	\$ 102,638	\$ 68,157	\$(34,481)
Investment (losses)/gains, net	(16)	(123)	(107)	(3,676)	(353)	3,323
Gain on sale of Overture Japan	6,083	—	(6,083)	6,083	—	(6,083)
Other	6,881	(14,245)	(21,126)	4,890	(10,587)	(15,477)
Total other income, net	<u>\$ 43,748</u>	<u>\$ 8,881</u>	<u>\$(34,867)</u>	<u>\$ 109,935</u>	<u>\$ 57,217</u>	<u>\$(52,718)</u>

Other income, net for the three and nine months ended September 30, 2008 decreased \$35 million and \$53 million, respectively, as compared to the same periods in 2007. Interest and investment income for the three and nine months ended September 30, 2008 decreased due to lower average interest rates as well as lower average invested balances, compared to the same periods in 2007. Average interest rates were approximately 2.9 percent and 3.1 percent in the three and nine months ended September 30, 2008, respectively, compared to 4.2 percent and 4.3 percent, respectively, in the same periods in 2007. Other decreased by \$21 million and \$17 million for the three and nine months ended September 30, 2008, respectively, as compared to the same periods in 2007 due to foreign exchange re-measurement. Other income, net for the three and nine months ended September 30, 2007 included a \$6 million gain from the sale of Overture Japan; no similar gain was recorded during the three and nine months ended September 30, 2008.

Other income, net may fluctuate in future periods due to realized gains and losses on investments, impairments of investments, changes in our average investment balances, and changes in interest and foreign exchange rates.

Income Taxes. The effective tax rates for the three and nine months ended September 30, 2008 were 64.0 percent and 44.5 percent, respectively, compared to 40.6 percent and 42.1 percent for the same periods in 2007. The effective tax rates for the three and nine months ended September 30, 2008 differ from the statutory federal income tax rate of 35.0 percent primarily due to state taxes, the effect of non-U.S. operations, non-deductible stock-based compensation expense, and the resolution of examinations by taxing authorities. The effective tax rates for the three and nine months ended September 30, 2008 were higher than the rates for the same periods in 2007 primarily due to the expiration of the federal research tax credit in 2008 and an increase in 2008 of non-deductible stock-based compensation expense, offset by the effect of non-U.S. operations. In addition, during the three months ended September 30, 2008, a change in forecasted profitability between U.S. and international jurisdictions resulted in a higher estimated annual tax rate as compared to the three months ended June 30, 2008.

Our total amount of unrecognized tax benefits as of September 30, 2008 is \$703 million, of which \$255 million is recorded in the financial statements in the deferred and other long-term tax liabilities, net line item of the condensed consolidated balance sheet. The total unrecognized tax benefits as of September 30, 2008 increased by \$17 million from the balance as of December 31, 2007.

Our federal and California income tax returns for the years ended December 31, 2005 and 2006 are currently under examination by the Internal Revenue Service and the California Franchise Tax Board.

Earnings in Equity Interests. Earnings in equity interests for the three and nine months ended September 30, 2008 were \$28 million and \$537 million, respectively, as compared to \$37 million and \$98 million for the same periods in 2007. Earnings in equity interests for the nine months ended September 30, 2008 included a \$401 million net non-cash gain recorded in the first quarter of 2008 related to Alibaba Group Holding Limited’s (“Alibaba Group”) initial public offering (“IPO”) of Alibaba.com Limited (“Alibaba.com”), net of tax. As of September 30, 2008, the fair value of our investment based on the quoted stock price of Alibaba.com was approximately

\$52 million. In the third quarter of 2008, we recorded an impairment charge of \$30 million, net of tax, within earnings in equity interests to reduce the carrying value of the investment to fair value.

See Note 4 — “Investments in Equity Interests” and Note 14 — “Income Taxes” in the Notes to the condensed consolidated financial statements for additional information.

Minority Interests in Operations of Consolidated Subsidiaries. Minority interests in operations of consolidated subsidiaries represents the minority holders’ percentage share of income or losses from the subsidiaries in which we hold a majority, but less than 100 percent, ownership interest and consolidate the subsidiaries’ results in our condensed consolidated financial statements. Minority interests in operations of consolidated subsidiaries were (\$2) and (\$3) million for the three and nine months ended September 30, 2008, respectively, as compared to less than \$1 million and \$1 million, respectively, for the same periods in 2007. Minority interests recorded for the three and nine months ended September 30, 2008 and 2007 were related to our Yahoo! 7 joint venture arrangement.

Business Segment Results

We manage our business geographically. Our primary areas of measurement and decision-making are the U.S. and International. Management relies on an internal management reporting process that provides revenues and segment operating income before depreciation, amortization, and stock-based compensation expense for making financial decisions and allocating resources.

	Three Months Ended September 30,				Percent Change	Nine Months Ended September 30,				Percent Change
	2007	(*)	2008	(*)		2007	(*)	2008	(*)	
Revenues by segment:										
United States	\$ 1,194,911	68%	\$ 1,279,924	72%	7%	\$ 3,414,182	66%	\$ 3,851,857	71%	13%
International	572,595	32%	506,502	28%	(12)%	1,723,094	34%	1,550,256	29%	(10)%
Total revenues	<u>\$ 1,767,506</u>	<u>100%</u>	<u>\$ 1,786,426</u>	<u>100%</u>	1%	<u>\$ 5,137,276</u>	<u>100%</u>	<u>\$ 5,402,113</u>	<u>100%</u>	5%

(*) Percent of total revenues.

	Three Months Ended September 30,		Percent Change	Nine Months Ended September 30,		Percent Change
	2007	2008		2007	2008	
Segment operating income before depreciation, amortization, and stock-based compensation expense:						
United States		\$ 338,423	\$ 291,406	(14)%	\$ 1,042,278	\$ 904,438 (13)%
International		127,886	118,972	(7)%	357,695	366,119 2%
Total segment operating income before depreciation, amortization, and stock-based compensation expense		466,309	410,378	(12)%	1,399,973	1,270,557 (9)%
Depreciation and amortization		(170,577)	(207,605)	22%	(481,472)	(598,473) 24%
Stock-based compensation expense		(145,540)	(132,599)	(9)%	(414,325)	(380,772) (8)%
Income from operations		<u>\$ 150,192</u>	<u>\$ 70,174</u>	(53)%	<u>\$ 504,176</u>	<u>\$ 291,312</u> (42)%

Revenues are attributed to individual countries according to the International online property that generated the revenues. No single foreign country accounted for more than 10 percent of revenues for the three and nine months ended September 30, 2008 or 2007, respectively.

United States. U.S. revenues for the three and nine months ended September 30, 2008 increased \$85 million, or 7 percent, and \$438 million, or 13 percent, respectively, as compared to the same periods in 2007. Our year over year increases in revenues were a result of growth in advertising across the majority of U.S. Yahoo! Properties. For the three months ended September 30, 2008, revenues from our fee-based services remained flat. Fees revenues were impacted by the decrease in fee-paying users as our broadband relationships transitioned from being fee-paying user-based to an advertising revenue sharing model. U.S. operating income before depreciation,

amortization, and stock-based compensation expense for the three and nine months ended September 30, 2008 decreased \$47 million, or 14 percent and \$138 million, or 13 percent, respectively, as compared to the same periods in 2007. The decrease is primarily due to a pre-tax cash charge for severance pay expenses and related cash expenditures in connection with a strategic workforce realignment we implemented during the first quarter of 2008 in addition to incremental costs of \$37 million and \$73 million for the three and nine months ended September 30, 2008, respectively, for outside advisors related to Microsoft's proposals to acquire all or a part of the Company, other strategic alternatives, including the Google agreement, the proxy contest, and related litigation defense costs.

International. International revenues for the three and nine months ended September 30, 2008 decreased \$66 million, or 12 percent, and \$173 million, or 10 percent, respectively, as compared to the same periods in 2007. Most of the International revenue decrease for the three and nine months ended September 30, 2008 are the result of the sale of Overture Japan to Yahoo! Japan. Previously, we earned search marketing revenues from advertisers and paid TAC to Yahoo! Japan. In the third quarter of 2007, we commenced a new commercial arrangement with Yahoo! Japan in which we provide advertising and search marketing services to Yahoo! Japan for a service fee. Under this new arrangement, we record marketing services revenues from Yahoo! Japan for the provision of search marketing services based on a percentage of advertising revenues earned by Yahoo! Japan for the delivery of sponsored search results. International operating income before depreciation, amortization, and stock-based compensation expense for the three and nine months ended September 30, 2008 decreased by \$9 million, or 7 percent, and increased by \$8 million, or 2 percent, respectively, as compared to the same periods in 2007.

Our International income from operations has increased our exposure to foreign currency fluctuations. Revenues and related expenses generated by our International subsidiaries are generally denominated in the currencies of the local countries. Using the average foreign currency exchange rates for the three and nine months ended September 30, 2007, our International revenues for the three and nine months ended September 30, 2008 would have been lower than we reported by approximately \$1 million and \$48 million, respectively.

Critical Accounting Policies, Judgments, and Estimates

Our discussion and analysis of our financial condition and results of operations is based upon our condensed consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these condensed consolidated financial statements requires us to make estimates, judgments, and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the related disclosure of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

An accounting policy is considered to be critical if it requires an accounting estimate to be made based on assumptions about matters that are highly uncertain at the time the estimate is made, and if different estimates that reasonably could have been used, or changes in the accounting estimate that are reasonably likely to occur, could materially impact the condensed consolidated financial statements. We believe that our critical accounting policies reflect the more significant estimates and assumptions used in the preparation of the condensed consolidated financial statements.

For a discussion of our critical accounting policies and estimates, see "Critical Accounting Policies and Estimates" included in our annual financial statements for the year ended December 31, 2007 filed on Form 10-K. We have made no significant changes to our critical accounting estimates since December 31, 2007.

Recent Accounting Pronouncements

See Note 1 — "The Company and Summary of Significant Accounting Policies" in the Notes to the condensed consolidated financial statements.

Liquidity and Capital Resources

	As of December 31, 2007	As of September 30, 2008
	(In thousands)	
Cash and cash equivalents	\$ 1,513,930	\$ 2,143,750
Short-term marketable debt securities	487,544	1,070,350
Long-term marketable debt securities	361,998	85,128
Total cash, cash equivalents, and marketable debt securities	<u>\$ 2,363,472</u>	<u>\$ 3,299,228</u>
Percentage of total assets	<u>19%</u>	<u>24%</u>

<u>Cash Flow Highlights</u>	<u>Nine Months Ended September 30,</u>	
	2007	2008
	(In thousands)	
Net cash provided by operating activities	\$ 1,297,015	\$ 1,559,234
Net cash used in investing activities	\$ (120,707)	\$ (1,072,542)
Net cash (used in) provided by financing activities	\$ (1,250,731)	\$ 222,506

Our operating activities for the nine months ended September 30, 2008 generated adequate cash to meet our operating needs. As of September 30, 2008, we had cash, cash equivalents, and marketable debt securities totaling \$3.3 billion, compared to \$2.4 billion at December 31, 2007.

During the nine months ended September 30, 2008, we invested \$79 million in direct stock repurchases and used \$65 million for tax withholdings related to net share settlements of restricted stock awards and restricted stock units. Additionally, we invested \$483 million in net capital expenditures and \$209 million in acquisitions, net. The cash used for these investments was offset by \$1.6 billion of cash generated from operating activities (including a \$350 million one-time payment from AT&T Inc. recorded in long-term deferred revenue in the first quarter of 2008) and \$331 million from the issuance of common stock as a result of the exercise of stock options. During the nine months ended September 30, 2007, we invested \$1.4 billion in direct stock repurchases and \$250 million in structured stock repurchases. Additionally, we invested \$410 million in net capital expenditures and \$356 million in acquisitions, net. The cash used for these investments was offset by \$1.3 billion of cash generated from operating activities and \$244 million of cash generated from the issuance of common stock as a result of the exercise of stock options.

We expect to continue to generate positive cash flows from operations for the remainder of 2008. We use cash generated by operations as our primary source of liquidity, since we believe that internally generated cash flows are sufficient to support our business operations and capital expenditures. We believe that existing cash, cash equivalents, and investments in marketable debt securities, together with any cash generated from operations will be sufficient to meet normal operating requirements including capital expenditures for the next twelve months. However, we may sell additional equity or debt securities or obtain credit facilities to further enhance our liquidity position, and the sale of additional equity securities could result in dilution to our stockholders.

Effective January 1, 2008, we adopted SFAS 157 for financial assets and liabilities. SFAS 157 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements). See Note 15 — “Fair Value of Financial Instruments” in the Notes to the condensed consolidated financial statements for additional information.

Cash flow changes

Cash provided by operating activities is driven by our net income, adjusted for non-cash items, and non-operating gains and losses from sales of investments. Non-cash adjustments include depreciation, amortization, stock-based compensation expense, tax benefits from stock-based awards, deferred income taxes, and earnings in

equity interests. Cash provided by operating activities was greater than net income in the nine months ended September 30, 2008 mainly due to the net impact of non-cash adjustments to income. In the nine months ended September 30, 2008, operating cash flows were positively impacted by changes in working capital balances including a one-time payment from AT&T Inc., which was recorded in long-term deferred revenue during the first quarter of 2008.

Cash used in investing activities was primarily attributable to capital expenditures, purchases of intangible assets, as well as acquisitions including our strategic investments. In the nine months ended September 30, 2008, we invested \$483 million in net capital expenditures, \$67 million to purchase intangible assets, a net \$209 million in acquisitions, and a net \$8 million in other investing activities. In the nine months ended September 30, 2007, we invested \$410 million in net capital expenditures, \$75 million to purchase intangible assets, a net \$356 million in acquisitions, and a net \$30 million in other investing activities.

Cash used in financing activities is driven by our financing activities relating to stock repurchases and employee option exercises. During the nine months ended September 30, 2008, we used \$79 million in the direct repurchase of 3.4 million shares of our common stock at an average price of \$23.39 per share. In addition, \$65 million was used for tax withholdings related to net share settlements of restricted stock awards and restricted stock units (\$27 million of which relates to reacquired shares in treasury stock related to restricted stock awards). See Note 11 — “Stock Repurchase Programs” in the Notes to the condensed consolidated financial statements for additional information. Additionally, we had cash proceeds from employee option exercises of \$331 million for the nine months ended September 30, 2008, as compared to \$244 million for the same period in 2007.

During the nine months ended September 30, 2007, we used \$1.4 billion in the direct purchase of 49.1 million shares of our common stock at an average price of \$27.77 per share. During the third quarter of 2007, a \$250 million structured stock repurchase transaction which was entered into in the first quarter of 2007 settled and matured. On the maturity date, we received 8.4 million shares of our common stock at an effective buy-back price of \$29.80 per share. In addition, we used \$4 million for tax withholdings related to net share settlements of restricted stock awards and restricted stock units (\$2 million of which relates to reacquired shares in treasury stock related to restricted stock awards).

Financing

During the nine months ended September 30, 2008, \$750 million of Notes were converted into 36.6 million shares of Yahoo! common stock and less than \$1 million of cash was paid out. See Note 9 — “Debt” in the Notes to the condensed consolidated financial statements for additional information.

Capital expenditures

Capital expenditures have generally comprised purchases of computer hardware, software, server equipment, furniture and fixtures, and real estate. Capital expenditures, net were \$483 million for the nine months ended September 30, 2008, compared to \$410 million in the same period in 2007. Our capital expenditures in 2008 are expected to be consistent with 2007 levels.

Contractual obligations and commitments

Leases. We have entered into various non-cancelable operating and capital lease agreements for office space and data centers globally for original lease periods up to 23 years, expiring between 2008 and 2027.

During the nine months ended September 30, 2008, we entered into an 11 year lease agreement for a data center in the western U.S. Of the total expected minimum lease commitment of \$105 million, \$21 million is classified as an operating lease for real estate and \$84 million is classified as a capital lease for equipment. We have the option to renew this lease for up to an additional ten years.

Table of Contents

A summary of lease commitments as of September 30, 2008 is as follows (in millions):

	<u>Gross Operating Lease Commitments</u>
Three months ending December 31, 2008	\$ 38
Years ending December 31,	
2009	149
2010	129
2011	107
2012	94
2013	84
Due after 5 years	301
Total gross lease commitments	<u>\$ 902</u>

	<u>Capital Lease Commitment</u>
Three months ending December 31, 2008	\$ 2
Years ending December 31,	
2009	7
2010	7
2011	7
2012	7
2013	8
Due after 5 years	46
Gross lease commitment	<u>\$ 84</u>
Less: interest	<u>(42)</u>
Net lease commitment	<u>\$ 42</u>

Affiliate Commitments. In connection with our contracts to provide sponsored search and/or display advertising services to Affiliates, we are obligated to make payments, which represent TAC, to our Affiliates. As of September 30, 2008, these commitments totaled \$434 million, of which \$40 million will be payable in the remainder of 2008, \$170 million will be payable in 2009, \$163 million will be payable in 2010, and \$61 million will be payable in 2011.

Intellectual Property Rights. We are obligated to make certain payments under various intellectual property arrangements of up to \$53 million through 2023.

Income Taxes. As of September 30, 2008, the unrecognized tax benefits that resulted in an accrued liability amounted to \$255 million and are classified as deferred and other long-term tax liabilities, net on our condensed consolidated balance sheets. As of September 30, 2008, the settlement period for our income tax liabilities cannot be determined. However, no significant liabilities are expected to become due within the next twelve months.

Other Commitments. In the ordinary course of business, we may provide indemnifications of varying scope and terms to customers, vendors, lessors, business partners and other parties with respect to certain matters, including, but not limited to, losses arising out of our breach of agreements, services to be provided by us, or from intellectual property claims made by third parties. In addition, we have entered into indemnification agreements with our directors and certain of our officers that will require us, among other things, to indemnify them against certain liabilities that may arise by reason of their status or service as directors or officers. We have also agreed to indemnify certain former officers, directors, and employees of acquired companies in connection with the acquisition of such companies. We maintain director and officer insurance, which may cover certain liabilities arising from our obligation to indemnify our directors and officers. It is not possible to determine the maximum

potential loss under these indemnification agreements due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement. Such indemnification agreements may not be subject to maximum loss clauses. Historically, we have not incurred material costs as a result of obligations under these agreements and we have not accrued any liabilities related to such indemnification obligations in our condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to the impact of interest rate changes, foreign currency fluctuations, and changes in the market values of our investments.

Interest Rate Risk. Our exposure to market rate risk for changes in interest rates relates primarily to our investment portfolio. We invest excess cash in marketable debt instruments of the U.S. Government and its agencies, in high-quality corporate issuers, and by policy, limit the amount of credit exposure to any one issuer. We protect and preserve invested funds by limiting default, market, and reinvestment risk.

Investments in both fixed rate and floating rate interest earning instruments carry a degree of interest rate risk. Fixed rate securities may have their fair market value adversely impacted due to a rise in interest rates, while floating rate securities may produce less income than expected if interest rates fall. Due in part to these factors, our future investment income may fall short of expectations due to changes in interest rates or we may suffer losses in principal if forced to sell securities which have declined in market value due to changes in interest rates. A hypothetical 100 basis point increase in interest rates would result in an approximate \$2 million and \$4 million decrease, in the fair value of our available-for-sale debt securities as of September 30, 2008 and December 31, 2007, respectively.

Foreign Currency Risk. Revenues and related expenses generated from our international subsidiaries are generally denominated in the currencies of the local countries. Primary currencies include British Pounds, Korean Won, Euros, Japanese Yen, Taiwan Dollars, Australian Dollars, and Canadian Dollars. The statements of income of our International operations are translated into U.S. Dollars at the average exchange rates in each applicable period. Using the average foreign currency exchange rates for the three and nine months ended September 30, 2007, our International revenues for the three and nine months ended September 30, 2008 would have been lower than we reported by approximately \$1 million and \$48 million, respectively. Our International segment operating income before depreciation, amortization, and stock-based compensation expense for the three and nine months ended September 30, 2008 would have been lower than we reported by \$6 million and \$26 million, respectively.

We are also exposed to foreign exchange rate fluctuations as we convert the financial statements of our foreign subsidiaries and our investments in equity interests into U.S. Dollars in consolidation that leads to a translation gain or loss that is recorded in accumulated other comprehensive income as part of stockholders' equity. Changes in the functional currency value of these assets and liabilities create fluctuations that will lead to a transaction gain or loss. We had net foreign currency transaction losses of \$14 million and \$12 million for the three and nine months ended September 30, 2008, respectively, as compared to net foreign currency transaction gains of \$7 million and \$5 million for the three and nine months ended September 30, 2007, respectively.

Investment Risk. We are exposed to investment risk as it relates to changes in the market value of our investments. We invest excess cash in marketable debt securities and strategic public equity investments.

The primary objective of our investments in marketable debt securities is to preserve principal while at the same time maximizing yields without significantly increasing risk. To achieve this objective, we maintain our portfolio of cash and cash equivalents and short-term and long-term investments in a variety of securities, including both government and corporate obligations and money market funds. As of September 30, 2008 and 2007, net unrealized gains and losses on these investments were not material.

We invest in equity instruments of public companies for business and strategic purposes and have classified these securities as available-for-sale or investment in equity interests. These investments may be subject to significant fluctuations in fair value due to the volatility of the stock market and the industries in which these companies participate. We have realized gains and losses from the sale of available-for-sale investments, which were not material as of September 30, 2008 and 2007. Our objective in managing exposure to stock market

fluctuations is to minimize the impact of stock market declines to earnings and cash flows. Using a hypothetical reduction of 10 percent in the stock price of these available-for-sale investments, the fair value of our equity investments would decrease by approximately \$12 million as of September 30, 2008 and 2007, respectively. In the third quarter of 2008, we recorded an impairment charge of \$30 million, net of tax, within earnings in equity interests to reduce the carrying value of our equity interest in Alibaba.com to fair value.

Item 4. Controls and Procedures

Disclosure Controls and Procedures. The Company's management, with the participation of the Company's principal executive officer and principal financial officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Securities Exchange Act")) as of the end of the period covered by this Report. Based on such evaluation, the Company's principal executive officer and principal financial officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective.

Internal Control Over Financial Reporting. There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act) during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II — OTHER INFORMATION

Item 1. *Legal Proceedings*

For a description of our material legal proceedings, see Note 12 — “Commitments and Contingencies” to our condensed consolidated financial statements, which is incorporated by reference herein.

Item 1A. *Risk Factors*

We have updated the risk factors previously disclosed in Part I Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2007, which was filed with the Securities and Exchange Commission on February 27, 2008, as set forth below. We do not believe any of the changes constitute material changes from the risk factors previously disclosed in the 10-K for the year ended December 31, 2007.

We face significant competition from large-scale Internet content, product, and service aggregators, principally Google, Microsoft, and AOL.

We face significant competition from companies, principally Google, Microsoft, and AOL, that have aggregated a variety of Internet products, services, technologies, and content in a manner similar to Yahoo!. Google’s Internet search service directly competes with us for Affiliate and advertiser arrangements, both of which are key to our business and operating results. Microsoft’s Internet search service also directly competes with us for Affiliate and advertiser arrangements with paid search, and may release features that may make Internet searching capabilities a more integrated part of its Windows operating system. Additionally, Google and Microsoft both offer many other services that directly compete with our services, including Internet advertising solutions, consumer e-mail services, desktop search, local search, instant messaging, photos, maps, video sharing, content channels, mobile applications, and shopping services. AOL has access to content from Time Warner’s movie, television, music, book, periodical, news, sports, and other media holdings; access to a network of cable and other broadband users and delivery technologies; advertising offerings; and considerable resources for future growth and expansion. Some of the existing competitors and possible additional entrants may have greater operational, strategic, technological, financial, personnel, or other resources than we do, as well as greater brand recognition either overall or for certain products and services. We expect these competitors increasingly to use their financial and engineering resources to compete with us, individually and potentially in combination with each other. In certain of these cases, most notably AOL, our competition has a direct billing relationship with a greater number of their users through Internet access and other services than we have with our users through our premium services. This relationship may permit such competitors to be more effective than us in targeting services and advertisements to the specific preferences of their users thereby giving them a competitive advantage. If our competitors are more successful than we are in developing compelling products or attracting and retaining users, advertisers, publishers, ad networks, or developers, then our revenues and growth rates could decline.

We also face competition from other Internet service companies, including Internet access providers, device manufacturers offering online services, Internet advertising companies, and destination Websites.

Our users must access our services through Internet access providers, including wireless providers and providers of cable and broadband Internet access. To the extent that an access provider or device manufacturer offers online services competitive with those of Yahoo!, the user may elect to use the services or properties of that access provider or manufacturer. In addition, the access provider or manufacturer may make it difficult to access our services by not listing them in the access provider’s or manufacturer’s own directory or by providing Yahoo! with less prominent listings than the access provider, manufacturer, or a competitor’s offerings. Such access providers and manufacturers may prove better able to target services and advertisements to the preferences of their users. If such access providers and device manufacturers are more successful than we are in developing compelling products or attracting and retaining users or advertisers, then our revenues could decline. Further, to the extent that Internet access providers, mobile service providers, or network providers increase the costs of service to users or restrict Yahoo!’s ability to deliver products, services, and content to advertisers or end users or increase our costs of doing so, our revenues could decline.

We also compete for users, advertisers, ad networks, and publishers with many other providers of online services, including Internet advertising companies, destination Websites and social media and networking sites. Some of these competitors may have more expertise in a particular segment of the market, and within such segment, have longer operating histories, larger advertiser or user bases, and more brand recognition or technological features than we offer.

In the future, competitors may acquire additional competitive offerings, and if we are unable to complete strategic acquisitions or investments, our business could become less competitive. Further, competitors may consolidate with each other to become more competitive, and new competitors may enter the market. If our competitors are more successful than we are in developing compelling products or attracting and retaining users, advertisers, publishers, or developers, then our revenues and growth rates could decline.

We face significant competition from traditional media companies which could adversely affect our future operating results.

We also compete with traditional media companies for advertising, both offline as well as increasingly with their online assets as media companies offer more content directly from their own Websites. Most advertisers currently spend only a small portion of their advertising budgets on Internet advertising. If we fail to persuade existing advertisers to retain and increase their spending with us and if we fail to persuade new advertisers to spend a portion of their budget on advertising with us, our revenues could decline and our future operating results could be adversely affected.

If we are unable to provide search technologies and other services which generate significant traffic to our Websites, or we are unable to enter into or continue distribution relationships that drive significant traffic to our Websites, our business could be harmed, causing our revenues to decline.

We have deployed our own Internet search technology to provide search results on our network. We have more limited experience in operating our own search service than do some of our competitors. Internet search is characterized by rapidly changing technology, significant competition, evolving industry standards, and frequent product and service enhancements. We must continually invest in improving our users' experience, including search relevance, speed, and services responsive to users' needs and preferences, to continue to attract, retain, and expand our user base. If we are unable to provide search technologies and other services which generate significant traffic to our Websites, or if we are unable to enter into distribution relationships that continue to drive significant traffic to our Websites, our business could be harmed, causing our revenues to decline.

The majority of our revenues are derived from marketing services, and the reduction in spending by or loss of current or potential advertisers would cause our revenues and operating results to decline.

For the quarter ended September 30, 2008, 87 percent of our total revenues came from marketing services. Our ability to continue to retain and grow marketing services revenue depends upon:

- maintaining our user base;
- maintaining our popularity as an Internet destination site;
- broadening our relationships with advertisers to small-and medium-sized businesses;
- attracting advertisers to our user base;
- increasing demand for our services by advertisers, users, businesses and Affiliates, including prices paid by advertisers, the number of searches performed by users, the rate at which users click-through to commercial search results and advertiser perception of the quality of leads generated by our marketing services;
- the successful implementation and acceptance of our advertising exchange by advertisers, networks, Affiliates, and publishers;
- the successful development and deployment of technology improvements to our advertising platform;
- maintaining our Affiliate program for our search marketing;
- deriving better demographic and other information from our users; and

- driving acceptance of the Web in general and of Yahoo! in particular by advertisers as an advertising medium.

In many cases, our agreements with advertisers have terms of one year or less, or, in the case of search marketing, may be terminated at any time by the advertiser or Yahoo!. Search marketing agreements often have payments dependent upon usage or click-through levels. Accordingly, it is difficult to forecast marketing services revenues accurately. In addition, our expense levels are based in part on expectations of future revenues, including occasional guaranteed minimum payments to our Affiliates in connection with search and/or display advertising, and are fixed over the short-term with respect to certain categories. The state of the global economy and availability of capital could impact the advertising spending patterns of existing and potential future advertisers. Any reduction in spending by, or loss of, existing or potential future advertisers would cause our revenues to decline, and any decreased collectability of accounts receivable would negatively impact our results of operations. Further, we may be unable to adjust our expenses and capital expenditures quickly enough to compensate for any unexpected revenue shortfall.

In certain markets, we depend on a limited number of sources to direct a significant percentage of users and businesses to our service to conduct searches and a loss of any of these sources could harm our operating results.

A significant percentage of users and businesses that conduct searches and access our search marketing listings come from a limited number of sources in certain markets. In addition to Yahoo! Properties, sources for users are members of our Affiliate network, including portals, browsers, and other Affiliates. Our agreements with Affiliates vary in duration, and depending on the agreement, provide varying levels of discretion to the Affiliate in the implementation of search marketing, including the degree to which Affiliates can modify the presentation of the search marketing listings on their Websites or integrate search marketing with their own services. The agreements may be terminable upon the occurrence of certain events, including failure to meet certain service levels, material breaches of agreement terms, changes in control, or, in some instances, at will. We may not be successful in renewing our Affiliate agreements on as favorable terms or at all. The loss of Affiliates providing significant users or businesses or an adverse change in implementation of search marketing by any of these Affiliates could harm our ability to generate revenue, our operating results, and cash flows from operations.

We may not be able to generate substantial revenues from our alliances with Internet access providers.

Through alliances with Internet access providers, we offer access services that combine customized content and services from Yahoo! (including browser and other communications services) and Internet access from third-party access providers. We may not be able to retain the alliances with our existing Internet access providers or to obtain new alliances with Internet access providers on terms that are reasonable. In addition, these Internet access services compete with many large companies such as AOL, Microsoft, Comcast Corporation, and other established Internet access providers. In certain of these cases, our competition has substantially greater market presence (including an existing user base) and greater financial, technical, marketing, or other resources. As a result of these and other competitive factors, the Internet access providers with which we have formed alliances may not be able to attract, grow, or retain their user bases, which would negatively impact our ability to sell customized content and services through this channel and, in turn, reduce our anticipated revenues from our alliances.

Some of our shared revenue arrangements may not generate anticipated revenues.

We typically receive co-branded revenue through revenue sharing arrangements or a portion of transactions revenue. In some cases, our revenue arrangements require that minimum levels of user impressions be provided by us. These arrangements expose us to potentially significant financial risks in the event our usage levels decrease, including the following:

- the revenue we are entitled to receive may be adjusted downwards;
- we may be required to “make good” on our obligations by providing additional advertising or alternative services;
- the partners of co-branded services may not renew the arrangements or may renew at less advantageous terms for the Company; and

- the arrangements may not generate anticipated levels of shared transactions revenue, or partners may default on the payment commitments in such agreements as has occurred in the past.

Accordingly, any leveling off or decrease of our user base (or usage by our existing base) or the failure to generate anticipated levels of shared transactions revenue could result in a significant decrease in our revenues.

Deterioration in general economic conditions has caused and could cause additional decreases or delays in advertising spending by our advertisers and could harm our ability to generate advertising revenues and our results of operations.

Expenditures by advertisers tend to be cyclical, reflecting overall economic conditions and budgeting and buying patterns. Since we derive most of our revenues from advertising, the current deterioration in economic conditions has caused and could cause additional decreases in or delays in advertising spending which could reduce our revenues or negatively impact our ability to grow our revenues. Further, any decreased collectability of accounts receivable could negatively impact our results of operations.

Financial results for any particular period do not predict results for future periods.

There can be no assurance that the purchasing pattern of advertisers on Yahoo! Properties will not fluctuate, that advertisers will not make smaller and shorter-term purchases, or that market prices for online advertising will not decrease due to competitive or other factors. In addition, there can be no assurance that the volume of searches conducted, the amounts bid by advertisers for search marketing listings or the number of advertisers that bid in our search marketing marketplace will not vary widely from period to period. As revenues from new sources increase, it may become more difficult to predict our financial results based on historical performance. You should not rely on the results for any period as an indication of future performance.

We may have exposure to additional tax liabilities which could result in a volatile quarterly tax expense.

We are subject to income taxes and other taxes in both the U.S. and the foreign jurisdictions in which we currently operate or have historically operated. The determination of our worldwide provision for income taxes and current and deferred tax assets and liabilities requires judgment and estimation. In the ordinary course of our business, there are many transactions and calculations where the ultimate tax determination is uncertain. We are subject to regular review and audit by both domestic and foreign tax authorities as well as subject to the prospective and retrospective effects of changing tax regulations and legislation. Although we believe our tax estimates are reasonable, the ultimate tax outcome may materially differ from the tax amounts recorded in our consolidated financial statements and may materially affect our income tax provision, net income, or cash flows in the period or periods for which such determination is made.

We rely on the value of our brands, and a failure to maintain or enhance the Yahoo! brands in a cost-effective manner could harm our operating results.

We believe that maintaining and enhancing our brands, including those that contain the Yahoo! name as well as those that do not, is an important aspect of our efforts to attract and expand our user, advertiser, and Affiliate base. We also believe that the importance of brand recognition will increase due to the relatively low barriers to entry in the Internet market. We have spent considerable money and resources to date on the establishment and maintenance of our brands, and we anticipate spending increasing amounts of money on, and devoting greater resources to, advertising, marketing, and other brand-building efforts to preserve and enhance consumer awareness of our brands. We may not be able to successfully maintain or enhance consumer awareness of our brands and, even if we are successful in our branding efforts, these efforts may not be cost-effective. If we are unable to maintain or enhance customer awareness of our brands in a cost-effective manner, our business, operating results, and financial condition could be harmed.

If we are unable to license or acquire compelling content at reasonable cost or if we do not develop or commission compelling content of our own, the number of users of our services may not grow as anticipated, or may decline, or users' level of engagement with our services may decline, all or any of which could harm our operating results.

Our future success depends in part upon our ability to aggregate compelling content and deliver that content through our online properties. We license much of the content on our online properties, such as news items, stock quotes, weather reports, maps and audio and video content from third-parties. We have been providing increasing amounts of audio and video content to our users, and we believe that users will increasingly demand high-quality audio and video content, such as music, film, speeches, news footage, concerts, and other special events. Such content may require us to make substantial payments to third-parties from whom we license or acquire such content. For example, our music and entertainment properties rely on major sports organizations, radio and television stations, record labels, music publishers, cable networks, businesses, colleges and universities, film producers and distributors, and other organizations for a large portion of the content available on our properties. Our ability to maintain and build relationships with third-party content providers will be critical to our success. In addition, as new methods for accessing the Internet become available, including through alternative devices, we may need to enter into amended content agreements with existing third-party content providers to cover the new devices. Also, to the extent that Yahoo! develops content of its own, Yahoo!'s current and potential third-party content providers may view our services as competitive with their own, and this may adversely affect their willingness to contract with us. We may be unable to enter into new, or preserve existing, relationships with the third-parties whose content we seek to obtain. In addition, as competition for compelling content increases both domestically and internationally, our content providers may increase the prices at which they offer their content to us, and potential content providers may not offer their content to us at all, or may offer it on terms that are not agreeable to us. An increase in the prices charged to us by third-party content providers could harm our operating results and financial condition. Further, many of our content licenses with third-parties are non-exclusive. Accordingly, other Webcasters and other media providers, such as radio or television providers, may be able to offer similar or identical content. This increases the importance of our ability to deliver compelling editorial content and personalization of this content for users in order to differentiate Yahoo! from other businesses. If we are unable to license or acquire compelling content at reasonable prices, if other companies broadcast content that is similar to or the same as that provided by Yahoo!, or if we do not develop compelling editorial content or personalization services, the number of users of our services may not grow as anticipated, or may decline, which could harm our operating results.

Our intellectual property rights are valuable, and any inability to protect them could reduce the value of our brand image and harm our business and our operating results.

We create, own, and maintain a wide array of intellectual property assets, including copyrights, patents, trademarks, trade dress, trade secrets, and rights to certain domain names, which we believe are among our most valuable assets. We seek to protect our intellectual property assets through patent, copyright, trade secret, trademark, and other laws of the U.S. and other countries of the world, and through contractual provisions. The efforts we have taken to protect our intellectual property and proprietary rights may not be sufficient or effective at stopping unauthorized use of those rights. In addition, effective trademark, patent, copyright, and trade secret protection may not be available or cost-effective in every country in which our products and media properties are distributed or made available through the Internet. There may be instances where we are not able to fully protect or utilize our intellectual property assets in a manner to maximize competitive advantages. Further, while we attempt to ensure that the quality of our brand is maintained by our licensees, our licensees may take actions that could impair the value of our brand, our proprietary rights, or the reputation of our products and media properties. We are aware that third-parties have, from time to time, misused or exploited our brands without permission or copied significant content available on Yahoo! for use in competitive Internet services. Protection of the distinctive elements of Yahoo! may not be available under copyright law or trademark law. If we are unable to protect our proprietary rights from unauthorized use, the value of our brand image and our intellectual property assets may be reduced. Any impairment of our brand could negatively impact our business. In addition, protecting our intellectual property and other proprietary rights is expensive and time consuming. Any increase in the unauthorized use of our intellectual property could make it more expensive to do business and consequently harm our operating results.

We are, and may in the future be, subject to intellectual property infringement claims, which are costly to defend, could result in significant damage awards, and could limit our ability to provide certain content or use certain technologies in the future.

Internet, technology, media companies, and patent holding companies often possess a significant number of patents. Further, many of these companies and other parties are actively developing or purchasing search, indexing, electronic commerce, and other Internet-related technologies, as well as a variety of online business models and methods. We believe that these parties will continue to take steps to protect these technologies, including, but not limited to, seeking patent protection. In addition, patent holding companies may continue to seek to monetize patents they have purchased or otherwise obtained. As a result, disputes regarding the ownership of technologies and rights associated with online business are likely to continue to arise in the future. From time to time, parties assert patent infringement claims against us. Currently, we are engaged in a number of lawsuits regarding patent issues and have been notified of a number of other potential disputes.

In addition to patent claims, third-parties have asserted, and are likely in the future to assert, claims against us alleging infringement of copyrights, trademark rights, trade secret rights or other proprietary rights, or alleging unfair competition or violations of privacy rights or failure to maintain confidentiality of user data. In addition, third-parties have made, and may continue to make, trademark infringement and related claims against us over the display of search results triggered by search terms that include trademark terms. Currently, we are engaged in lawsuits regarding such trademark issues.

As we expand our business and develop new technologies, products and services, we may become increasingly subject to intellectual property infringement claims. In the event that there is a determination that we have infringed third-party proprietary rights such as patents, copyrights, trademark rights, trade secret rights, or other third-party rights such as publicity and privacy rights, we could incur substantial monetary liability, be required to enter into costly royalty or licensing agreements or be prevented from using such rights, which could require us to change our business practices in the future and limit our ability to compete effectively. We may also incur substantial expenses in defending against third-party infringement claims regardless of the merit of such claims. In addition, many of our agreements with our customers or Affiliates require us to indemnify them for certain third-party intellectual property infringement claims, which could increase our costs in defending such claims and our damages. The occurrence of any of these results could harm our brand and negatively impact our operating results.

We are subject to U.S. and foreign government regulation of Internet, mobile, and Voice over Internet Protocol services which could subject us to claims, judgments, and remedies including monetary liabilities and limitations on our business practices.

We are subject to regulations and laws directly applicable to providers of Internet, mobile, and Voice over Internet Protocol services both domestically and internationally. The application of existing domestic and international laws and regulations to Yahoo! relating to issues such as user privacy and data protection, defamation, pricing, advertising, taxation, gambling, sweepstakes, promotions, billing, real estate, consumer protection, accessibility, content regulation, quality of services, telecommunications, mobile and intellectual property ownership and infringement in many instances is unclear or unsettled. In addition, we will also be subject to any new laws and regulations directly applicable to our domestic and international activities. Further, the application of existing laws to Yahoo! or our subsidiaries regulating or requiring licenses for certain businesses of our advertisers including, for example, distribution of pharmaceuticals, alcohol, adult content, tobacco, or firearms, as well as insurance and securities brokerage and legal services, can be unclear. Internationally, we may also be subject to laws regulating our activities in foreign countries and to foreign laws and regulations that are inconsistent from country to country. Recently, plaintiffs have attempted to use U.S. statutes in efforts to recover damages against corporations, including Yahoo!, for alleged human rights abuses committed by foreign governments. We may incur substantial liabilities for expenses necessary to defend such litigation or to comply with these laws and regulations, as well as potential substantial penalties for any failure to comply. Compliance with these laws and regulations may also cause us to change or limit our business practices in a manner adverse to our business.

A number of U.S. federal laws, including those referenced below, impact our business. The Digital Millennium Copyright Act (“DMCA”) is intended, in part, to limit the liability of eligible online service providers for listing or linking to third-party Websites that include materials that infringe copyrights or other rights of others.

Portions of the Communications Decency Act (“CDA”) are intended to provide statutory protections to online service providers who distribute third-party content. Yahoo! relies on the protections provided by both the DMCA and CDA in conducting its business. Any changes in these laws or judicial interpretations narrowing their protections will subject us to greater risk of liability and may increase our costs of compliance with these regulations or limit our ability to operate certain lines of business. The Children’s Online Protection Act and the Children’s Online Privacy Protection Act are intended to restrict the distribution of certain materials deemed harmful to children and impose additional restrictions on the ability of online services to collect user information from minors. In addition, the Protection of Children From Sexual Predators Act of 1998 requires online service providers to report evidence of violations of federal child pornography laws under certain circumstances. The costs of compliance with these regulations may increase in the future as a result of changes in the regulations or the interpretation of them. Further, any failure on our part to comply with these regulations may subject us to significant liabilities.

Changes in regulations or user concerns regarding privacy and protection of user data could adversely affect our business.

Federal, state, foreign and international laws and regulations may govern the collection, use, retention, sharing and security of data that we receive from our users, advertising partners, and Affiliates. In addition, we have posted on our and our Affiliates’ Websites our own privacy policies and practices concerning the collection, use, and disclosure of user data. Any failure, or perceived failure, by us to comply with our posted privacy policies or with any data-related consent orders, Federal Trade Commission requirements or orders, or other federal, state, or international privacy or consumer protection-related laws, regulations or industry self-regulatory principles could result in proceedings or actions against us by governmental entities or others, which could potentially have an adverse effect on our business.

Further, failure or perceived failure by us to comply with our policies, applicable requirements, or industry self-regulatory principles related to the collection, use, sharing or security of personal information, or other privacy or data protection-related matters could result in a loss of user confidence in us, damage to the Yahoo! brands, and ultimately in a loss of users, advertising partners, or Affiliates which could adversely affect our business.

A large number of legislative proposals pending before the U.S. Congress, various federal and state and legislative bodies and foreign governments concern data privacy and retention issues related to our business. It is not possible to predict whether or when such legislation may be adopted. Certain proposals, if adopted, could impose requirements that may result in a decrease in our user registrations and revenues. In addition, the interpretation and application of privacy, data protection and data retention laws and regulations are currently unsettled in the U.S. and internationally. These laws may be interpreted and applied inconsistently from country to country and inconsistently with our current data protection policies and practices. Complying with these varying international requirements could cause us to incur substantial costs or require us to change our business practices in a manner adverse to our business.

Acquisitions and strategic investments could result in adverse impacts on our operations and in unanticipated liabilities.

We have acquired, and have made strategic investments in, a number of companies (including through joint ventures) in the past, and we expect to make additional acquisitions and strategic investments in the future. Such transactions may result in dilutive issuances of our equity securities, use of our cash resources, and incurrence of debt and amortization expenses related to intangible assets. Our acquisitions and strategic investments to date were accompanied by a number of risks, including:

- the difficulty of assimilating the operations and personnel of our acquired companies into our operations;
- the potential disruption of our on-going business and distraction of management;
- the incurrence of additional operating losses and expenses of the businesses we acquired or in which we invested;
- the difficulty of integrating acquired technology and rights into our services and unanticipated expenses related to such integration;

- the failure to successfully further develop acquired technology resulting in the impairment of amounts currently capitalized as intangible assets;
- the failure of strategic investments to perform as expected;
- the potential for patent and trademark infringement claims against the acquired company;
- the impairment of relationships with customers and partners of the companies we acquired or in which we invested or with our customers and partners as a result of the integration of acquired operations;
- the impairment of relationships with employees of the acquired companies or our existing employees as a result of integration of new management personnel;
- the difficulty of integrating the acquired company's accounting, management information, human resources and other administrative systems;
- our lack of, or limitations on, our control over the operations of our joint venture companies;
- in the case of foreign acquisitions, uncertainty regarding foreign laws and regulations and difficulty integrating operations and systems as a result of cultural, systems, and operational differences; and
- the impact of known potential liabilities or unknown liabilities associated with the companies we acquired or in which we invested.

We are likely to experience similar risks in connection with our future acquisitions and strategic investments. Our failure to be successful in addressing these risks or other problems encountered in connection with our past or future acquisitions and strategic investments could cause us to fail to realize the anticipated benefits of such acquisitions or investments, incur unanticipated liabilities and harm our business generally.

Our failure to manage growth, diversification, and changes to our business could harm us.

We are continuing to grow, diversify, and evolve our business both in the U.S. and internationally. As a result of the diversification of our business, personnel growth, acquisitions, and international expansion in recent years, more than one-half of our employees are now based outside of our Sunnyvale, California headquarters. If we are unable to effectively manage a large and geographically dispersed group of employees or to anticipate our future growth and personnel needs, our business may be adversely affected.

As we grow and diversify our business, we must also expand and adapt our operational infrastructure. Our business relies on our data systems, billing systems, and other operational and financial reporting and control systems. All of these systems have become increasingly complex in the recent past due to the growing diversification and complexity of our business, to acquisitions of new businesses with different systems and to increased regulation over controls and procedures. To effectively manage our technical support infrastructure, we will need to continue to upgrade and improve our data systems, billing systems, and other operational and financial systems, procedures and controls. In particular, any failure of our billing systems to accommodate increasing numbers of transactions and accurately bill users, advertisers, and Affiliates could adversely affect our business and ability to collect revenue. These upgrades and improvements will require a dedication of resources and in some cases are likely to be complex. If we are unable to adapt our systems in a timely manner to accommodate our growth, our business may be adversely affected.

We have announced and are currently implementing on-going strategic initiatives to better and more efficiently manage our business. Implementing these initiatives requires significant time and resource commitments from our senior management. In the event that we are unable to effectively implement these initiatives, we are unable to recruit, maintain the caliber of, or retain key employees as a result of these initiatives or these initiatives do not yield the anticipated benefits, our business may be adversely affected.

We have dedicated considerable resources to provide a variety of premium services, which may not prove to be successful in generating significant revenue for us.

We offer fee-based enhancements to many of our free services, including e-mail, personals, finance, games, music, photographs, and sports. The development cycles for these technologies are long and generally require

significant investment by us. We have and will continue to invest in new products and services. Some of these new products and services may not be profitable or may not meet anticipated user adoption rates. We have previously discontinued certain non-profitable premium services and may discontinue others. We must, however, continue to provide new services that are compelling to our users while continuing to develop an effective method for generating revenues for such services. General economic conditions as well as the rapidly evolving competitive landscape may affect users' willingness to pay for such services. If we cannot generate revenues from these services that are greater than the cost of providing such services, our operating results could be harmed.

If our operating expenses continue to increase at a rate faster than we grow revenues as we attempt to expand the Yahoo! brand, fund product development, develop media properties, and acquire other businesses or technologies, our operating results could be reduced.

We currently expect that our operating expenses will continue to increase as we expand our operations in areas of expected growth, continue to develop and extend the Yahoo! brand, fund greater levels of product development, develop and commercialize additional media properties and premium services, and acquire and integrate complementary businesses and technologies. If our expenses continue to increase at a greater pace than our revenues, our operating results could be reduced.

If we are unable to maintain the caliber of our existing senior management and key personnel and to hire new highly skilled personnel, we may not be able to execute our business plan.

We are substantially dependent on the continued services of our senior management who have acquired specialized knowledge and skills with respect to Yahoo! and its operations. The loss of any of these individuals could harm our business. Our business is also dependent on our ability to retain, attract, hire, and motivate talented, highly skilled personnel. Achieving this objective may be difficult due to many factors, including the intense competition for such highly skilled personnel in the San Francisco Bay Area, where our corporate headquarters and the headquarters of several of our vertical and horizontal competitors, are located, fluctuations in global economic and industry conditions, changes in Yahoo!'s management or leadership, competitors' hiring practices, and the effectiveness of our compensation programs. If we do not succeed in recruiting, retaining, and motivating our key employees and in attracting new key personnel, we may be unable to meet our business plan and as a result, our stock price may decline.

More individuals are utilizing non-Personal Computer ("PC"), devices to access the Internet and our services, and versions of our services developed or optimized for these devices may not gain widespread adoption by users, manufacturers, or distributors of such devices or may not work on these devices, based on the broad range of unique technical requirements that may be established for each device by their manufacturers and distributors globally.

The number of individuals who access the Internet through devices other than a PC, such as personal digital assistants, mobile telephones, televisions, and set-top box devices, has increased dramatically, and the trend is likely to continue. Our services were originally designed for rich, graphical environments such as those available on the desktop and PC. The lower resolution, functionality, and memory associated with alternative devices currently available may make the use of our services through such devices difficult, and the versions of our services developed for these devices may not be compelling to users, manufacturers, or distributors of alternative devices. Each manufacturer or distributor may establish unique technical standards for its devices, and our services may not work or be viewable on these devices as a result. As we have limited experience to date in operating versions of our services developed or optimized for users of alternative devices, and as new devices and new platforms are continually being released, it is difficult to predict the problems we may encounter in developing versions of our services for use on these alternative devices, and we may need to devote significant resources to the creation, support, and maintenance of such versions. We may be unable to attract and retain a substantial number of alternative device manufacturers, distributors, and users to our services, or to capture a sufficient share of an increasingly important portion of the market for these services, and, therefore, we may be unsuccessful in attracting both advertisers and premium service subscribers to these services.

We plan to expand operations in international markets in which we may have limited experience or rely on business partners.

We plan to expand Yahoo! branded online properties and search offerings in international markets. We have currently developed, through joint ventures, strategic investments, subsidiaries, and branch offices, localized offerings in more than 20 countries outside of the U.S. As we expand into new international markets, we will have only limited experience in marketing and operating our products and services in such markets. In other instances, we may rely on the efforts and abilities of foreign business partners in such markets. Certain international markets may be slower than domestic markets in adopting the Internet as an advertising and commerce medium and so our operations in international markets may not develop at a rate that supports our level of investment.

In international markets we compete with local Internet service providers that may have competitive advantages.

In a number of international markets, especially those in Asia, Europe, and Latin America, we face substantial competition from local Internet service providers and other portals that offer search, communications, and other commercial services. Many of these companies have a dominant market share in their territories and are owned by local telecommunications providers which give them a competitive advantage. Local providers of competing online services may also have a substantial advantage over us in attracting users in their country due to more established branding in that country, greater knowledge with respect to the tastes and preferences of users residing in that country and/or their focus on a single market. Further, the local providers may have greater regulatory and operational flexibility than Yahoo! due to the fact that we are subject to both U.S. and foreign regulatory requirements. We must continue to improve our local offerings, become more knowledgeable about our local users and their preferences, deepen our relationships with our local users as well as increase our branding and other marketing activities in order to remain competitive and strengthen our international market position.

Our international operations are subject to increased risks which could harm our business, operating results, and financial condition.

In addition to uncertainty about our ability to continue to generate revenues from our foreign operations and expand our international market position, there are certain risks inherent in doing business internationally, including:

- trade barriers and changes in trade regulations;
- difficulties in developing, staffing, and simultaneously managing a large number of varying foreign operations as a result of distance, language, and cultural differences;
- stringent local labor laws and regulations;
- longer payment cycles;
- credit risk and higher levels of payment fraud;
- currency exchange rate fluctuations;
- political or social unrest or economic instability;
- import or export restrictions;
- seasonal volatility in business activity;
- risks related to government regulation or required compliance with local laws in certain jurisdictions, including those more fully described above; and
- potentially adverse tax consequences.

One or more of these factors could harm our future international operations and consequently, could harm our brand, business, operating results, and financial condition.

We may be subject to legal liability for online services.

We host a wide variety of services that enable individuals and businesses to exchange information, generate content, advertise products and services, conduct business, and engage in various online activities on a domestic and an international basis. The law relating to the liability of providers of these online services for activities of their users is currently unsettled both within the U.S. and internationally. Claims have been threatened and have been brought against us for defamation, negligence, copyright or trademark infringement, unfair competition, unlawful activity, tort, including personal injury, fraud, or other theories based on the nature and content of information to which we provide links or that may be posted online or generated by our users. In addition, Yahoo! has been and may again in the future be subject to domestic or international actions alleging that the availability of certain content within our services violates laws in domestic and international jurisdictions. Defense of any such actions could be costly and involve significant time and attention of our management and other resources.

We also periodically enter into arrangements to offer third-party products, services, or content under the Yahoo! brand or via distribution on Yahoo! Properties, including stock quotes and trading information. We may be subject to claims concerning these products, services, or content by virtue of our involvement in marketing, branding, broadcasting, or providing access to them, even if we do not ourselves host, operate, provide, or provide access to these products, services, or content. While our agreements with respect to these products, services, and content, often provide that we will be indemnified against such liabilities, the ability to receive such indemnification depends on the financial resources of the other party to the agreement and any amounts received may not be adequate to cover our liabilities or the costs associated with defense of such proceedings.

It is also possible that if the manner in which information is provided or any information provided directly by us contains errors or is otherwise wrongfully provided to users, third parties could make claims against us. For example, we offer Web-based e-mail services, which expose us to potential risks, such as liabilities or claims resulting from unsolicited e-mail, lost or misdirected messages, illegal or fraudulent use of e-mail, or interruptions or delays in e-mail service. We may also face purported consumer class actions or state actions relating to our online services, including our fee-based services. In addition, our customers, third-parties or government entities may assert claims or actions against us if our online services are used to spread or facilitate malicious or harmful applications. Investigating and defending these types of claims is expensive, even if the claims are without merit or do not ultimately result in liability, could subject us to significant monetary liability or cause a change in business practices that could impact our ability to compete.

We may have difficulty scaling and adapting our existing technology architecture to accommodate increased traffic and technology advances or requirements of our users, advertisers, publishers, and developers.

As one of the most highly trafficked Websites on the Internet, Yahoo! delivers a growing number of products, services, and Page Views to an increasing number of users around the world. In addition, the products and services offered by Yahoo! have expanded and changed significantly and are expected to continue to expand and change rapidly in the future to accommodate new technologies and Internet advertising solutions and new means of content delivery, such as rich media, audio, video, and mobile. Our future success will depend on our ability to adapt to rapidly changing technologies, to adapt our products and services to evolving industry standards, and to improve the performance and reliability of our products, services and Internet advertising solutions. Rapid increases in the levels or types of use of our online properties and services could result in delays or interruptions in our service.

Widespread adoption of new Internet, networking or telecommunications technologies, or other technological changes could require substantial expenditures to modify or adapt our services or infrastructure. The technology architectures utilized for our services are highly complex and may not provide satisfactory support in the future, as usage increases and products and services expand, change and become more complex. In the future, we may make changes to our architectures and systems, including moving to completely new architectures and systems. Such changes may be technologically challenging to develop and implement, may take time to test and deploy, may cause us to incur substantial costs or data loss, and may cause users, advertisers, ad networks, publishers, and Affiliates to experience delays or interruptions in our service. These changes, delays, or interruptions in our service may cause users, advertisers, and Affiliates to become dissatisfied with our service and move to competing providers of online services or to threaten or engage in litigation. Further, to the extent that demands for our services increase, we will need to expand our infrastructure, including the capacity of our hardware servers and the sophistication of our

software. This expansion is likely to be expensive and complex and require additional technical expertise. As we acquire users who rely upon us for a wide variety of services, it becomes more technologically complex and costly to retrieve, store, and integrate data that will enable us to track each user's preferences. Any difficulties experienced in adapting our architectures and infrastructure to accommodate increased traffic, to store user data, and track user preferences, together with the associated costs and potential loss of traffic, could harm our operating results, cash flows from operations, and financial condition.

Our business depends on the continued growth and maintenance of the Internet infrastructure.

The success and the availability of our Internet-based products and services depends in part upon the continued growth and maintenance of the Internet infrastructure itself, including its protocols, architecture, network backbone, data capacity, and security. Spam, viruses, worms, spyware, denial of service attacks, phishing, and other acts of malice may affect not only the Internet's speed, reliability, and availability but also its continued desirability as a vehicle for commerce, information, and user engagement. If the Internet proves unable to meet the new threats and increased demands placed upon it, our business plans, user and advertiser relationships, site traffic, and revenues could be adversely affected.

New technologies could block our advertisements or our search marketing listings, which would harm our operating results.

Technologies have been developed and are likely to continue to be developed that can block the display of our advertisements or our search marketing listings. Most of our revenues are derived from fees paid to us by advertisers in connection with the display of advertisements or our search marketing listings on Web pages. As a result, advertisement-blocking technology could reduce the number and relevancy of advertisements and search results that we are able to deliver and, in turn, our advertising revenues and operating results.

We rely on third-party providers for our principal Internet connections and technologies, databases, and network services critical to our properties and services, and any errors, failures, or disruption in the services provided by these third-parties could significantly harm our business and operating results.

We rely on private third-party providers for our principal Internet connections, co-location of a significant portion of our data servers, and network access. Any disruption, from natural disasters, technology malfunctions, sabotage, or other factors, in the Internet or network access or co-location services provided by these third-party providers or any failure of these third-party providers to handle current or higher volumes of use could significantly harm our business, operating results, and financial condition. We have little control over these third-party providers, which increases our vulnerability to disruptions or problems with their services. Any financial difficulties experienced by our providers may have negative effects on our business, the nature and extent of which we cannot predict. We license technology and related databases from third-parties for certain elements of our properties, including, among others, technology underlying the delivery of news, stock quotes and current financial information, chat services, street mapping and telephone listings, streaming capabilities, and similar services. We have experienced and expect to continue to experience interruptions and delays in service and availability for such elements. We also rely on a third-party provider for key components of our e-mail service. Furthermore, we depend on hardware and software suppliers for prompt delivery, installation and service of servers, and other equipment to deliver our services. Any errors, failures, interruptions or delays experienced in connection with these third-party technologies and information services could negatively impact our relationship with users and adversely affect our brand, our business, and operating results.

We rely on distribution agreements and relationships with various third-parties, and any failure to obtain or maintain such distribution relationships on reasonable terms could impair our ability to fully execute our business plan.

In addition to our relationships with Internet access providers, we have certain distribution agreements and informal relationships with operators of online networks and leading Websites, software companies, electronics companies, and computer manufacturers to increase traffic for our offerings and make them more available and attractive to advertisers and users. Depending on the distributor and the agreement, these distribution arrangements may not be exclusive and may only have a short term. Some of our distributors, particularly distributors who are also competitors or potential competitors, may not renew their distribution agreements with us. In addition, as new

methods for accessing the Internet become available, including through alternative devices, we may need to enter into amended distribution agreements with existing distributors to cover the new devices and agreements with additional distributors. In the future, existing and potential distributors may not offer distribution of our properties and services to us on reasonable terms, or at all. If we fail to obtain distribution or to obtain distribution on terms that are reasonable, we may not be able to fully execute our business plan.

We rely on third-party providers of rich media products to provide the technologies required to deliver rich media content to our users, and any change in the licensing terms, costs, availability or user acceptance of these products could adversely affect our business.

We rely on leading providers of streaming media products to license the software necessary to deliver rich media content to our users. There can be no assurance that these providers will continue to license these products to us on reasonable terms, or at all. Our users are currently able to electronically download copies of the software to play rich media free of charge, but providers of rich media products may begin charging users for copies of their player software or otherwise change their business model in a manner that slows the widespread acceptance of these products. In order for our rich media services to be successful, there must be a large base of users of these rich media products. We have limited or no control over the availability or acceptance of rich media software, and to the extent that any of these circumstances occur, our business may be adversely affected.

If we fail to prevent click fraud, or other malicious applications or activity of others, or if we choose to manage traffic quality in a way that advertisers find unsatisfactory, we could lose the confidence of our advertisers as well as face potential litigation, government regulation or legislation, which could adversely impact our business and profitability.

We are exposed to the risk of click fraud or other clicks or conversions that advertisers may perceive as undesirable. If fraudulent or other malicious applications or activity is perpetrated by others and we are unable to detect and prevent it, or if we choose to manage traffic quality in a way that advertisers find unsatisfactory, the affected advertisers may experience or perceive a reduced return on their investment in our advertising programs which could lead the advertisers to become dissatisfied with our advertising programs. This could damage our brand and lead to a loss of advertisers and revenue. Advertiser dissatisfaction has led to litigation alleging click fraud and other types of traffic quality-related claims and could potentially lead to further litigation or government regulation of advertising. We may also issue refunds or credits as a result of such activity. Any increase in costs due to any such litigation, government regulation or legislation, refunds or credits could negatively impact our profitability.

Interruptions, delays, or failures in the provision of our services could damage our brand and harm our operating results.

Our operations are susceptible to outages and interruptions due to fire, flood, power loss, telecommunications failures, cyber attacks, terrorist attacks, and similar events. In addition, a significant portion of our network infrastructure is located in Northern California, an area subject to earthquakes. Despite our implementation of network security measures, our servers are vulnerable to computer viruses, worms, physical and electronic break-ins, sabotage, and similar disruptions from unauthorized tampering with our computer systems. For example, we are vulnerable to coordinated attempts to overload our systems with data, resulting in denial or reduction of service to some or all of our users for a period of time. We have experienced a coordinated denial of service attack in the past, and may experience such attempts in the future. We do not have multiple site capacity for all of our services and some of our systems are not fully redundant in the event of any such occurrence. In an effort to reduce the likelihood of a geographical or other disaster impacting our business, we have distributed and intend to continue distributing our servers among additional data centers located around the world. Failure to execute these changes properly or in a timely manner could result in delays or interruptions to our service, which could result in a loss of users, damage to our brand, and harm our operating results. We may not carry sufficient business interruption insurance to compensate us for losses that may occur as a result of any events that cause interruptions in our service.

We may be required to record a significant charge to earnings if our long-lived assets, including goodwill, amortizable intangible assets, available for sale securities, or investments in equity interests become impaired.

We are required under GAAP to review our amortizable intangible assets and investments in equity interests for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. Goodwill is required to be tested for impairment at least annually. Factors that may be considered a change in circumstances indicating that the carrying value of our amortizable intangible assets may not be recoverable include a sustained decline in our stock price and market capitalization, and slower growth rates in our industry. Factors that may be considered a change in circumstances indicating that the carrying value of an investment in equity interest may not be recoverable include a decline in the stock price of an equity investee that is a public company or a decline in the operating performance of an equity investee if a private company. We may be required to record a significant charge to earnings in our consolidated financial statements during the period in which any impairment of our long-lived assets, including goodwill, amortizable intangible assets, available for sale securities, or investments in equity interests is determined. Doing so would adversely impact our results of operations.

Potential continuing uncertainty resulting from proposals to acquire all or part of Yahoo! and related matters may adversely affect our business.

On January 31, 2008, we received an unsolicited proposal from Microsoft to acquire all of the outstanding shares of common stock of the Company. On February 11, 2008, our Board of Directors announced that, after carefully reviewing the proposal, it unanimously concluded that the proposal was not in the best interests of Yahoo! and our stockholders. On May 3, 2008, Microsoft withdrew its proposal to acquire the Company. Subsequently, Microsoft made other proposals which included acquiring only the Company's search business, and which our Board determined were not in the best interests of Yahoo! and our stockholders. The review and consideration of the various Microsoft proposals and related matters required the expenditure of significant time and resources by us. There can be no assurance that Microsoft or another person will not in the future make proposals, or take other actions, which may create continuing uncertainty for our employees, publishers, advertisers and other business partners. This continuing uncertainty could negatively impact our business. Additionally, we and members of our Board of Directors have been named in a number of purported stockholder class action complaints relating to the Microsoft proposals as more fully described in Note 12 — "Commitments and Contingencies" to our condensed consolidated financial statements. These lawsuits or any future lawsuits may become time consuming and expensive. These matters, alone or in combination, may harm our business.

Our stock price has been volatile historically and may continue to be volatile regardless of our operating performance.

The trading price of our common stock has been and may continue to be subject to wide fluctuations. During the quarter ended September 30, 2008, the closing sale prices of our common stock on the Nasdaq Global Select Market ranged from \$16.88 to \$24.64 per share and the closing sale price on October 31, 2008 was \$12.82 per share. Our stock price may fluctuate in response to a number of events and factors, such as quarterly variations in operating results, announcements and implementations of technological innovations or new services, upgrades and media properties by us or our competitors; changes in financial estimates and recommendations by securities analysts; the operating and stock price performance of other companies that investors may deem comparable to us; the operating performance of companies in which we have an equity investment, including Yahoo! Japan and Alibaba Group Holding Limited; and news reports relating to trends in our markets or general economic conditions.

In addition, the stock market in general, and the market prices for Internet-related companies in particular, have experienced volatility that often has been unrelated to the operating performance of such companies. These broad market and industry fluctuations may adversely affect the price of our stock, regardless of our operating performance. Volatility or a lack of positive performance in our stock price may adversely affect our ability to retain key employees, all of whom have been granted stock options or other stock-based awards. A sustained decline in our stock price and market capitalization could lead to an impairment charge of our long-lived assets.

Anti-takeover provisions could make it more difficult for a third-party to acquire us.

We have adopted a stockholder rights plan and initially declared a dividend distribution of one right for each outstanding share of common stock to stockholders of record as of March 20, 2001. As a result of our two-for-one stock split effective May 11, 2004, each share of common stock is now associated with one-half of one right. Each right entitles the holder to purchase one unit consisting of one one-thousandth of a share of our Series A Junior Participating Preferred Stock for \$250 per unit. Under certain circumstances, if a person or group acquires 15 percent or more of our outstanding common stock, holders of the rights (other than the person or group triggering their exercise) will be able to purchase, in exchange for the \$250 exercise price, shares of our common stock or of any company into which we are merged having a value of \$500. The rights expire on March 1, 2011, unless extended by our Board of Directors. Because the rights may substantially dilute the stock ownership of a person or group attempting to take us over without the approval of our Board of Directors, our rights plan could make it more difficult for a third-party to acquire us (or a significant percentage of our outstanding capital stock) without first negotiating with our Board of Directors regarding that acquisition.

In addition, our Board of Directors has the authority to issue up to 10 million shares of Preferred Stock (of which 2 million shares have been designated as Series A Junior Participating Preferred Stock) and to determine the price, rights, preferences, privileges and restrictions, including voting rights, of those shares without any further vote or action by the stockholders.

The rights of the holders of our common stock may be subject to, and may be adversely affected by, the rights of the holders of any Preferred Stock that may be issued in the future. The issuance of Preferred Stock may have the effect of delaying, deterring or preventing a change in control of Yahoo! without further action by the stockholders and may adversely affect the voting and other rights of the holders of our common stock. Further, certain provisions of our charter documents, including provisions eliminating the ability of stockholders to take action by written consent and limiting the ability of stockholders to raise matters at a meeting of stockholders without giving advance notice, may have the effect of delaying or preventing changes in control or management of Yahoo!, which could have an adverse effect on the market price of our stock. In addition, our charter documents do not permit cumulative voting, which may make it more difficult for a third-party to gain control of our Board of Directors. Further, we are subject to the anti-takeover provisions of Section 203 of the Delaware General Corporation Law, which will prohibit us from engaging in a “business combination” with an “interested stockholder” for a period of three years after the date of the transaction in which the person became an interested stockholder, even if such combination is favored by a majority of stockholders, unless the business combination is approved in a prescribed manner. The application of Section 203 also could have the effect of delaying or preventing a change in control of Yahoo!.

Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds*

None.

Item 3. *Defaults Upon Senior Securities*

None.

Item 4. Submission of Matters to a Vote of Security Holders

On August 1, 2008, the Company held its Annual Meeting of Stockholders (the "Meeting"). After the Meeting, the Company reported the following voting results for the election of directors, which were certified by Corporate Election Services, the inspector of elections for the Meeting:

<u>Director</u>	<u>Shares For</u>	<u>% For</u>	<u>Shares Withheld</u>	<u>% Withheld</u>
Roy J. Bostock	832,023,657	79.5%	214,071,927	20.5%
Ronald W. Burkle	849,373,291	81.2%	196,722,293	18.8%
Eric Hippeau	948,862,579	90.7%	97,233,005	9.3%
Vyomesh Joshi	971,594,650	92.9%	74,500,934	7.1%
Arthur H. Kern	814,871,925	77.9%	231,223,659	22.1%
Robert A. Kotick	967,044,818	92.4%	79,050,766	7.6%
Mary Agnes Wilderotter	964,939,727	92.2%	81,155,857	7.8%
Gary L. Wilson	856,006,576	81.8%	190,089,008	18.2%
Jerry Yang	893,055,602	85.4%	153,039,982	14.6%

On August 5, 2008, Broadridge Financial Solutions, Inc. notified Corporate Election Services of errors made by Broadridge in reporting the votes for directors at the Meeting. These errors did not affect the outcome of the election of directors. The following table reflects the corrected Broadridge numbers:

<u>Director</u>	<u>Shares For</u>	<u>% For</u>	<u>Shares Withheld</u>	<u>% Withheld</u>
Roy J. Bostock	632,023,657	60.4%	414,071,927	39.6%
Ronald W. Burkle	649,373,291	62.1%	396,722,293	37.9%
Eric Hippeau	948,862,579	90.7%	97,233,005	9.3%
Vyomesh Joshi	971,594,650	92.9%	74,500,934	7.1%
Arthur H. Kern	714,871,925	68.3%	331,223,659	31.7%
Robert A. Kotick	967,044,818	92.4%	79,050,766	7.6%
Mary Agnes Wilderotter	964,939,727	92.2%	81,155,857	7.8%
Gary L. Wilson	756,006,576	72.3%	290,089,008	27.7%
Jerry Yang	693,055,602	66.3%	353,039,982	33.7%

No errors were reported with respect to the other proposals presented at the Meeting.

At the Meeting, the stockholders also acted on the following matters:

The stockholders ratified the appointment of PricewaterhouseCoopers LLP as the independent registered public accounting firm for the Company for the fiscal year ending December 31, 2008 (with 1,021,286,375 shares voting for, 9,952,603 against, and 14,856,606 abstaining).

The stockholders voted against the stockholder proposal regarding pay-for-superior-performance (with 339,808,082 shares voting for, 681,650,539 shares against and 24,636,963 shares abstaining).

The stockholders voted against the stockholder proposal regarding Internet censorship (with 54,531,125 shares voting for, 889,546,203 shares voting against and 102,018,256 shares abstaining).

The stockholders voted against the stockholder proposal regarding board committee on human rights (with 41,874,370 shares voting for, 932,055,232 shares voting against and 72,165,982 shares abstaining).

Information regarding the settlement of a proxy contest initiated by certain stockholders with respect to the election of directors at the Meeting is included in a supplement to the Company's proxy statement for the Meeting, which was filed with the SEC and furnished to stockholders beginning on July 28, 2008.

Item 5. Other Information

2009 Annual Meeting of Stockholders

We currently expect to hold our 2009 annual meeting of stockholders on June 25, 2009.

In our proxy statement relating to our 2008 annual meeting of stockholders, we disclosed the deadlines by which stockholders must notify us of any proposals to be included in the proxy materials distributed by us for our 2009 annual meeting of stockholders. Because the expected meeting date for our 2009 annual meeting of stockholders represents a change of more than 30 days from the anniversary of our 2008 annual meeting of stockholders held on August 1, 2008, any stockholder proposal that is submitted for inclusion in the proxy materials to be distributed by us for our 2009 annual meeting of stockholders pursuant to Rule 14a-8 of the Securities Exchange Act of 1934 (the "Exchange Act") must be received by us at our principal executive offices a reasonable time before we begin to print and mail our proxy materials. We have set the date for receipt of such proposals as the close of business on January 5, 2009. Proposals should be sent to Yahoo!'s Corporate Secretary at 701 First Avenue, Sunnyvale, California 94089 and must also comply with Rule 14a-8 under the Exchange Act regarding the inclusion of stockholder proposals in company-sponsored proxy materials.

Item 6. Exhibits

The exhibits listed in the Index to Exhibits (following the signatures page of this Report) are filed with, or incorporated by reference in, this Report.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

YAHOO! INC.

Dated: November 7, 2008

By: /s/ BLAKE JORGENSEN

Blake Jorgensen
Chief Financial Officer (Principal Financial Officer)

Dated: November 7, 2008

By: /s/ MICHAEL MURRAY

Michael Murray
Senior Vice President, Finance and Chief
Accounting Officer (Principal Accounting Officer)

YAHOO! INC.

Index to Exhibits

The following exhibits are included, or incorporated by reference, in this Report (and are numbered in accordance with Item 601 of Regulation S-K). Pursuant to Item 601(a)(2) of Regulation S-K, this exhibit index immediately precedes the exhibits.

Exhibit Number	Description
3.1	Amended and Restated Certificate of Incorporation of Registrant (Filed as Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2000 and incorporated herein by reference.)
3.2	Amended and Restated Bylaws of Registrant (Filed as Exhibit 3.2 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008 and incorporated herein by reference.)
4.1	Form of Senior Indenture (Filed as Exhibit 4.1 to the Registrant's Registration Statement on Form S-3, Registration No. 333-46458, filed September 22, 2000 [the September 22, 2000 Form S-3] and incorporated herein by reference.)
4.2	Form of Subordinated Indenture (Filed as Exhibit 4.2 to the September 22, 2000 Form S-3 and incorporated herein by reference.)
4.3**	Form of Senior Note.
4.4**	Form of Subordinated Note.
4.5**	Form of Certificate of Designation for Preferred Stock (together with Preferred Stock certificate.)
4.6	Form of Deposit Agreement (together with Depository Receipt) (Filed as Exhibit 4.6 to the September 22, 2000 Form S-3 and incorporated herein by reference.)
4.7**	Form of Warrant Agreement (together with Form of Warrant Certificate.)
4.8	Amended and Restated Rights Agreement, dated as of April 1, 2005, by and between Yahoo! Inc. and Equiserve Trust Company, N.A., as rights agent (Filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K, filed April 4, 2005, and incorporated herein by reference.)
31.1*	Certificate of Chief Executive Officer Pursuant to Securities Exchange Act Rules 13a-14(a) and 15d-14(a) as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated November 7, 2008.
31.2*	Certificate of Chief Financial Officer Pursuant to Securities Exchange Act Rules 13a-14(a) and 15d-14(a) as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated November 7, 2008.
32 *	Certificate of Chief Executive Officer and Chief Financial Officer Pursuant to Securities Exchange Act Rules 13a-14(b) and 15d-14(b) and 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, dated November 7, 2008.

* Filed herewith.

** To be filed by a report on Form 8-K pursuant to Item 601 of Regulation S-K or, where applicable, incorporated herein by reference from a subsequent filing in accordance with Section 305(b)(2) of the Trust Indenture Act of 1939.

**Certification of Chief Executive Officer Pursuant to
Securities Exchange Act Rules 13a-14(a) and 15d-14(a)
as Adopted Pursuant to
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Jerry Yang, certify that:

1. I have reviewed this Form 10-Q of Yahoo! Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 7, 2008

By: /s/ Jerry Yang
Jerry Yang
Chief Executive Officer

**Certification of Chief Financial Officer Pursuant to
Securities Exchange Act Rules 13a-14(a) and 15d-14(a)
as Adopted Pursuant to
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Blake Jorgensen, certify that:

1. I have reviewed this Form 10-Q of Yahoo! Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 7, 2008

By: /s/ Blake Jorgensen
Blake Jorgensen
Chief Financial Officer

**Certification of Chief Executive Officer and Chief Financial Officer Pursuant to
18 U.S.C. Section 1350,
as Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report on Form 10-Q of Yahoo! (the "Company") for the quarter ended September 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Jerry Yang, as Chief Executive Officer of the Company, and Blake Jorgensen, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, to the best of his knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jerry YANG

Name: Jerry Yang
Title: Chief Executive Officer
Dated: November 7, 2008

/s/ BLAKE JORGENSEN

Name: Blake Jorgensen
Title: Chief Financial Officer
Dated: November 7, 2008

The foregoing certification is being furnished pursuant to 18 U.S.C. Section 1350. It is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and it is not to be incorporated by reference into any filing of the Company, regardless of any general incorporation language in such filing.