UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K/A

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 27, 2005 (October 23, 2005)

Yahoo! Inc.

(Exact Name of Registrant as Specified in Charter)

Delaware(State or Other Jurisdiction of Incorporation)

000-28018 (Commission File Number)

77-0398689 (IRS Employer Identification No.)

701 First Avenue, Sunnyvale, California (Address of Principal Executive Offices)

94089 (Zip Code)

Registrant's telephone number, including area code: (408) 349-3300

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

The purpose of this Current Report on Form 8-K/A (this "Form 8-K/A") is to amend the Current Report on Form 8-K of Yahoo! Inc., a Delaware corporation ("Yahoo!"), filed on August 16, 2005 (the "Form 8-K"). As set forth in further detail below, this Form 8-K/A reports on the consummation of the strategic combination of Yahoo! and Alibaba.com Corporation, a Cayman Islands Company ("Alibaba") and the amendment of certain agreements related thereto.

ITEM 1.01 Entry into a Material Definitive Agreement.

The description set forth in Item 2.01 of this Form 8-K/A is hereby incorporated into this Item 1.01.

ITEM 2.01 Completion of Acquisition or Disposition of Assets

On October 23, 2005 (October 24, 2005 Hong Kong time), Yahoo! completed the strategic combination with Alibaba. In connection with the consummation of the strategic combination, Yahoo! entered into an Amendment to the Stock Purchase and Contribution Agreement (the "Amendment"), between Yahoo! and Alibaba, which amended the Stock Purchase and Contribution Agreement, dated as of August 10, 2005, by and between Yahoo! and Alibaba that was previously filed as Exhibit 2.1 to the Form 8-K (the "Stock Purchase Agreement"). The Amendment, among other things, (i) reduced the number of ordinary shares of Alibaba to be purchased by Yahoo! under the Stock Purchase Agreement by 27,703,203, and increased the number of ordinary shares of Alibaba to be purchased by Yahoo! under the Secondary Share Purchase Agreement, dated as of October 24, 2005 (Hong Kong time), by and among Yahoo! and certain shareholders of Alibaba (the "Secondary Share Purchase Agreement") by 27,703,203, (ii) reduced the cash portion of the consideration to be paid by Yahoo! to Alibaba under the Stock Purchase Agreement by \$180 million and increased the cash consideration to be paid by Yahoo! to the selling shareholders under the Secondary Share Purchase Agreement by \$180 million, (iii) provided for the sale of a \$180 million principal amount convertible bond to SOFTBANK CORP. ("Softbank") from Alibaba, and (iv) amended other provisions of the Stock Purchase Agreement and the exhibits and schedules thereto.

In addition to the Amendment, on October 23, 2005 (October 24, 2005 Hong Kong time), Yahoo! also entered into the Tao Bao Share Purchase Agreement with Softbank and SB TB Holding Limited ("SB TB Holding"), a wholly-owned subsidiary of Softbank, (the "Tao Bao Share Purchase Agreement"), whereby Yahoo! purchased 4,500,000 ordinary shares of Tao Bao Holding Limited ("Tao Bao") for \$360 million.

Pursuant to the terms of the Stock Purchase Agreement as amended by the Amendment, on October 23, 2005 (October 24, 2005 Hong Kong time), Yahoo! purchased 173,914,547 ordinary shares of Alibaba in exchange for \$70 million in cash, the transfer of the 4,500,000 ordinary shares of Tao Bao that it acquired from SB TB Holding and the contribution of Yahoo!'s business and operations in China to Alibaba. Pursuant to the terms of the Secondary Share Purchase Agreement, on October 23, 2005 (October 24, 2005 Hong Kong time), Yahoo! also purchased 87,726,807 ordinary shares of Alibaba in exchange for an aggregate purchase price of \$570 million from certain shareholders of Alibaba. After consummation of the transactions contemplated by the Stock Purchase Agreement, as amended, and the other agreements described therein, Yahoo! owns approximately 40% of the outstanding shares of Alibaba on a fully-diluted basis, including shares reserved for issuance under Alibaba's employee stock plans and upon exercise of outstanding options, warrants and the convertible bond issued to Softbank, and Alibaba owns 100% of the outstanding shares of Tao Bao.

The foregoing description does not purport to be complete and is qualified in its entirety by reference to the Stock Purchase Agreement, the Amendment and the as-executed versions of the Tao Bao Share Purchase Agreement, Secondary Share Purchase Agreement and the Shareholders Agreement, by and among Alibaba, Yahoo!, Softbank, the Management Members (as defined therein), and the other shareholders named therein, which are filed as Exhibits 2.1, 2.2, 2.3, 2.4 and 2.5, respectively, hereto and incorporated herein by reference. The unexecuted forms of the Tao Bao Share Purchase Agreement, Secondary Share Purchase Agreement and Shareholders Agreement were previously filed as Exhibits 10.1, 10.2 and 10.3 to the Form 8-K and were modified as set forth in the as-executed versions of those agreements filed herewith.

2

The agreements described herein contain representations and warranties the parties made to each other as of specific dates. The assertions embodied in those representations and warranties were made solely for purposes of the contract between the parties to those agreements and may be subject to important qualifications and limitations agreed by the parties in connection with negotiating its terms. Moreover, certain representations and warranties may not be accurate or complete as of any specified date because they are subject to a contractual standard of materiality different from those generally applicable to shareholders or were used for the purpose of allocating risk between the parties rather than establishing matters as facts. For the foregoing reasons, you should not rely on the representations and warranties as statements of factual information.

ITEM 9.01 Financial Statements and Exhibits.

The following exhibits are furnished with this Current Report on Form 8-K/A:

Exhibit Number	Description
2.1	Stock Purchase and Contribution Agreement, dated as of August 10, 2005, by and between Yahoo! Inc. and Alibaba.com Corporation (filed as Exhibit 2.1 to the Yahoo!'s Current Report on Form 8-K, filed August 16, 2005 and incorporated herein by reference).
2.2	Amendment to the Stock Purchase and Contribution Agreement, dated as of October 24, 2005, by and between Yahoo! Inc. and Alibaba.com Corporation.
2.3	Tao Bao Share Purchase Agreement, dated as of October 24, 2005, by and among Yahoo! Inc., SOFTBANK CORP. and SB TB Holding Limited.
2.4	Secondary Share Purchase Agreement, dated as of October 24, 2005, by and among Yahoo! Inc. and certain shareholders of Alibaba.com Corporation.
2.5	Shareholders Agreement, dated as of October 24, 2005, by and among Alibaba.com Corporation, Yahoo! Inc., SOFTBANK CORP., the Management Members, and the other shareholders named therein.

3

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

YAHOO! INC.

Date: October 27, 2005 By: /s/ Michael J. Callahan

Michael J. Callahan Senior Vice President, General Counsel and Secretary

4

EXHIBIT INDEX

Exhibit Number

Description

2.1	Stock Purchase and Contribution Agreement, dated as of August 10, 2005, by and between Yahoo! Inc. and Alibaba.com Corporation
	(filed as Exhibit 2.1 to the Yahoo!'s Current Report on Form 8-K, filed August 16, 2005 and incorporated herein by reference).
2.2	Amendment to the Stock Purchase and Contribution Agreement, dated as of October 24, 2005, by and between Yahoo! Inc. and
	Alibaba com Corporation

2.3 Tao Bao Share Purchase Agreement, dated as of October 24, 2005, by and among Yahoo! Inc., SOFTBANK CORP. and SB TB Holding

2.4 Secondary Share Purchase Agreement, dated as of October 24, 2005, by and among Yahoo! Inc. and certain shareholders of Alibaba.com Corporation.

2.5 Shareholders Agreement, dated as of October 24, 2005, by and among Alibaba.com Corporation, Yahoo! Inc., SOFTBANK CORP., the Management Members, and the other shareholders named therein.

AMENDMENT TO THE STOCK PURCHASE AND CONTRIBUTION AGREEMENT

This AMENDMENT TO THE STOCK PURCHASE AND CONTRIBUTION AGREEMENT (this "Amendment"), dated as of October 24, 2005, is made and entered into by and between Yahoo! Inc., a Delaware corporation ("Yahoo!") and Alibaba.com Corporation, a Cayman Islands company ("Alibaba") to amend that certain Stock Purchase and Contribution Agreement dated as of August 10, 2005 by and between Yahoo! and Alibaba (the "SPCA"). Capitalized terms used but not otherwise defined herein shall have the respective meanings ascribed to them in the SPCA.

WITNESSETH:

WHEREAS, Yahoo! and Alibaba desire to make certain amendments to the SPCA to reflect certain modifications to the terms and transactions contemplated by the SPCA and the Ancillary Agreements, as permitted by Section 11.7 of the SPCA;

NOW, THEREFORE, in consideration of the mutual promises and of the mutual benefits to be derived herefrom, the parties hereto agree as follows:

A. AMENDMENTS TO SPCA

- 1. Clause (iii) of Section 1.1 of the SPCA is hereby amended by deleting the references to "US\$250 million" and "201,617,750 Ordinary Shares" therein and substituting therefor "US\$70 million" and "173,914,547 Ordinary Shares," respectively.
- 2. Section 1.2(a)(ii) is amended by deleting the clause "and bearing or accompanied by all requisite stock transfer stamps."
- 3. The first sentence of Section 2.2(b) of the SPCA is hereby replaced in its entirety with the following:
 - "The authorized share capital of 3721 HK consists of 32,015,560 ordinary shares, par value HK\$0.1 per share, of which only 19,161,405 shares are issued and outstanding."
- 4. The last full sentence of Section 3.2(a) of the SPCA is hereby replaced in its entirety with the following:
 - "As of the Closing Date, after giving effect to the transactions contemplated hereby and in the other Ancillary Agreements, there will be 700,000,000 authorized Ordinary Shares, of which no more than a total of 654,103,386 will be: (i) issued and outstanding, (ii) issuable upon the exercise of any options or warrants, (iii) reserved for issuance under any Benefit Plan, and (iv) issuable or reserved for issuance upon conversion of the Convertible Bond."
- 5. The parties hereby agree that the actions contemplated by Section 4.1(q) of the SPCA shall not occur before the Closing. Not later than November 15, 2005,
 - (a) Yahoo! shall, and shall cause each other member of the Yahoo! Group to, eliminate, terminate, compromise, release, offset or nullify all liability of each member of the China Group to each member of the Yahoo! Group with respect to all Intercompany Claims, and shall provide evidence thereof to Alibaba in form and substance reasonably satisfactory to Alibaba;
 - (b) Alibaba shall cause each member of the China Group to eliminate, terminate, compromise, release, offset or nullify all liability of each member of the Yahoo! Group to each member of the China Group with respect to all Intercompany Claims, and shall provide evidence thereof to Yahoo! in form and substance reasonably satisfactory to Yahoo!; and
 - (c) Yahoo! shall, and shall cause each other member of the Yahoo! Group to, terminate all Intercompany Contracts, and shall provide evidence thereof to Alibaba in form and substance reasonably satisfactory to Alibaba. Alibaba shall cause each member of the China Group to terminate all Intercompany Contracts and shall provide evidence thereof to Yahoo! in form and substance reasonably satisfactory to Yahoo!.

Yahoo! and Alibaba shall cooperate in good faith to structure the actions contemplated by clauses (a) and (b) of this Section 5 in an manner so as to reduce the Tax liability, if any, that may be created as a result thereof.

"Intercompany Claims" means all claims, causes of action, debts, suits, rights of action, dues, sums of money, accounts, bonds, bills, covenants, contracts, controversies, agreements, promises, damages, judgments, variances, executions, demands, or obligations of any nature whatsoever, matured or unmatured, liquidated or unliquidated, absolute or contingent, known or unknown, at law, in equity or otherwise which are based upon or related to either (i) payables and receivables between any member of the Yahoo! Group (other than a member of the China Group) on the one hand and any member of the China Group on the other hand existing as of immediately before the Closing (other than any payment obligations created under the SPCA, any Ancillary Agreement, any other Contract entered into upon or after the Closing or any other Contract expressly contemplated thereby) or (ii) any Intercompany Contract; provided, that the term "Intercompany Contract" shall not include the SPCA, the Ancillary Agreements, any other Contract entered into upon or after the Closing or any other Contract expressly contemplated thereby.

6. Section 4.7(a) of the SPCA is hereby amended by adding the following sentence at the end thereof:

2

"Yahoo! shall submit to the Hong Kong Stamp Office the bought and sold notes for the transfer of the 3721 Shares together with other documents for the adjudication of stamp duties by the second Business Day after the Closing Date in accordance with applicable Law. Yahoo! and Alibaba shall share the aggregate amount of all stamp duties payable in respect of such transfer as provided in this Section 4.7(a). Promptly after receiving a notice from the Hong Kong Stamp Office of the amount of such stamp duties to be paid, (i) Yahoo! shall remit such stamp duties to the Hong Kong Stamp Office and (ii) upon receiving written evidence of such remittance, Alibaba shall remit its share of such stamp duties to Yahoo!"

- 7. Sections 5.1(r) and 5.1(s) of the SPCA are hereby amended by inserting the phrase "except for the Convertible Bond," at the beginning of each of Sections 5.1(r) and 5.1(s) of the SPCA.
- 8. Section 5.7 of the SPCA is hereby amended by deleting the last sentence thereof and adding the following at the end of such Section:
 - "Nothing in this Section 5.7 shall be construed as obligating Alibaba to continue the employment of any China Group Employee after the Closing."
- 9. The definition of "Ancillary Agreement" in Section 10.2 of the SPCA is hereby replaced in its entirety with the following:
 - "Ancillary Agreements: the ancillary agreements to be entered into in connection with the consummation of the transactions contemplated by this Agreement, including without limitation, the Shareholders Agreement, the Memorandum and Articles, the Secondary Shares Purchase Agreement, the Tao Bao Share Purchase Agreement, the Tao Bao Share Exchange Agreement, the Convertible Bond, the Convertible Bond Subscription Agreement, the Non-Competition Agreements, the Registration Rights Agreement, the Technology and Intellectual Property License Agreement and the Yahoo! Investment Agreement."
- 10. The definition of "Secondary Share Purchase Agreement" in Section 10.2 of the SPCA is hereby replaced in its entirety with the following:
 - "Secondary Share Purchase Agreement: the agreement pursuant to which Yahoo! will purchase from certain existing shareholders of Alibaba, and such shareholders will sell to Yahoo!, certain Ordinary Shares, on the terms and conditions set forth in such agreement, substantially in the form of Exhibit C hereto, by and among Yahoo! and such shareholders."
- 11. The following definitions are hereby added in Section 10.2 of the SPCA:
 - "Convertible Bond: the Convertible Bond dated October 24, 2005 issued to Softbank by Alibaba at the Closing pursuant to the Convertible Bond Subscription Agreement."

3

- "Convertible Bond Subscription Agreement: the Convertible Bond Subscription Agreement, dated as of October 24, 2005, made and entered into by and between Alibaba and Softbank."
- 12. Section 11.3(b)(ii) of the SPCA is hereby amended by adding the following sentence at the end thereof.
 - "The Claimant and Respondent shall direct the tribunal to follow Section 11.3 and to apply the Laws of the State of New York in conducting the arbitration."

B. AMENDMENT TO SCHEDULES

- 13. Section 2.2(c) of the Yahoo! Disclosure Schedule is hereby replaced in its entirety with Section 2.2(c) of the Amended Yahoo! Disclosure Schedule delivered to Alibaba on the date of this Amendment.
- 14. Section 2.13 of the Yahoo! Disclosure Schedule is hereby replaced in its entirety with Sections 2.13 of the Amended Yahoo! Disclosure Schedule delivered to Alibaba on the date of this Amendment.
- 15. Sections 3.2(c)(iii), 3.2(d) and 3.2(e) of the Alibaba Disclosure Schedule are hereby replaced in their entirety with Sections 3.2(c)(iii), 3.2(d) and 3.2(e), respectively, of the Amended Alibaba Disclosure Schedule delivered to Yahoo! on the date of this Amendment.
- 16. Section 4.5(f) of the Yahoo! Disclosure Schedule is hereby replaced in its entirety with Section 4.5(f) of the Amended Yahoo! Disclosure Schedule delivered to Alibaba on the date of this Amendment.

C. AMENDMENT TO EXHIBITS

17. Exhibit A (Memorandum and Articles), Exhibit B (Shareholders Agreement), Exhibit C (Secondary Share Purchase Agreement), Exhibit F (Technology and Intellectual Property License Agreement), Exhibit I (Opinions of Counsels to Yahoo!) and Exhibit J (Opinions of Counsels to Alibaba) to the SPCA shall be replaced in their entirety with Schedules A, B, C, F, I and J hereto, respectively.

D. MISCELLANEOUS

18. <u>Effect of Amendment</u>. Except as expressly amended by this Amendment, all of the terms and conditions of the SPCA shall remain in full force and effect in accordance with their terms. On and after the date of this Amendment, each reference in the SPCA to "this Agreement", "hereunder", "hereof", "herein" or words of like import referring to the SPCA shall mean and be a reference to the SPCA as amended by this Amendment, and each reference to the Alibaba Disclosure Schedule or Yahoo! Disclosure Schedule in the SPCA shall be

4

- deemed a reference to the Alibaba Disclosure Schedule and Yahoo! Disclosure Schedule as amended by this Amendment.
- 19. <u>Notice</u>. All notices, requests, demands, waivers and other communications required or permitted to be given under this Amendment shall be made in accordance with Section 11.2 of the SPCA.

- 20. <u>Governing Law and Dispute Resolution</u>. THIS AMENDMENT SHALL BE GOVERNED IN ALL RESPECTS, INCLUDING AS TO VALIDITY, INTERPRETATION AND EFFECT, BY THE LAWS OF THE STATE OF NEW YORK. Any dispute, controversy or claim arising out of, relating to, or in connection with this Amendment, or the breach, termination or validity hereof, shall be finally settled in accordance with Section 11.3 of the SPCA.
- 21. <u>Binding Effect</u>. This Amendment shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, successors and permitted assigns.
- 22. <u>Assignment</u>. This Amendment shall not be assignable or otherwise transferable by any party hereto without the prior written consent of the other parties hereto, and any purported assignment or other transfer without such consent shall be void and unenforceable.
- 23. <u>No Third Party Beneficiaries</u>. Except as provided in Section 9 with respect to indemnification of Indemnified Parties under the SPCA, nothing in this Amendment shall confer any rights upon any person or entity other than the parties hereto and their respective heirs, successors and permitted assigns.
- Amendment; Waivers, etc. No amendment, modification or discharge of this Amendment, and no waiver hereunder, shall be valid or binding unless set forth in writing and duly executed by the party against whom enforcement of the amendment, modification, discharge or waiver is sought. Any such waiver shall constitute a waiver only with respect to the specific matter described in such writing and shall in no way impair the rights of the party granting such waiver in any other respect or at any other time. Neither the waiver by any of the parties hereto of a breach of or a default under any of the provisions of this Amendment, nor the failure by any of the parties, on one or more occasions, to enforce any of the provisions of this Amendment or to exercise any right or privilege hereunder, shall be construed as a waiver of any other breach or default of a similar nature, or as a waiver of any of such provisions, rights or privileges hereunder. The rights and remedies herein provided are cumulative and none is exclusive of any other, or of any rights or remedies that any party may otherwise have at law or in equity.
- 25. <u>Entire Agreement</u>. This Amendment, the SPCA and the Ancillary Agreements (when executed and delivered) constitute the entire agreement and supersede all prior agreements and understandings, both written and oral, between the parties with respect to the subject matter hereof.

5

- 26. <u>Severability</u>. If any provision, including any phrase, sentence, clause, section or subsection, of this Amendment is invalid, inoperative or unenforceable for any reason, such circumstances shall not have the effect of rendering such provision in question invalid, inoperative or unenforceable in any other case or circumstance, or of rendering any other provision herein contained invalid, inoperative or unenforceable to any extent whatsoever.
- 27. <u>Headings</u>. The headings contained in this Amendment are for purposes of convenience only and shall not affect the meaning or interpretation of this Amendment.
- 28. <u>Counterparts</u>. This Amendment may be executed in several counterparts, each of which shall be deemed an original and all of which shall together constitute one and the same instrument.

[SIGNATURE PAGE FOLLOWS]

6

IN WITNESS WHEREOF, the parties have duly executed this Amendment as of the date first above written.

YAHOO! INC.

By: /s/ Michael Callahan

Name: Michael Callahan

Title: Senior Vice President, General Counsel

and Secretary

ALIBABA.COM CORPORATION

By: /s/ Ma Yun Jack

Name: Ma Yun Jack Title: Director

[SIGNATURE PAGE TO AMENDMENT TO THE STOCK PURCHASE AND CONTRIBUTION AGREEMENT]

TAO BAO SHARE PURCHASE AGREEMENT

by and among

YAHOO! INC.,

SOFTBANK CORP.

and

SB TB Holding Limited

Dated as of October 24, 2005

	TABLE OF CONTENTS	
<u>1.</u>	Sale and Purchase of the Shares.	1
	1.1 Sale and Purchase of the Shares	1
	1.2 Closing	1
<u>2.</u>	Representations and Warranties of the SOFTBANK Entities.	<u>2</u>
	2.1 Authorization, etc	2
	2.2 Title to Shares	2
	2.3 No Conflicts, etc	2
	2.4 Corporate Status.	<u>3</u>
	2.5 Consents	<u>3</u>
	2.6 Taxes	<u>3</u>
	2.7 Survival of Representations and Warranties	<u>3</u>
<u>3.</u>	Representations and Warranties of Yahoo!	<u>3</u>
	3.1 Authorization, etc	<u>3</u>
	3.2 No Conflicts, etc	<u>3</u>
	3.3 Corporate Status	<u>4</u>
	3.4 Consents	<u>4</u>
	3.5 Survival of Representations and Warranties of Yahoo!	<u>4</u>
<u>4.</u>	Covenants of the SOFTBANK Entities.	<u>4</u>
	4.1 Further Actions.	<u>4</u>
	4.2 Payment of Taxes	<u>5</u>
	4.3 Further Assurances	<u>5</u>
<u>5.</u>	Covenants of Yahoo!.	<u>5</u>
	5.1 Further Actions.	<u>5</u>

	5.2 Further Assurances	<u>5</u>
<u>6.</u>	Covenants of Yahoo! and the SOFTBANK Entities.	<u>6</u>
	6.1 Confidentiality	<u>6</u>
	6.2 Publicity	<u>6</u>
<u>7.</u>	Conditions Precedent.	<u>6</u>
	7.1 Conditions to Obligations of Each Party	<u>6</u>
	7.1.1. No Injunction, etc	<u>6</u>
	7.1.2. Other Transactions	<u>7</u>
	i	
	7.2 Conditions to Obligations of Yahoo!	Z
	7.2.1. Representations, Performance.	<u>7</u>
	7.2.2. Corporate and Other Proceedings	<u>7</u>
	7.3 Conditions to Obligations of the SOFTBANK Entities	<u>Z</u>
	7.3.1. Representations, Performance, etc.	<u>7</u>
<u>8.</u>	<u>Termination.</u>	<u>8</u>
	8.1 Termination	<u>8</u>
	8.2 Effect of Termination	<u>8</u>
<u>9.</u>	<u>Definitions.</u>	9
	9.1 Terms Generally	<u>9</u>
	9.2 Certain Terms	<u>9</u>
<u>10.</u>	Miscellaneous.	<u>11</u>
	10.1 Expenses	<u>11</u>
	10.2 Notices	<u>12</u>
	10.3 Governing Law and Dispute Resolution.	<u>13</u>
	10.4 Binding Effect	<u>15</u>
	10.5 Assignment	<u>15</u>
	10.6 Third Party Beneficiaries	<u>15</u>
	10.7 Amendment; Waivers, etc.	<u>15</u>
	10.8 Entire Agreement	<u>16</u>
	10.9 Severability	<u>16</u>
	10.10 Headings	<u>16</u>
	10.11 Counterparts	<u>16</u>
	ii	

TAO BAO SHARE PURCHASE AGREEMENT

This TAO BAO SHARE PURCHASE AGREEMENT (this "<u>Agreement</u>"), dated as of October 24, 2005, is entered into by and among Yahoo! Inc. ("<u>Yahoo!</u>"), a Delaware corporation, SOFTBANK CORP., a Japanese corporation ("<u>SOFTBANK</u>") and SB TB Holding Limited, a Cayman Islands exempted limited liability company and a wholly-owned subsidiary of SOFTBANK ("<u>Newco</u>, and, together with SOFTBANK, the "<u>SOFTBANK Entities</u>").

<u>W I T N E S S E T H</u>:

WHEREAS, Newco holds 4,500,000 issued and outstanding ordinary shares of Tao Bao Holding Limited ("<u>Tao Bao</u>"), a Cayman Islands exempted limited liability company, par value US\$0.01 (the "<u>Shares</u>");

WHEREAS, SOFTBANK desires that Newco sell all of the Shares to Yahoo!, and Yahoo! wishes to purchase such Shares from Newco, on the terms and conditions and for the consideration described in this Agreement; and

WHEREAS, it is a condition precedent to the consummation of the transactions contemplated by the Stock Purchase and Contribution Agreement entered into by and between Yahoo! and Alibaba.com Corporation ("Alibaba"), a Cayman Islands exempted limited liability company, dated as of August 10, 2005, and as amended on the date hereof (the "Stock Purchase and Contribution Agreement") that this Agreement be executed by the parties hereto and the purchase and sale of Shares contemplated hereby be consummated on or prior to the Closing Date. Capitalized terms used but not otherwise defined herein shall have the respective meanings ascribed to them in the Stock Purchase and Contribution Agreement.

NOW, THEREFORE, in consideration of the mutual promises, covenants, representations and warranties made herein and of the mutual benefits to be derived herefrom, the parties hereto agree as follows:

Sale and Purchase of the Shares.

- 1.1 <u>Sale and Purchase of the Shares</u>. Subject to the terms and conditions hereof, Newco will sell to Yahoo!, and Yahoo! will purchase from Newco, the Shares at a price of US\$80.00 per share, for an aggregate purchase price of US\$360,000,000 (the "<u>Purchase Price</u>"), payable in cash at the Closing in the manner set forth in Section 1.2.
- 1.2 <u>Closing</u>. The closing of the sale and purchase of the Shares contemplated by Section 1.1 (the "<u>Closing</u>") shall take place at a location to be agreed upon by Yahoo!, SOFTBANK and Alibaba on the Closing Date as soon as practicable following the satisfaction or waiver of the conditions precedent set forth in Section 7 of this Agreement which shall be the same date as the closing date of the Stock Purchase and Contribution Agreement (the "<u>Closing Date</u>"). At the Closing:
- (a) Newco (or SOFTBANK acting on behalf of Newco) will deliver or cause to be delivered to Yahoo! a certified true copy of Tao Bao's register of members that contains entries evidencing the sale by Newco to Yahoo! of the Shares. The Shares shall be free and clear of any Liens and one or more instruments of transfer shall have been duly executed for transfer to Yahoo!, together with any Tax or transfer stamps or other documents or actions necessary to accomplish the foregoing; and
- (b) Yahoo! will pay Newco an amount equal to the Purchase Price, by wire transfer of immediately available funds to the account of Newco designated in writing to Yahoo! at least three Business Days prior to the Closing Date.
 - 2. <u>Representations and Warranties of the SOFTBANK Entities.</u>

The SOFTBANK Entities jointly and severally represent and warrant to Yahoo! as follows, as of the date hereof and as of the Closing Date:

- 2.1 <u>Authorization, etc.</u> Each SOFTBANK Entity has full power, authority and capacity to execute and deliver this Agreement, to perform its obligations hereunder and to consummate the purchase and sale of Shares contemplated hereby. The execution, delivery and performance of this Agreement by each SOFTBANK Entity, and the consummation of the purchase and sale of Shares contemplated hereby, have been duly authorized by all requisite corporate action of such party. Each SOFTBANK Entity has duly executed and delivered this Agreement. This Agreement constitutes the legal, valid and binding obligation of each SOFTBANK Entity enforceable against each SOFTBANK Entity in accordance with its terms.
- 2.2 <u>Title to Shares</u>. As of Closing, Newco owns, legally and beneficially, all of the Shares. Upon the delivery of and payment for such Shares at the Closing as provided for in this Agreement, Yahoo! will acquire good and valid title to all of the Shares free and clear of any Lien.
- 2.3 No Conflicts, etc. The execution, delivery and performance of this Agreement by each SOFTBANK Entity, and the consummation of the purchase and sale of Shares contemplated hereby, do not and will not conflict with, contravene, result in a violation or breach of or default under (with or without the giving of notice or the lapse of time or both), create in any other Person a right or claim of termination or amendment, or require modification, acceleration or cancellation of, or result in the creation of any Lien (or any obligation to create any Lien) upon any of the properties or assets of any SOFTBANK Entity under, (a) any Law applicable to any SOFTBANK Entity or any of its properties or assets, (b) any provision of any of the Organizational Documents of such SOFTBANK Entity or (c) any Contract, or any other agreement or instrument to which any SOFTBANK Entity is a party or by which any of its properties or assets may be bound except, in the case of each of clauses (a), (b) and (c), as would not reasonably be expected to prevent or materially impair or delay the ability of any SOFTBANK Entity to sell its Shares and otherwise fulfill its obligations under this Agreement.

2

2.4 Corporate Status.

- (a) <u>SOFTBANK</u>. SOFTBANK is a corporation duly organized and validly existing under the laws of Japan, and has full power and authority to, conduct its business and to own or lease and to operate its properties as and in the places where such business is conducted and such properties are owned, leased or operated.
- (b) <u>Newco</u>. Newco is a Cayman Islands exempted limited liability company, duly organized, validly existing and in good standing under the laws of the Cayman Islands. Newco is a wholly owned Subsidiary of SOFTBANK, and has full power and authority to, conduct its business and to own or lease and to operate its properties as and in the places where such business is conducted and such properties are owned, leased or operated.

- 2.5 <u>Consents</u>. All Governmental Approvals or other Consents required to be obtained by each SOFTBANK Entity in connection with the execution and delivery of this Agreement and the consummation of the purchase and sale of Shares contemplated hereby have been obtained.
- 2.6 Taxes. SOFTBANK hereby acknowledges and represents that Yahoo! will not be required pursuant to any applicable Law in Japan to pay any Taxes or to act as withholding agent for Taxes due from any SOFTBANK Entity to any Governmental Authority in Japan in connection with the consummation of the purchase and sale of Shares contemplated by this Agreement.
- 2.7 <u>Survival of Representations and Warranties</u>. Each of the representations and warranties of the SOFTBANK Entities in this Agreement or in any schedule, instrument or other document delivered pursuant to this Agreement shall survive the Closing Date and shall continue in force thereafter.
- 3. <u>Representations and Warranties of Yahoo!.</u> Yahoo! represents and warrants to the SOFTBANK Entities as follows, as of the date hereof and as of the Closing Date:
- 3.1 <u>Authorization, etc.</u> Yahoo! has full corporate power and authority to execute and deliver this Agreement, to perform its obligations hereunder and to consummate the purchase and sale of Shares contemplated hereby. The execution, delivery and performance of this Agreement by Yahoo!, and the consummation of the purchase and sale of Shares contemplated hereby, have been duly authorized by all requisite corporate action of Yahoo!. Yahoo! has duly executed and delivered this Agreement. This Agreement constitutes the legal, valid and binding obligation of Yahoo!, enforceable against Yahoo! in accordance with its terms.
- 3.2 No Conflicts, etc. The execution, delivery and performance of this Agreement by Yahoo!, and the consummation of the purchase and sale of Shares contemplated hereby, do not and will not conflict with, contravene, result in a violation or breach of or default under (with or without the giving of notice or the lapse of time, or both), create in any other Person a right or claim of termination or amendment, or require modification, acceleration or cancellation of, or result in or require the creation of any Lien (or any obligation to create any Lien) upon any of the properties or assets of Yahoo! under (a) any Law applicable to Yahoo! or any of its properties or assets, (b) any provision of any of the Organizational Documents of Yahoo!, or (c) any Contract, or any other agreement or instrument to which Yahoo! is a party or

3

by which its properties or assets may be bound except, in the case of each of clauses (a), (b) and (c), as would not reasonably be expected to prevent or materially impair or delay the ability of Yahoo! to purchase the Shares and otherwise fulfill its obligations under this Agreement.

- 3.3 <u>Corporate Status</u>. Yahoo! is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware and has full power and authority to conduct its business and to own or lease and to operate its properties as and in the place where such business is conducted and such properties are owned, leased or operated, except as would not reasonably be expected to prevent or materially impair or delay the ability of the Purchaser to purchase the Shares and otherwise fulfill its obligations under this Agreement.
- 3.4 <u>Consents</u>. All Governmental Approvals or other Consents required to be obtained by Yahoo! in connection with the execution and delivery of this Agreement and the consummation of the purchase and sale of Shares contemplated hereby have been obtained except as would not reasonably be expected to prevent or materially impair or delay the ability of the Purchaser to purchase the Shares and otherwise fulfill its obligations under this Agreement.
- 3.5 <u>Survival of Representations and Warranties of Yahoo!</u>. Each of the representations and warranties of Yahoo! in this Agreement or in any schedule, instrument or other document delivered pursuant to this Agreement shall survive the Closing Date and shall continue in force thereafter.

4. Covenants of the SOFTBANK Entities.

4.1 Further Actions.

- (a) Each SOFTBANK Entity shall use reasonable efforts to take or cause to be taken all actions, and to do or cause to be done all other things, necessary, proper or advisable in order for such SOFTBANK Entity to fulfill and perform its obligations in respect of this Agreement, or otherwise to consummate and make effective the purchase and sale of Shares contemplated hereby.
- (b) Each SOFTBANK Entity shall, as promptly as practicable, (i) make, or cause to be made, all filings and submissions required under any Law applicable to such SOFTBANK Entity, and give such reasonable undertakings as may be required in connection therewith, and (ii) use reasonable efforts to obtain or make, or cause to be obtained or made, all Governmental Approvals and Consents necessary to be obtained or made by such SOFTBANK Entity, in each case in connection with this Agreement or the consummation of the purchase and sale of Shares contemplated hereby.
- (c) Each SOFTBANK Entity shall coordinate and cooperate with Yahoo! in exchanging such information and supplying such reasonable assistance as may be reasonably requested by Yahoo! in connection with the filings and other actions contemplated by Section 5.1.
- (d) At all times prior to the Closing Date, each SOFTBANK Entity shall promptly notify Yahoo! in writing of any fact, condition, event or occurrence that could

4

reasonably be expected to result in the failure of any of the conditions contained in Sections 7.1 and 7.2 to be satisfied, promptly upon becoming aware of the

4.2 <u>Payment of Taxes</u>. SOFTBANK shall pay all Taxes due or payable to any Governmental Authority in Japan incurred or to be incurred in connection with the sale and transfer of the Shares by Newco to Yahoo! hereunder and in connection with any sale and transfer of the Shares to Newco by SOFTBANK. SOFTBANK shall pay all Taxes due or payable to any Governmental Authority in connection with Yahoo!'s contribution to Alibaba of the Tao Bao Shares pursuant to the Stock Purchase and Contribution Agreement.

4.3 <u>Further Assurances</u>. Following the Closing Date, each SOFTBANK Entity shall, from time to time, execute and deliver such additional instruments, documents, conveyances or assurances and take such other actions as shall be necessary, or otherwise reasonably be requested by Yahoo!, to confirm and assure the rights and obligations provided for in this Agreement and render effective the consummation of the purchase and sale of Shares contemplated hereby, or otherwise to carry out the intent and purposes of this Agreement (which include the transfer by Newco to Yahoo! of the ownership and intended benefits of the Shares in the manner contemplated by Section 1.2).

Covenants of Yahoo!.

5.1 Further Actions.

- (a) Yahoo! shall use reasonable efforts to take or cause to be taken all actions, and to do or cause to be done all other things, necessary, proper or advisable in order for Yahoo! to fulfill and perform its obligations in respect of this Agreement, or otherwise to consummate and make effective the purchase and sale of Shares contemplated hereby.
- (b) Yahoo! shall, as promptly as practicable, (i) make, or cause to be made, all notices, filings and submissions required under any Law applicable to Yahoo!, and give such reasonable undertakings as may be required in connection therewith, and (ii) use reasonable efforts to obtain or make, or cause to be obtained or made, all Governmental Approvals and Consents necessary to be obtained or made by Yahoo!, in each case in connection with this Agreement or the consummation of the purchase and sale of Shares contemplated hereby.
- (c) Yahoo! shall coordinate and cooperate with SOFTBANK in exchanging such information and supplying such reasonable assistance as may be reasonably requested by SOFTBANK in connection with the filings and other actions contemplated by Section 4.1.
- (d) At all times prior to the Closing Date, Yahoo! shall promptly notify each SOFTBANK Entity in writing of any fact, condition, event or occurrence that could reasonably be expected to result in the failure of any of the conditions contained in Sections 7.1 and 7.3 to be satisfied, promptly upon becoming aware of the same.
- 5.2 <u>Further Assurances</u>. Following the Closing Date, Yahoo! shall from time to time, execute and deliver such additional instruments, documents, conveyances or assurances and take such other actions as shall be necessary, or otherwise reasonably be requested by

5

SOFTBANK, to confirm and assure the rights and obligations provided for in this Agreement and render effective the consummation of the purchase and sale of Shares contemplated hereby, or otherwise to carry out the intent and purposes of this Agreement.

6. <u>Covenants of Yahoo! and the SOFTBANK Entities.</u>

- 6.1 <u>Confidentiality</u>. Each party shall maintain the confidentiality of Confidential Information in accordance with procedures adopted by such party in good faith to protect confidential information of third parties delivered to such party, <u>provided</u> that such party may deliver or disclose Confidential Information to (<u>i</u>) such party's representatives, Affiliates, shareholders, limited partners, members of its investment committees, advisory committees, and similar bodies, and Persons related thereto, who are informed of the confidentiality obligations of this Section 6.1, (<u>ii</u>) any Governmental Authority having jurisdiction over such party to the extent required by applicable Law or (<u>iii</u>) any other Person to which such delivery or disclosure may be necessary or appropriate (A) to effect compliance with any Law applicable to such party, or (B) in response to any subpoena or other legal process, <u>provided</u> that, in the cases of clauses (ii) and (iii) above, the disclosing party shall provide each other party with prompt written notice thereof so that the appropriate party may seek (with the cooperation and reasonable efforts of the disclosing party) a protective order, confidential treatment or other appropriate remedy, and in any event shall furnish only that portion of the information which is reasonably necessary for the purpose at hand and shall exercise reasonable efforts to obtain reliable assurance that confidential treatment will be accorded such information to the extent reasonably requested by any other party.
- 6.2 <u>Publicity</u>. Except as may be required by applicable Law, none of the parties hereto shall issue a publicity release or announcement or otherwise make any public disclosure concerning this Agreement or the purchase and sale of Shares contemplated hereby or the Other Transactions, without prior written approval of Yahoo! and SOFTBANK. If any announcement is required by applicable Law to be made by any party hereto, prior to making such announcement such party will deliver a draft of such announcement to the other parties and shall give the other parties an opportunity to comment thereon.

7. <u>Conditions Precedent</u>.

- 7.1 <u>Conditions to Obligations of Each Party.</u> The obligations of each party to consummate the purchase and sale of Shares contemplated hereby shall be subject to the fulfillment on or prior to the Closing Date of the following conditions:
- 7.1.1. No Injunction, etc. Consummation of the purchase and sale of Shares contemplated hereby shall not have been restrained, enjoined or otherwise prohibited or made illegal by any applicable Law, including any order, injunction, decree or judgment of any court or other Governmental Authority in any material respect; and no such Law that would have such an effect shall have been promulgated, entered, issued or determined by any court or other Governmental Authority to be applicable to this Agreement. No action or proceeding shall be pending or threatened by any Governmental Authority on the Closing Date before any court or other Governmental Authority to restrain, enjoin or otherwise prevent the consummation of the purchase and sale of Shares contemplated hereby in any material respect.

6

- 7.1.2. Other Transactions. The Other Transactions shall have been consummated on or prior to the Closing Date.
- 7.2 <u>Conditions to Obligations of Yahoo!</u>. The obligation of Yahoo! to consummate the purchase and sale of Shares contemplated hereby shall be subject to the fulfillment on or prior to the Closing Date of the following additional conditions, which each SOFTBANK Entity agrees to cause to be fulfilled:

7.2.1. Representations, Performance.

- (a) The representations and warranties of the SOFTBANK Entities contained in Section 2 (<u>i</u>) shall be true and correct in all material respects at and as of the date hereof, (<u>ii</u>) shall be repeated and shall be true and correct in all material respects on and as of the Closing Date with the same effect as though made on and as of the Closing Date, except in the case of each of clauses (<u>i</u>) and (<u>ii</u>) as would not reasonably be expected to prevent or materially impair or delay the ability of any SOFTBANK Entity to sell its Shares and otherwise fulfill its obligations under this Agreement.
- (b) Each SOFTBANK Entity shall have in all material respects duly performed and complied with all agreements, covenants and conditions required by this Agreement to be performed or complied with by such SOFTBANK Entity prior to or on the Closing Date, except as would not reasonably be expected to prevent or materially impair or delay the ability of any SOFTBANK Entity to sell its Shares and otherwise fulfill its obligations under this Agreement.
- 7.2.2. <u>Corporate and Other Proceedings</u>. All corporate, partnership and other proceedings of each SOFTBANK Entity in connection with the purchase and sale of Shares contemplated by this Agreement, and all documents and instruments incident thereto, shall be satisfactory in form and substance to Yahoo! and its counsel in their reasonable judgment, and Yahoo! and its counsel shall have received all such documents and instruments, or copies thereof, certified if requested, as may be reasonably requested.
- 7.3 <u>Conditions to Obligations of the SOFTBANK Entities</u>. The obligation of each SOFTBANK Entity to consummate the purchase and sale of Shares contemplated hereby shall be subject to the fulfillment, on or prior to the Closing Date, of the following additional conditions, which Yahoo! agrees to cause to be fulfilled:

7.3.1. Representations, Performance, etc.

(a) The representations and warranties of Yahoo! contained in Section 3 (i) shall be true and correct in all material respects at and as of the date hereof, (ii) shall be repeated and shall be true and correct in all material respects on and as of the Closing Date with the same effect as though made at and as of such time, except in the case of each of clauses (i) and (ii) as would not reasonably be expected to prevent or materially impair or delay the ability of Yahoo! to purchase the Shares and otherwise fulfill its obligations under this Agreement.

7

(b) Yahoo! shall have in all material respects duly performed and complied with all agreements, covenants and conditions required by this Agreement to be performed or complied with by it prior to or on the Closing Date, except as would not reasonably be expected to prevent or materially impair or delay the ability of Yahoo! to purchase the Shares and otherwise fulfill its obligations under this Agreement.

8. <u>Termination.</u>

- 8.1 <u>Termination</u>. This Agreement may be terminated at any time prior to the Closing Date:
 - (a) By the written agreement of Yahoo! and SOFTBANK;
- (b) By SOFTBANK or Yahoo! by written notice to the other party if the Stock Purchase and Contribution Agreement shall have terminated in accordance with its terms; or
- (c) By Yahoo! if there shall have been a material breach of any covenant or agreement on the part of the SOFTBANK Entities contained in this Agreement such that the condition set forth in Section 7.2.1(a) and 7.2.1(b) would not be satisfied and which shall not have been cured within 30 days following written notice of such breach; provided that Yahoo! shall not have the right to terminate this Agreement pursuant to this Section 8.1(c) if Yahoo! is then in material breach of any of its covenants or agreements contained in this Agreement such that the Closing condition set forth in Section 7.2.1(a) or 7.2.1(b) would not be satisfied; or
- (d) By SOFTBANK if there shall have been a material breach of any covenant or agreement on the part of Yahoo! contained in this Agreement such that the condition set forth in Section 7.3.1(a) and 7.3.1(b) would not be satisfied and which shall not have been cured within 30 days following written notice of such breach; provided that SOFTBANK shall not have the right to terminate this Agreement pursuant to this Section 8.1(d) if any SOFTBANK Entity is then in material breach of any of its covenants or agreements contained in this Agreement such that the Closing condition set forth in Section 7.2.1(a) or 7.2.1(b) would not be satisfied.
- 8.2 Effect of Termination. In the event of the termination of this Agreement pursuant to the provisions of Section 8.1, this Agreement shall become void and have no effect, without any liability to any Person in respect hereof or of the purchase and sale of Shares contemplated hereby on the part of any party hereto, or any of its directors, officers, representatives, stockholders or Affiliates, except as specified in Sections 4.2, 6.1, 6.2, 8.2, 10.1 and 10.3 and except for any liability resulting from such party's breach of this Agreement prior thereto.

R

9. <u>Definitions.</u>

9.1 Terms Generally. The words "hereby," "herein," "hereof," "hereunder" and words of similar import refer to this Agreement as a whole and not merely to the specific section, paragraph or clause in which such word appears. All references herein to Sections shall be deemed references to Sections of this Agreement unless the context shall otherwise require. The words "include," "includes" and "including" shall be deemed to be followed by the phrase "without limitation." The definitions given for terms in this Section 9 and elsewhere in this Agreement shall apply equally to both the singular and plural forms of the terms defined. Whenever the context may require, any pronoun shall include the corresponding masculine, feminine and neuter forms. Except as otherwise expressly provided herein, all references to "dollars" or "US\$" shall be deemed references to the lawful money of the United States of America.

9.2 <u>Certain Terms</u>. Whenever used in this Agreement, the following terms shall have the respective meanings given to them below or in the Sections indicated below:

Affiliate: of a Person means a Person that directly or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with, the first Person, including but not limited to a Subsidiary of the first Person, a Person of which the first Person is a Subsidiary, or another Subsidiary of a Person of which the first Person is also a Subsidiary. "Control" (including the terms "controlled by" and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management policies of a person, whether through the ownership of voting securities, by contract or credit arrangement, as trustee or executor, or otherwise.

Agreement: as defined in the first paragraph of this Agreement.

Alibaba: as defined in the recitals of this Agreement.

<u>Business Day</u>: any day that is not a Saturday, Sunday or other day on which banks are required or authorized by Law to be closed in New York, Beijing, Hong Kong, or Tokyo.

Claimant: as defined in Section 10.3(b).

Closing: as defined in Section 1.2.

Closing Date: as defined in Section 1.2.

Confidential Information: information regarding this Agreement and the Other Transaction Agreements including the terms, status and existence thereof, provided that such Confidential Information does not include information that (\underline{a}) was publicly known or otherwise known to such receiving party prior to the time of such disclosure, (\underline{b}) subsequently becomes publicly known through no act or omission by such receiving party or any Person acting on such party's behalf, or (\underline{c}) otherwise becomes known to such receiving party other than through disclosure by the delivering party or any Person with a duty to keep such information confidential.

9

<u>Consent</u>: any consent, approval, authorization, waiver, permit, grant, franchise, concession, agreement, license, certificate, exemption, order, registration, declaration, filing, report or notice of, with or to any Person.

<u>Contract</u>: all loan agreements, indentures, letters of credit (including related letter of credit applications and reimbursement obligations), mortgages, security agreements, pledge agreements, deeds of trust, bonds, notes, guarantees, surety obligations, warranties, licenses, franchises, permits, powers of attorney, purchase orders, leases, and other agreements, contracts, instruments, obligations, offers, commitments, arrangements and understandings, written or oral.

Governmental Approval: any Consent of, with or to any Governmental Authority.

<u>Governmental Authority</u>: any nation or government, any state or other political subdivision thereof; any entity, authority or body exercising executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including, without limitation, any government authority, agency, department, board, commission or instrumentality of any nation or any political subdivision thereof; any court, tribunal or arbitrator; and any self-regulatory organization.

ICC: as defined in Section 10.3(b).

<u>Law</u>: all applicable provisions of all (\underline{a}) constitutions, treaties, statutes, laws, codes, rules, regulations, ordinances or orders of any Governmental Authority, (\underline{b}) Governmental Approvals and (\underline{c}) orders, decisions, injunctions, judgments, awards and decrees of or agreements with any Governmental Authority.

<u>Lien</u>: any mortgage, pledge, deed of trust, hypothecation, right of others, claim, security interest, encumbrance, burden, title defect, title retention agreement, lease, sublease, license, occupancy agreement, easement, covenant, condition, encroachment, voting trust agreement, interest, option, right of first offer, negotiation or refusal, proxy, lien, charge or other restrictions or limitations of any nature whatsoever, including but not limited to such Liens as may arise under any Contract.

Newco: as defined in the first paragraph of this Agreement.

Organizational Documents: as to any Person, its certificate or articles of incorporation, by-laws and other organizational documents.

Other Transaction Agreements: the Stock Purchase and Contribution Agreement between Yahoo! and Alibaba, dated as of August 10, 2005 and the Ancillary Agreements (as defined therein and excluding this Agreement).

Other Transactions: the transactions contemplated by the Other Transaction Agreements.

Person: any natural person, firm, partnership, association, corporation, company, trust, business trust, Governmental Authority or other entity.

Request: as defined in Section 10.3(b).

Respondent: as defined in Section 10.3(b).

Shares: as defined in the recitals of this Agreement.

Subsidiaries: each corporation or other Person in which a Person owns or controls, directly or indirectly, share capital or other equity interests representing more than 50% of the outstanding voting stock or other equity interests.

SOFTBANK: as defined in the first paragraph of this Agreement.

SOFTBANK Entities: as defined in the first paragraph of this Agreement.

Tax: any federal, state, local or foreign income, alternative, minimum, accumulated earnings, personal holding company, franchise, share capital, profits, windfall profits, gross receipts, sales, use, value added, transfer, registration, stamp, premium, excise, customs duties, severance, environmental, real property, personal property, ad valorem, occupancy, license, occupation, employment, payroll, social security, disability, unemployment, workers' compensation, withholding, estimated or other similar tax, duty, fee, assessment or other governmental charge or deficiencies thereof (including all interest and penalties thereon and additions thereto).

Tao Bao: as defined in the recitals of this Agreement.

<u>Yahoo!</u>: as defined in the first paragraph of this Agreement.

10. Miscellaneous.

10.1 Expenses. Except as set forth below in this Section 10.1 or as otherwise specifically provided for in this Agreement, each SOFTBANK Entity, on the one hand, and Yahoo!, on the other hand, shall bear their respective expenses, costs and fees (including attorneys' fees) in connection with the purchase and sale of Shares contemplated hereby, including the preparation, execution and delivery of this Agreement and compliance herewith, whether or not the purchase and sale of Shares contemplated hereby shall be consummated; provided that for the avoidance of doubt, any Tax or other expense associated with the transfer of Shares contemplated hereby shall be borne solely by the SOFTBANK Entities.

10.2 Notices. All notices, requests, demands, waivers and other communications required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given if (a) delivered personally, (b) sent by next-day or overnight mail or delivery or (c) sent by facsimile, as follows:

(i) if to Yahoo!,

Yahoo! Inc. 701 First Avenue Sunnyvale, CA 94089 Fax: +1-408-349-3301 Telephone: +1-408-349-3300

Attention: General Counsel

with a copy to:

Skadden, Arps, Slate, Meagher & Flom LLP 525 University Avenue **Suite 1100** Palo Alto, CA 94301

Fax: +1-650-470-4570 Telephone: +1-650-470-4500 Attention: Kenton J. King

(ii) if to SOFTBANK,

SOFTBANK CORP.

1-9-1, Higashi-Shimbashi Minato-ku

Tokyo, 105-7303 Japan

Fax: +81-3-6215-5001 Telephone: +81-3-6889-2270 Attention: Finance Department

with a copy to:

Morrison & Foerster LLP AIG Building, 11th Floor 1-3, Marunouchi 1 chome Chiyoda-ku, Tokyo 100-0005 Japan

Fax: +81-3-3214-6512

Telephone: +81-3-3214-6522 Attention: Kenneth A. Siegel

(iii) if to Newco,

SB TB Holding Limited c/o SOFTBANK CORP. 1-9-1, Higashi-Shimbashi Minato-ku Tokyo, 105-7303 Japan

Fax: +81-3-6215-5001
Telephone: +81-3-6889-2270
Attention: Finance Department

with a copy to:

Morrison & Foerster LLP AIG Building, 11th Floor 1-3, Marunouchi 1 chome Chiyoda-ku, Tokyo 100-0005 Japan

Fax: +81-3-3214-6512 Telephone: +81-3-3214-6522 Attention: Kenneth A. Siegel

or, in each case, at such other address as may be specified in writing to the other parties hereto in accordance with this Section 10.2.

All such notices, requests, demands, waivers and other communications shall be deemed to have been received (i)_if by personal delivery on the day after such delivery, (ii)_if by next-day or overnight mail or delivery, on the day delivered, (iii)_if by facsimile, on the next day following the day on which such facsimile was sent, provided that a copy is also sent by another method described herein.

10.3 Governing Law and Dispute Resolution.

(a) THIS AGREEMENT SHALL BE GOVERNED IN ALL RESPECTS, INCLUDING AS TO VALIDITY, INTERPRETATION AND EFFECT, BY THE LAWS OF THE STATE OF NEW YORK.

(b) Dispute Resolution

(i) Any dispute, controversy or claim arising out of, relating to, or in connection with this Agreement, or the breach, termination or validity hereof, shall be finally settled exclusively by arbitration. The arbitration shall be conducted in accordance with the rules of the International Chamber of Commerce (the "ICC") in effect at the time of the arbitration, except as they may be modified by mutual agreement of the parties. The seat of the arbitration shall be Singapore, provided, that, the arbitrators may hold hearings in such other locations as the arbitrators determine to be most convenient and efficient for all of the parties to such arbitration under the circumstances. The arbitration shall be conducted in the English language.

(ii) The arbitration shall be conducted by three arbitrators. The party (or the parties, acting jointly, if there are more than one) initiating arbitration (the "<u>Claimant</u>") shall appoint an arbitrator in its request for arbitration (the "<u>Request</u>"). The other party (or the other

13

parties, acting jointly, if there are more than one) to the arbitration (the "Respondent") shall appoint an arbitrator within 30 days of receipt of the Request and shall notify the Claimant of such appointment in writing. If within 30 days of receipt of the Request by the Respondent, either party has not appointed an arbitrator, then that arbitrator shall be appointed by the ICC. The first two arbitrators appointed in accordance with this provision shall appoint a third arbitrator within 30 days after the Respondent has notified Claimant of the appointment of the Respondent's arbitrator or, in the event of a failure by a party to appoint, within 30 days after the ICC has notified the parties and any arbitrator already appointed of the appointment of an arbitrator on behalf of the party failing to appoint. When the third arbitrator has accepted the appointment, the two arbitrators making the appointment shall promptly notify the parties of the appointment. If the first two arbitrators appointed fail to appoint a third arbitrator or so to notify the parties within the time period prescribed above, then the ICC shall appoint the third arbitrator and shall promptly notify the parties of the appointment. The third arbitrator shall act as Chair of the tribunal. The Claimant and Respondent shall direct the tribunal to follow Section 10.3 and to apply the Laws of the State of New York in conducting the arbitration.

(iii) The arbitral award shall be in writing, state the reasons for the award, and be final and binding on the parties. The award may include an award of costs, including reasonable attorneys' fees and disbursements. In addition to monetary damages, the arbitral tribunal shall be empowered to award equitable relief, including, but not limited to, an injunction and specific performance of any obligation under this Agreement. The arbitral tribunal is not empowered to award damages in excess of compensatory damages, and each party hereby irrevocably waives any right to recover punitive, exemplary or similar damages with respect to any dispute, except insofar as a claim is for indemnification for an award of punitive damages awarded against a party in an action brought against it by an independent third party. The arbitral tribunal shall be authorized in its discretion to grant pre-award and post-award interest at commercial rates. Any costs, fees or taxes incident to enforcing the award shall, to the maximum extent permitted by Law, be charged against the party resisting such enforcement. Judgment upon the award may be entered by any court having jurisdiction thereof or having jurisdiction over the relevant party or its assets.

(iv) In order to facilitate the comprehensive resolution of related disputes, and upon request of any party to the arbitration proceeding, the arbitration tribunal may, within 90 days of its appointment, consolidate the arbitration proceeding with any other arbitration proceeding

involving any of the parties relating to this Agreement and the Other Transaction Agreements. The arbitration tribunal shall not consolidate such arbitrations unless it determines that (\underline{x}) there are issues of fact or law common to the proceedings, so that a consolidated proceeding would be more efficient than separate proceedings, and (\underline{y}) no party would be prejudiced as a result of such consolidation through undue delay or otherwise. In the event of different rulings on this question by the arbitration tribunal constituted hereunder and any tribunal constituted under the Other Transaction Agreements, the ruling of the tribunal constituted under this Agreement will govern, and that tribunal will decide all disputes in the consolidated proceeding.

(v) The parties agree that the arbitration shall be kept confidential and that the existence of the proceeding and any element of it (including but not limited to any pleadings,

14

briefs or other documents submitted or exchanged, any testimony or other oral submissions, and any awards) shall not be disclosed beyond the tribunal, the ICC, the parties, their counsel and any person necessary to the conduct of the proceeding, except as may be lawfully required in judicial proceedings relating to the arbitration or otherwise, or as required by NASDAQ rules or the rules of any other quotation system or exchange on which the disclosing party's securities are listed or applicable Law.

- (vi) The costs of arbitration shall be borne by the losing party unless otherwise determined by the arbitration award.
- (vii) All payments made pursuant to the arbitration decision or award and any judgment entered thereon shall be made in United States dollars, free from any deduction, offset or withholding for Taxes.
- (viii) Notwithstanding this Section 10.3(b) or any other provision to the contrary in this Agreement, no party shall be obligated to follow the foregoing arbitration procedures where such party intends to apply to any court of competent jurisdiction for an interim injunction or similar equitable relief against any other party, provided there is no unreasonable delay in the prosecution of that application.
- 10.4 <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, successors and permitted assigns.
- 10.5 <u>Assignment</u>. This Agreement shall not be assignable or otherwise transferable by any party hereto without the prior written consent of the other parties hereto, and any purported assignment or other transfer without such consent shall be void and unenforceable.
- 10.6 <u>Third Party Beneficiaries</u>. It is expressly agreed by the parties hereto that Alibaba shall be a third party beneficiary of all of the terms of this Agreement and Alibaba shall be entitled to enforce its rights as such under this Agreement.
- 10.7 Amendment; Waivers, etc.. No amendment, modification or discharge of this Agreement, and no waiver hereunder, shall be valid or binding unless set forth in writing and duly executed by the party against whom enforcement of the amendment, modification, discharge or waiver is sought. Any such waiver shall constitute a waiver only with respect to the specific matter described in such writing and shall in no way impair the rights of the party granting such waiver in any other respect or at any other time. Neither the waiver by any of the parties hereto of a breach of or a default under any of the provisions of this Agreement, nor the failure by any of the parties, on one or more occasions, to enforce any of the provisions of this Agreement or to exercise any right or privilege hereunder, shall be construed as a waiver of any other breach or default of a similar nature, or as a waiver of any of such provisions, rights or privileges hereunder. The rights and remedies herein provided are cumulative and none is exclusive of any other, or of any rights or remedies that any party may otherwise have at law or in equity. The rights and remedies of any party based upon, arising out of or otherwise in respect of any inaccuracy or breach of any representation, warranty, covenant or agreement or failure to fulfill any condition shall in no way be limited by the fact that the act, omission, occurrence or other state of facts upon which any claim of any such inaccuracy or breach is based may also be

15

the subject matter of any other representation, warranty, covenant or agreement as to which there is no inaccuracy or breach. The representations and warranties of Yahoo! shall not be affected or deemed waived by reason of any investigation made by or on behalf of SOFTBANK (including but not limited to by any of its advisors, consultants or representatives) or by reason of the fact that SOFTBANK or any of such advisors, consultants or representatives knew or should have known that any such representation or warranty is or might be inaccurate.

- 10.8 Entire Agreement. This Agreement, together with the Mutual Nondisclosure Agreement, dated as of July 26, 2005, by and between Yahoo! and SOFTBANK, constitutes the entire agreement and supersede all prior agreements and understandings, both written and oral, between the parties with respect to the subject matter hereof.
- 10.9 <u>Severability</u>. If any provision, including any phrase, sentence, clause, section or subsection, of this Agreement is invalid, inoperative or unenforceable for any reason, such circumstances shall not have the effect of rendering such provision in question invalid, inoperative or unenforceable in any other case or circumstance, or of rendering any other provision herein contained invalid, inoperative, or unenforceable to any extent whatsoever.
- 10.10 <u>Headings</u>. The headings contained in this Agreement are for purposes of convenience only and shall not affect the meaning or interpretation of this Agreement.
- 10.11 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed an original and all of which shall together constitute one and the same instrument.

YAHOO! INC.

By: /s/ Michael Callahan

Name: Michael Callahan

Title: Senior Vice President, General Counsel

and Secretary

SOFTBANK CORP.

By: /s/ Masayoshi Son

Name: Masayoshi Son Title: President & CEO

SB TB Holding Limited

By: /s/ Kazuko Kimiwada

Name: Kazuko Kimiwada

Title: Director

SECONDARY SHARE PURCHASE AGREEMENT

by and among

Yahoo! Inc.,

and

Certain Shareholders of Alibaba.com Corporation

Dated as of October 24, 2005

TABLE OF CONTENTS

<u>1.</u>	Sale and	Purchase of the Shares.	<u>1</u>
	<u>1.1</u>	Sale and Purchase of the Shares	<u>1</u>
	<u>1.2</u>	Closing	<u>1</u>
<u>2.</u>	<u>Represer</u>	ntations and Warranties of the Selling Shareholders.	<u>2</u>
	<u>2.1</u>	Authorization, etc	<u>2</u>
	<u>2.2</u>	<u>Title to Shares</u>	2 3 3 3 3
	2.3 2.4 2.5	No Conflicts, etc	<u>3</u>
	<u>2.4</u>	<u>Status</u>	<u>3</u>
	<u>2.5</u>	<u>Consents</u>	<u>3</u>
	<u>2.6</u>	Survival of Representations and Warranties	<u>3</u>
<u>3.</u>	Represer	ntations and Warranties of the Purchaser	<u>4</u>
	<u>3.1</u>	Authorization, etc	<u>4</u>
	<u>3.2</u>	No Conflicts, etc	4 4 4 5
	<u>3.3</u>	<u>Corporate Status</u>	<u>4</u>
	<u>3.4</u>	Purchase for Investment	<u>4</u>
	<u>3.5</u>	Survival of Representations and Warranties	<u>5</u>
<u>4.</u>	Covenan	ts of the Purchaser and the Selling Shareholders.	<u>5</u>
	<u>4.1</u>	Confidentiality	<u>5</u>
	<u>4.2</u>	<u>Publicity</u>	<u>5</u> <u>5</u> <u>6</u>
	<u>4.3</u>	<u>Further Assurances</u>	<u>6</u>
<u>5.</u>	Conditio	ns Precedent.	<u>6</u>
	<u>5.1</u>	Conditions to Obligations of Each Party	6
		5.1.1. No Injunction, etc	<u>6</u>
		5.1.2. Other Transactions	6 6 6 6 7 7 7
	<u>5.2</u>	Conditions to Obligations of the Purchaser	<u>6</u>
		5.2.1. Representations, Performance, etc.	<u>6</u>
		5.2.2. <u>Delivery of Shares</u>	<u>7</u>
	<u>5.3</u>	Conditions to Obligations of the Selling Shareholders	<u>7</u>
		5.3.1. Representations, Performance, etc.	<u>7</u>
<u>6.</u>	Terminat	ion.	<u>7</u>
	<u>6.1</u>	Termination	7
	6.2	Effect of Termination	7 8 8
	6.3	Survival of Representations and Warranties, etc	8
			_

<u>Definitions.</u>		<u>8</u>
7.1 7.2	Terms Generally Certain Terms	<u>8</u> <u>9</u>
		<u>-</u> <u>11</u>
8.1	Expenses	<u>11</u>
		<u>12</u>
		<u>13</u>
		<u>13</u>
		<u>15</u>
		<u>16</u>
		<u>16</u>
		<u>16</u>
8.12	<u>Counterparts</u>	<u>16</u>
	ii	
	7.1 7.2 Miscella 8.1 8.2 8.3 8.4 8.5 8.6 8.7 8.8 8.9 8.10 8.11	7.1 Terms Generally 7.2 Certain Terms Miscellaneous. 8.1 Expenses 8.2 Notices 8.3 Selling Shareholders' Representative. 8.4 Governing Law and Dispute Resolution. 8.5 Binding Effect 8.6 Assignment 8.7 Third Party Beneficiaries 8.8 Amendment; Waivers, etc 8.9 Entire Agreement 8.10 Severability 8.11 Headings

SECONDARY SHARE PURCHASE AGREEMENT

This SECONDARY SHARE PURCHASE AGREEMENT (this "<u>Agreement</u>"), dated as of October 24, 2005, is entered into by and among Yahoo! Inc., a Delaware corporation (the "<u>Purchaser</u>"), and certain shareholders (collectively, the "<u>Selling Shareholders</u>" and individually, a "<u>Selling Shareholder</u>") of Alibaba.com Corporation, a Cayman Islands exempted limited liability company ("<u>Alibaba</u>") as set forth on Schedule A hereto.

$\underline{W\,I\,T\,N\,E\,S\,S\,E\,T\,H}$

WHEREAS, the Selling Shareholders wish to sell all or a portion of the Shares they own to the Purchaser, and the Purchaser wishes to purchase the Shares from the Selling Shareholders, on the terms and conditions and for the consideration described in this Agreement; and

WHEREAS, the execution and delivery of this Agreement by Yahoo! and the Selling Shareholders, and the consummation of the purchase and sale of Shares contemplated hereby, is a condition precedent to the consummation of the transactions contemplated by the Stock Purchase and Contribution Agreement, dated as of August 10, 2005, by and among Alibaba and Yahoo! (the "SPCA"), as amended.

NOW, THEREFORE, in consideration of the mutual promises, covenants, representations and warranties made herein and of the mutual benefits to be derived herefrom, the parties hereto agree as follows:

1. <u>Sale and Purchase of the Shares.</u>

- 1.1 Sale and Purchase of the Shares. Subject to the terms and conditions hereof, each Selling Shareholder, severally (and not jointly), will sell to the Purchaser, and the Purchaser will purchase from each Selling Shareholder, the respective number of Shares set forth on Schedule A hereto opposite such Selling Shareholder's name at a price of US\$6.49744381587623 per share (the "Per Share Price"), for an aggregate purchase price (the "Purchase Price") set forth on Schedule A hereto opposite such Selling Shareholder's name, payable in cash at the Closing in the manner set forth in Section 1.2.
- 1.2 <u>Closing</u>. The closing of the sale of Shares by the Selling Shareholders to the Purchaser and the purchase of Shares by the Purchaser from the Selling Shareholders as contemplated by Section 1.1 (the "<u>Closing</u>") shall take place on the Closing Date of the SPCA (the "<u>Closing Date</u>") at a location to be agreed upon by the Purchaser and Alibaba, subject to the satisfaction or waiver of the conditions precedent to the Closing set forth in Section 5 of this Agreement. At the Closing:
 - (a) the Selling Shareholders will deliver or cause to be delivered to the Purchaser, a certified true copy of Alibaba's register of members that contains entries evidencing the sale by each Selling Shareholder to the Purchaser of the

Shares that it has agreed to sell to the Purchaser as set forth on Schedule A hereto. The Shares shall be free and clear of any Liens and one or more instruments of transfer shall have been duly executed for transfer to the Purchaser, together with any Tax or transfer stamps or other documents or actions necessary to accomplish the foregoing; and

(b) the Purchaser will pay or cause to be paid with respect to each Selling Shareholder an amount equal to the Per Share Price multiplied by the number of Shares delivered to the Purchaser or such subsidiary of the Purchaser by such Selling Shareholder pursuant to clause (a) above, by wire transfer of immediately available funds to the account of (i) Clifford Chance, in the case of the following Selling Shareholders: Fidelity Investors II Limited Partnership, Fidelity International Limited, FIL Greater China Ventures Fund, L.P., Granite Global Ventures (Q.P.) L.P., Granite Global Ventures L.P., Technology Fund II Pte Ltd., Venture TDF Technology Fund III, L.P., One Strategic Assets Ltd., Transpac Nominees Pte Ltd., Japan Asia Investment Co. Ltd., JAIC-Nippon Asia 3 Investment Fund, Japan Asia Venture Fund, JAVF Parallel Fund C.V., South-East Asia Private Equity Fund (GbR) Fund B, MMFI CAPI Venture Investments Limited, JAIC International (Hong Kong) Co., Limited, and (ii) Alibaba, in the case of all other Selling Shareholders, in each case notwithstanding any other payment

instructions submitted by any Selling Shareholder. Payments to such accounts shall constitute payment in full to the Selling Shareholders and shall fully and finally satisfy the Purchaser's payment obligations under this Section 1.

Representations and Warranties of the Selling Shareholders.

Each Selling Shareholder, severally (and not jointly), represents and warrants to the Purchaser as follows, as of the date hereof and as of the Closing Date:

- 2.1 <u>Authorization, etc.</u> Such Selling Shareholder has full power, authority and capacity to execute and deliver this Agreement, to perform its obligations hereunder and to consummate the purchase and sale of Shares contemplated hereby. The execution, delivery and performance of this Agreement by such Selling Shareholder, if other than a natural person, and the consummation of the purchase and sale of Shares contemplated hereby, have been duly authorized or will be duly authorized prior to the Closing by all requisite corporate action of such party. If such Selling Shareholder is a natural person, such Selling Shareholder has the authority to execute, deliver and perform this Agreement and consummate the purchase and sale of Shares contemplated hereby, in compliance with the laws affecting the rights of marital partners generally. Such Selling Shareholder has duly executed and delivered this Agreement. This Agreement constitutes the legal, valid and binding obligation of such Selling Shareholder enforceable against such Selling Shareholder in accordance with its terms.
- 2.2 <u>Title to Shares</u>. As of the Closing, such Selling Shareholder owns, legally or beneficially, all of the Shares set forth opposite such Selling Shareholders' name on Schedule A hereto. Upon the delivery of and payment for such Shares at the Closing as provided for in this Agreement, the Purchaser will acquire good and valid title to all of such Shares, free and clear of any Lien.
- 2.3 No Conflicts, etc. The execution, delivery and performance of this Agreement by such Selling Shareholder, and the consummation of the purchase and sale of Shares contemplated hereby, do not and will not conflict with, contravene, result in a violation or breach of or default under (with or without the giving of notice or the lapse of time or both), create in any other Person a right or claim of termination or amendment, or require modification, acceleration or cancellation of, or result in the creation of any Lien (or any obligation to create any Lien) upon any of the properties or assets of such Selling Shareholder under, (a) any Law applicable to such Selling Shareholder or any of its properties or assets, (b) any provision of any of the Organizational Documents of such Selling Shareholder, if applicable, or (c) any Contract, or any other agreement or instrument to which such Selling Shareholder is a party or by which any of its properties or assets may be bound except, in the case of each of clauses (a), (b) and (c), as would not reasonably be expected to prevent or materially impair or delay the ability of any Selling Shareholder to sell its Shares and otherwise fulfill its obligations under this Agreement.
- 2.4 <u>Status</u>. In the case such Selling Shareholder is other than a natural person, it is an entity duly organized, validly existing and, if applicable under the laws of its jurisdiction of organization, in good standing under the laws of its jurisdiction of organization, and has full power and authority to, conduct its business and to own or lease and to operate its properties as and in the places where such business is conducted and such properties are owned, leased or operated except as would not reasonably be expected to prevent or materially impair or delay the ability of such Selling Shareholders to sell its Shares and otherwise fulfill its obligations under this Agreement.
- 2.5 <u>Consents</u>. All Governmental Approvals or other Consents required to be obtained by the Selling Shareholder in connection with the execution and delivery of this Agreement and the consummation of the purchase and sale of Shares contemplated hereby have been obtained on or prior to the date of this Agreement.
- 2.6 <u>Survival of Representations and Warranties</u>. Each of the representations and warranties of the Selling Shareholders in this Agreement or in any schedule, instrument or other document delivered pursuant to this Agreement shall survive the Closing Date and shall continue in force thereafter.
- 3. <u>Representations and Warranties of the Purchaser</u>. The Purchaser represents and warrants to each Selling Shareholder as follows, as of the date hereof and as of the Closing Date:
- 3.1 <u>Authorization, etc.</u> The Purchaser has full corporate power and authority to execute and deliver this Agreement, to perform its obligations hereunder and to consummate the purchase and sale of Shares contemplated hereby. The execution, delivery and performance of this Agreement by the Purchaser, and the consummation of the purchase and sale of Shares contemplated hereby, have been duly authorized by all requisite corporate action of the Purchaser. The Purchaser has duly executed and delivered this Agreement. This Agreement constitutes the legal, valid and binding obligation of the Purchaser, enforceable against the Purchaser in accordance with its terms.
- 3.2 No Conflicts, etc. The execution, delivery and performance of this Agreement by the Purchaser, and the consummation of the purchase and sale of Shares contemplated hereby, do not and will not conflict with, contravene, result in a violation or breach of or default under (with or without the giving of notice or the lapse of time, or both), create in any other Person a right or claim of termination or amendment, or require modification, acceleration or cancellation of, or result in or require the creation of any Lien (or any obligation to create any Lien) upon any of the properties or assets of the Purchaser under (a) any Law applicable to the Purchaser or any of its properties or assets, (b) any provision of any of the Organizational Documents of the Purchaser, or (c) any Contract, or any other agreement or instrument to which the Purchaser is a party or by which its properties or assets may be bound except, in the case of each of clauses (a), (b) and (c), as would not reasonably be expected to prevent or materially impair or delay the ability of the Purchaser to purchase the Shares and otherwise fulfill its obligations under this Agreement.
- 3.3 <u>Corporate Status</u>. The Purchaser is an entity duly organized, validly existing and, if applicable under the laws of its jurisdiction of organization, in good standing under the laws of its jurisdiction of organization and has full power and authority to conduct its business and to own or lease and to operate its properties as and in the place where such business is conducted and such properties are owned, leased or operated except as would not reasonably be expected to prevent or materially impair or delay the ability of the Purchaser to purchase the Shares and otherwise fulfill its obligations under this Agreement.
- 3.4 <u>Purchase for Investment</u>. The Purchaser is an "accredited investor" within the meaning of Rule 501 of Regulation D under the U.S. Securities Act of 1933, as amended, has such knowledge and experience in financial business matters as to be capable of evaluating the merits and risks of its purchase of Shares hereunder, has no need for liquidity in such Shares and has the ability to bear the economic risks of its purchase of Shares hereunder. The

Purchaser is purchasing the Shares solely for investment, with no present intention to resell the Shares. The Purchaser hereby acknowledges that the Shares have not been registered pursuant to

the U.S. Securities Act of 1933, as amended, and may not be transferred in the absence of such registration or an exemption therefrom under such legislation.

3.5 <u>Survival of Representations and Warranties</u>. Each of the representations and warranties of the Purchaser in this Agreement or in any schedule, instrument or other document delivered pursuant to this Agreement shall survive the Closing Date and shall continue in force thereafter.

4. <u>Covenants of the Purchaser and the Selling Shareholders.</u>

- 4.1 Confidentiality. Each party shall maintain the confidentiality of Confidential Information in accordance with procedures adopted by such party in good faith to protect confidential information of third parties delivered to such party, provided that such party may deliver or disclose Confidential Information to (i) such party's representatives, members of its investment committees, advisory committees, and similar bodies, and Persons related thereto, who are informed of the confidentiality obligations of this Section 4.1; provided, that such party shall be responsible for any disclosure made by any of the foregoing as if it had been made by such party, (ii) any Governmental Authority having jurisdiction over such party to the extent required by applicable Law or (iii) any other Person to which such delivery or disclosure may be necessary (A) to effect compliance with any Law applicable to such party, or (B) in response to any subpoena or other legal process, provided that, in the cases of clauses (ii) and (iii) above, the disclosing party shall provide each other party with prompt written notice thereof so that the appropriate party may seek (with the cooperation and reasonable efforts of the disclosing party) a protective order, confidential treatment or other appropriate remedy, and in any event shall furnish only that portion of the information which is reasonably necessary for the purpose at hand and shall exercise reasonable efforts to obtain reliable assurance that confidential treatment will be accorded such information to the extent reasonably requested by any other party.
- 4.2 <u>Publicity</u>. Except as may be required by the NASDAQ rules or the rules of any other quotation system or exchange on which the Purchaser's or Alibaba's securities are listed or applicable Law, neither the Purchaser nor Alibaba shall issue a publicity release or announcement or otherwise make any public disclosure concerning this Agreement, the SPCA, or the other the Ancillary Agreements, which announcement names any party without its prior approval. If any announcement is required by applicable Law to be made by any party hereto, which announcement names any other party hereto, prior to making such announcement the announcing party will deliver a draft of such announcement to the other party being named and shall give such other party an opportunity to comment thereon.
- 4.3 <u>Further Assurances</u>. Following the Closing Date, each party shall, from time to time, execute and deliver such additional instruments, documents, conveyances or assurances and take such other actions as shall be necessary, or otherwise reasonably be requested by any other party, to confirm and assure the rights and obligations provided for in this Agreement and render effective the consummation of the purchase and sale of Shares contemplated hereby, or otherwise to carry out the intent and purposes of this Agreement (which include the transfer by the Selling Shareholders to the Purchaser of the ownership and intended related benefits of the Shares in the manner contemplated by Section 1.2).

5. <u>Conditions Precedent.</u>

- 5.1 <u>Conditions to Obligations of Each Party.</u> The obligations of each party to consummate the purchase and sale of Shares contemplated hereby shall be subject to the fulfillment on or prior to the Closing Date of the following conditions:
- 5.1.1. No Injunction, etc. Consummation of the purchase and sale of Shares contemplated hereby shall not have been restrained, enjoined or otherwise prohibited or made illegal by any applicable Law, including any order, injunction, decree or judgment of any court or other Governmental Authority; and no such Law that would have such an effect shall have been promulgated, entered, issued or determined by any court or other Governmental Authority to be applicable to this Agreement. No action or proceeding shall be pending or threatened by any Governmental Authority on the Closing Date before any court or other Governmental Authority to restrain, enjoin or otherwise prevent the consummation of the purchase and sale of Shares contemplated hereby in any material respect.
 - 5.1.2. Other Transactions. The Other Transactions shall have been consummated on or prior to the Closing Date.
- 5.2 <u>Conditions to Obligations of the Purchaser</u>. The obligations of the Purchaser to consummate the purchase and sale of Shares contemplated hereby shall be subject to the fulfillment on or prior to the Closing Date of the following additional conditions, which each Selling Shareholder agrees to use reasonable best efforts to cause to be fulfilled:

5.2.1. Representations, Performance, etc.

(a) The representations and warranties of each Selling Shareholder contained in Section 2 (<u>i</u>) shall be true and correct in all material respects at and as of the date it first becomes a party to this Agreement, and (<u>ii</u>) shall be repeated and shall be true and correct in all material respects on and as of the Closing Date with the same effect as though made on and as of the Closing Date except, in the cases of each of clauses (i) and (ii), as would not reasonably be expected to prevent or materially impair or delay the ability of such Selling Shareholder to sell its Shares and otherwise fulfill its obligations under this Agreement.

(b) Each Selling Shareholder shall have in all material respects duly performed and complied with all agreements, covenants and conditions required by this Agreement to be performed or complied with by such Selling Shareholder prior to or on the Closing Date, except as would not reasonably be expected to prevent or materially impair or delay the ability of such Selling Shareholder to sell its Shares and otherwise fulfill its obligations under this Agreement.

- 5.2.2. <u>Delivery of Shares</u>. At the Closing each Selling Shareholder shall have delivered certificate(s) representing the Shares such Selling Shareholder is required to deliver as provided in Section 1.2, as applicable, together with any Tax or transfer stamps or other documents or actions necessary to vest good and valid title to such Shares in the name of the Purchaser, free and clear of any Lien.
- 5.3 <u>Conditions to Obligations of the Selling Shareholders</u>. The obligation of each Selling Shareholder to consummate the purchase and sale of Shares contemplated hereby shall be subject to the fulfillment, on or prior to the Closing Date, of the following additional conditions, which the Purchaser agrees to use reasonable best efforts to cause to be fulfilled:

5.3.1. Representations, Performance, etc.

- (a) The representations and warranties of the Purchaser contained in Section 3 (i) shall be true and correct in all material respects at and as of the date hereof and (ii) shall be repeated and shall be true and correct in all material respects on and as of the Closing Date with the same effect as though made at and as of such time, except in the cases of each of clauses (i) and (ii), as would not reasonably be expected to prevent or materially impair or delay the ability of the Purchaser to purchase the Shares and otherwise fulfill its obligations under this Agreement in all material respects.
- (b) The Purchaser shall have in all material respects duly performed and complied with all agreements, covenants and conditions required by this Agreement to be performed or complied with by it prior to or on the Closing Date, except as would not reasonably be expected to prevent or materially impair or delay the ability of the Purchaser to purchase the Shares and otherwise fulfill its obligations under this Agreement.

6. Termination.

- 6.1 Termination. This Agreement may be terminated at any time prior to the Closing Date:
- (a) By the written agreement of the Purchaser and the Selling Shareholders;
- (b) By the Selling Shareholders or the Purchaser by written notice to the other party if the SPCA shall have been terminated in accordance with its terms; or
- (c) By the Purchaser if there shall have been a material breach of any representation, warranty or covenant on the part of the Selling Shareholders contained in this Agreement such that the condition set forth in Section 5.2.1(a) and 5.2.1(b) would not be satisfied and which shall not have been cured within 30 days following written notice of such breach; provided that the Purchaser shall not have the right to terminate this Agreement pursuant to this Section 6.1(c) if the Purchaser is then in material breach of any of its covenants or agreements contained in this Agreement such that the Closing condition set forth in Section 5.3.1(a) or 5.3.1(b) would not be satisfied; or
- (d) By the Selling Shareholders if there shall have been a material breach of any representation, warranty or covenant on the part of the Purchaser contained in this Agreement such that the condition set forth in Section 5.3.1(a) and 5.3.1(b) would not be satisfied and which shall not have been cured within 30 days following written notice of such breach; <u>provided</u> that the Selling Shareholders shall not have the right to terminate this Agreement pursuant to this Section 6.1(d) if the Purchaser is then in material breach of any of its covenants or agreements contained in this Agreement such that the Closing condition set forth in Section 5.2.1(a) or 5.2.1(b) would not be satisfied.
- 6.2 <u>Effect of Termination</u>. In the event of the termination of this Agreement pursuant to the provisions of Section 6.1, this Agreement shall become void and have no effect, without any liability to any Person in respect hereof or of the purchase and sale of Shares contemplated hereby on the part of any party hereto, or any of its directors, officers, representatives, stockholders or Affiliates, except as specified in Sections 4.1, 4.2 and 8.1 and except for any liability resulting from such party's breach of this Agreement prior thereto.
- 6.3 <u>Survival of Representations and Warranties, etc.</u> The representations and warranties contained in this Agreement shall survive indefinitely.

7. <u>Definitions.</u>

7.1 Terms Generally. The words "hereby," "herein," "hereof," "hereunder" and words of similar import refer to this Agreement as a whole (including any Schedules hereto) and not merely to the specific section, paragraph or clause in which such word appears. All references herein to Sections and Schedules shall be deemed references to Sections of, and Schedules to, this Agreement unless the context shall otherwise require. The words "include," "includes" and "including" shall be deemed to be followed by the phrase "without limitation." The definitions given for terms in this Section 7 and elsewhere in this Agreement shall apply equally to both the singular and plural forms of the terms defined. Whenever the context may require, any pronoun shall include the corresponding masculine, feminine and neuter forms. Except as otherwise expressly provided herein, all references to "dollars" or "US\$" shall be deemed references to the lawful money of the United States of America.

7.2 <u>Certain Terms</u>. Whenever used in this Agreement (including in the Schedules), the following terms shall have the respective meanings given to them below or in the Sections indicated below:

Affiliate: of a Person means a Person that directly or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with, the first Person, including but not limited to a Subsidiary of the first Person, a Person of which the first Person is a Subsidiary, or another Subsidiary of a Person of which the first Person is also a Subsidiary. "Control" (including the terms "controlled by" and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management policies of a person, whether through the ownership of voting securities, by contract or credit arrangement, as trustee or executor, or otherwise.

Agreement: as defined in the first paragraph of this Agreement.

Alibaba: as defined in the first paragraph of this Agreement.

<u>Business Day</u>: any day that is not a Saturday, Sunday or other day on which banks are required or authorized by Law to be closed in New York, Beijing, Hong Kong or Tokyo.

Claimant: as defined in Section 8.4(b).

Closing: as defined in Section 1.2.

Closing Date: as defined in Section 1.2.

<u>Confidential Information</u>: information regarding this Agreement and the Other Transaction Agreements including the terms, status and existence thereof, provided that such Confidential Information does not include information that (<u>a</u>) was publicly known or otherwise known to such receiving party prior to the time of such disclosure, (<u>b</u>) subsequently becomes publicly known through no act or omission by such receiving party or any Person acting on such party's behalf, or (<u>c</u>) otherwise becomes known to such receiving party other than through disclosure by the delivering party or any Person with a duty to keep such information confidential.

<u>Consent</u>: any consent, approval, authorization, waiver, permit, grant, franchise, concession, agreement, license, certificate, exemption, order, registration, declaration, filing, report or notice of, with or to any Person.

<u>Contract</u>: all loan agreements, indentures, letters of credit (including related letter of credit applications and reimbursement obligations), mortgages, security agreements, pledge agreements, deeds of trust, bonds, notes, guarantees, surety obligations, warranties, licenses, franchises, permits, powers of attorney, purchase orders, leases, and other agreements, contracts,

instruments, obligations, offers, commitments, arrangements and understandings, written or oral.

Institutional Financial Investors: Fidelity Investors II Limited Partnership, Fidelity International Limited, FIL Greater China Ventures Fund, L.P., Granite Global Ventures (Q.P.) L.P., Granite Global Ventures L.P., Technology Fund II Pte Ltd., Venture TDF Technology Fund III, L.P., One Strategic Assets Ltd., Transpac Nominees Pte Ltd., Japan Asia Investment Co. Ltd., JAIC-Nippon Asia 3 Investment Fund, Japan Asia Venture Fund, JAVF Parallel Fund C.V., South-East Asia Private Equity Fund (GbR) Fund A, South-East Asia Private Equity Fund (GbR) Fund B, MMFI CAPI Venture Investments Limited, JAIC International (Hong Kong) Co., Limited, Eastern Advisor Fund, L.P. and Eastern Advisor Offshore Fund, Ltd.

Governmental Approval: any Consent of, with or to any Governmental Authority.

<u>Governmental Authority</u>: any nation or government, any state or other political subdivision thereof; any entity, authority or body exercising executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including, without limitation, any government authority, agency, department, board, commission or instrumentality of any nation or any political subdivision thereof; any court, tribunal or arbitrator; and any self-regulatory organization.

ICC: as defined in Section 8.4(b).

<u>Law</u>: all applicable provisions of all (\underline{a}) constitutions, treaties, statutes, laws, codes, rules, regulations, ordinances or orders of any Governmental Authority, (\underline{b}) Governmental Approvals and (\underline{c}) orders, decisions, injunctions, judgments, awards and decrees of or agreements with any Governmental Authority.

<u>Lien</u>: any mortgage, pledge, deed of trust, hypothecation, right of others, claim, security interest, encumbrance, burden, title defect, title retention agreement, lease, sublease, license, occupancy agreement, easement, covenant, condition, encroachment, voting trust agreement, interest, option, right of first offer, negotiation or refusal, proxy, lien, charge or other restrictions or limitations of any nature whatsoever, including but not limited to such Liens as may arise under any Contract.

<u>Organizational Documents</u>: as to any Person, its certificate or articles of incorporation, by-laws, memorandum and articles of association or other organizational and constitutive documents.

Other Transaction Agreements: the SPCA and the Ancillary Agreements (as defined therein and excluding this Agreement).

Other Transactions: the transactions contemplated by the Other Transaction Agreements.

Per Share Price: as defined in Section 1.1.

Person: any natural person, firm, partnership, association, corporation, company, trust, business trust, Governmental Authority or other entity.

Purchase Price: as defined in Section 1.1.

Purchaser: as defined in the first paragraph of this Agreement.

Request: as defined in Section 8.4(b).

Respondent: as defined in Section 8.4(b).

<u>Selling Shareholder(s)</u>: as defined in the first paragraph of this Agreement.

Selling Shareholders' Representative: as defined in Section 8.3.

<u>Shareholders Agreement</u>: the Shareholders Agreement to be entered into by and among the Purchaser, SOFTBANK CORP., Alibaba, the Management Members (as defined in such agreement) and certain other parties named therein on the Closing Date.

Shares: Ordinary Shares of a nominal or par value of US\$0.0001 each, of Alibaba.

SPCA: as defined in the recitals of this Agreement.

<u>Subsidiaries</u>: each corporation or other Person in which a Person owns or controls, directly or indirectly, share capital or other equity interests representing more than 50% of the outstanding voting stock or other equity interests.

<u>Tax</u>: any federal, state, local or foreign income, alternative, minimum, accumulated earnings, personal holding company, franchise, share capital, profits, windfall profits, gross receipts, sales, use, value added, transfer, registration, stamp, premium, excise, customs duties, severance, environmental, real property, personal property, ad valorem, occupancy, license, occupation, employment, payroll, social security, disability, unemployment, workers' compensation, withholding, estimated or other similar tax, duty, fee, assessment or other governmental charge or deficiencies thereof (including all interest and penalties thereon and additions thereto).

8. Miscellaneous.

8.1 Expenses. Except as set forth below in this Section 8.1 or as otherwise specifically provided for in this Agreement, each Selling Shareholder, on

the one hand, and the Purchaser, on the other hand, shall bear their respective expenses, costs and fees (including attorneys' fees) in connection with the purchase and sale of Shares contemplated hereby, including the preparation, execution and delivery of this Agreement and compliance herewith, whether or not the purchase and sale of Shares contemplated hereby shall be consummated; provided that for the avoidance of doubt, any Tax or other expenses associated with the transfer of Shares contemplated hereby shall be borne solely by the transferring Selling Shareholder.

8.2 Notices. All notices, requests, demands, waivers and other communications required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given if (\underline{a}) delivered personally, (\underline{b}) sent by next-day or overnight mail or delivery or (\underline{c}) sent by facsimile, as follows:

(i) if to the Purchaser,

Yahoo! Inc. 701 First Avenue Sunnyvale, CA 94089 Fax: +1-408-349-3301

Telephone: +1-408-349-3300 Attention: General Counsel

with a copy to:

Skadden, Arps, Slate, Meagher & Flom LLP 525 University Avenue Suite 1100 Palo Alto, CA 94301

Fax: +1-650-470-4570 Telephone: +1-650-470-4500 Attention: Kenton J. King

- (ii) If to any Selling Shareholder that is an Institutional Financial Investor, to such Selling Shareholder's address as set forth on Schedule A hereto;
- (iii) If to any Selling Shareholder other than the Institutional Financial Investors, to c/o Alibaba.com Hong Kong Limited, 2403-05 Jubilee Centre, 18 Fenwick Street, Wanchai, Hong Kong, Fax: +852-2215-5200, Attention: Corporate Counsel;

or, in each case, at such other address as may be specified in writing to the other parties hereto in accordance with this Section 8.2.

All such notices, requests, demands, waivers and other communications shall be deemed to have been received (<u>i</u>) if by personal delivery on the day after such delivery, (<u>ii</u>) if by next-day or overnight mail or delivery, on the day delivered or (<u>iii</u>) if by facsimile, on the next day following the day on which such facsimile was sent, provided that a copy is also sent by another method described herein.

8.3 Selling Shareholders' Representative.

(a) Concurrent with the execution and delivery of this Agreement, each of the Selling Shareholders shall be deemed to appoint the Chief Executive Officer of Alibaba as their agent, representative and attorney-in-fact (the "Selling Shareholders' Representative") and the Chief Executive Officer of Alibaba hereby agrees to act as the Selling Shareholders' Representative.

- (b) The Selling Shareholders' Representative has the full power and authority to act on behalf of each Selling Shareholder in connection with this Agreement and the purchase and sale of Shares contemplated hereby and take all actions necessary or appropriate in the judgment of the Selling Shareholders' Representative for the accomplishment of the foregoing. Any notices delivered by the Selling Shareholders' Representative pursuant to this Agreement shall be delivered to the addressees in the manner provided in Section 8.2.
- (c) A decision, act, consent, or instruction of the Selling Shareholders' Representative, including an amendment or waiver of this Agreement pursuant to Section 8.8 hereof, shall constitute a decision of the Selling Shareholders after the date hereof and shall be final, binding and conclusive upon the Selling Shareholders after the date hereof; and the other parties hereto may rely upon any such decision, act, consent or instruction of the Selling Shareholders' Representative as being the decision, act, consent or instruction of the Selling Shareholders.
 - 8.4 Governing Law and Dispute Resolution.
- (a) THIS AGREEMENT SHALL BE GOVERNED IN ALL RESPECTS, INCLUDING AS TO VALIDITY, INTERPRETATION AND EFFECT, BY THE LAWS OF THE STATE OF NEW YORK.

(b) Dispute Resolution

- (i) Any dispute, controversy or claim arising out of, relating to, or in connection with this Agreement, or the breach, termination or validity hereof, shall be finally settled exclusively by arbitration. The arbitration shall be conducted in accordance with the rules of the International Chamber of Commerce (the "ICC") in effect at the time of the arbitration, except as they may be modified by mutual agreement of the parties. The seat of the arbitration shall be Singapore, provided that the arbitrators may hold hearings in such other locations as the arbitrators determine to be most convenient and efficient for all of the parties to such arbitration under the circumstances. The arbitration shall be conducted in the English language.
- (ii) The arbitration shall be conducted by three arbitrators. The party (or the parties, acting jointly, if there are more than one) initiating arbitration (the "Claimant") shall appoint an arbitrator in its request for arbitration (the "Request"). The other party (or the other parties, acting jointly, if there are more than one) to the arbitration (the "Respondent") shall appoint an arbitrator within 30 days of receipt of the Request and shall notify the Claimant of such appointment in writing. If

within 30 days of receipt of the Request by the Respondent, either party has not appointed an arbitrator, then that arbitrator shall be appointed by the ICC. The first two arbitrators appointed in accordance with this provision shall appoint a third arbitrator within 30 days after the Respondent has notified Claimant of the appointment of the Respondent's arbitrator or, in the event of a failure by a party to appoint, within 30 days after the ICC has notified the parties and any arbitrator already appointed of the appointment of an arbitrator on behalf of the party failing to appoint. When the third arbitrator has accepted the appointment, the two arbitrators making the appointment shall promptly notify the parties of the appointment. If the first two arbitrators appointed fail to appoint a third arbitrator or so to notify the parties within the time period prescribed above, then the ICC shall appoint the third arbitrator and shall promptly notify the parties of the appointment. The third arbitrator shall act as Chair of the tribunal. The Claimant and Respondent shall direct the tribunal to follow Section 8.4(a) and to apply the Laws of the State of New York in conducting the arbitration.

- (iii) The arbitral award shall be in writing, state the reasons for the award, and be final and binding on the parties. The award may include an award of costs, including reasonable attorneys' fees and disbursements. In addition to monetary damages, the arbitral tribunal shall be empowered to award equitable relief, including, but not limited to, an injunction and specific performance of any obligation under this Agreement. The arbitral tribunal is not empowered to award damages in excess of compensatory damages, and each party hereby irrevocably waives any right to recover punitive, exemplary or similar damages with respect to any dispute, except insofar as a claim is for indemnification for an award of punitive damages awarded against a party in an action brought against it by an independent third party. The arbitral tribunal shall be authorized in its discretion to grant pre-award and post-award interest at commercial rates. Any costs, fees or taxes incident to enforcing the award shall, to the maximum extent permitted by Law, be charged against the party resisting such enforcement. Judgment upon the award may be entered by any court having jurisdiction thereof or having jurisdiction over the relevant party or its assets.
- (iv) In order to facilitate the comprehensive resolution of related disputes, and upon request of any party to the arbitration proceeding, the arbitration tribunal may, within 90 days of its appointment, consolidate the arbitration proceeding with any other arbitration proceeding involving any of the parties relating to this Agreement and the Other Transaction Agreements. The arbitration tribunal shall not consolidate such arbitrations unless it determines that (x) there are issues of fact or law common to the proceedings, so that a consolidated proceeding would be more efficient than separate proceedings, and (y) no party would be prejudiced as a result of such consolidation through undue delay or otherwise. In the event of different rulings on this question by the arbitration tribunal constituted hereunder and any tribunal constituted under the Other Transaction Agreements, the ruling of the tribunal constituted under the Shareholders Agreement shall govern, and that tribunal will decide all disputes in the consolidated proceeding.
- (v) The parties agree that the arbitration shall be kept confidential and that the existence of the proceeding and any element of it (including but not limited to any pleadings, briefs or other documents submitted or exchanged, any testimony or other oral submissions, and any awards) shall not be disclosed beyond the tribunal, the ICC, the parties, their counsel and any person necessary to the conduct of the proceeding, except as may be lawfully required in judicial proceedings relating to the arbitration, by disclosure rules and regulations of securities regulatory authorities or otherwise, or as required by NASDAQ rules or the rules of any other quotation system or exchange on which the disclosing party's securities are listed or applicable Law.
 - (vi) The costs of arbitration shall be borne by the losing party unless otherwise determined by the arbitration award.
- (vii) All payments made pursuant to the arbitration decision or award and any judgment entered thereon shall be made in United States dollars, free from any deduction, offset or withholding for Taxes.
- (viii) Notwithstanding this Section 8.4(b) or any other provision to the contrary in this Agreement, no party shall be obligated to follow the foregoing arbitration procedures where such party intends to apply to any court of competent jurisdiction for an interim injunction or similar equitable relief against any other party, provided there is no unreasonable delay in the prosecution of that application.

8.5 <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, successors and permitted assigns. 8.6 Assignment. This Agreement shall not be assignable or otherwise transferable by any party hereto without the prior written consent of the other parties hereto, and any purported assignment or other transfer without such consent shall be void and unenforceable. 8.7 Third Party Beneficiaries. It is expressly agreed by the parties hereto that Alibaba shall be a third party beneficiary of all of the terms of this Agreement and Alibaba shall be entitled to enforce its rights as such under this Agreement. 8.8 Amendment; Waivers, etc. No amendment, modification or discharge of this Agreement, and no waiver hereunder, shall be valid or binding unless set forth in writing and duly executed by the party against whom enforcement of the amendment, modification, discharge or waiver is sought, provided that no amendment, modification, discharge of this Agreement, and no waiver hereunder, shall be valid and binding against the Purchaser unless set forth in writing and duly executed by both the Purchaser and Alibaba. Any such waiver shall constitute a waiver only with respect to the specific matter described in such writing and shall in no way impair the rights of the party granting such waiver in any other respect or at any other time. Neither the waiver by any of the parties hereto of a breach of or a default under any of the provisions of this Agreement, nor the failure by any of the parties, on one or more occasions, to enforce any of the provisions of this Agreement or to exercise any right or privilege hereunder, shall be construed as a waiver of any other breach or default of a similar nature, or as a waiver of any of such provisions, rights or privileges hereunder. The rights and remedies herein provided are cumulative and none is exclusive of any other, or of any rights or remedies that any party may otherwise have at law or in equity. 8.9 Entire Agreement. This Agreement constitutes the entire agreement and supersedes all prior agreements and understandings, both written and oral, between the parties with respect to the subject matter hereof. 8.10 Severability. If any provision, including any phrase, sentence, clause, section or subsection, of this Agreement is invalid, inoperative or unenforceable for any reason, such circumstances shall not have the effect of rendering such provision in question invalid, inoperative or unenforceable in any other case or circumstance, or of rendering any other provision herein contained invalid, inoperative, or unenforceable to any extent whatsoever. 8.11 Headings. The headings contained in this Agreement are for purposes of convenience only and shall not affect the meaning or interpretation of this Agreement. 8.12 Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed an original and all of which shall together constitute one and the same instrument. IN WITNESS WHEREOF, the parties have duly executed this Agreement as of the date first above written. YAHOO! INC. /s/ Michael Callahan Bv: Name: Michael Callahan Title: Senior Vice President, General Counsel and Secretary [SIGNATURE PAGE TO SECONDARY SHARE PURCHASE AGREEMENT] TRANSPAC NOMINEES PTE, LTD. /s/ Wong Sin Wa Karen By: Name: Wong Sin Wa Karen Title: Director [SIGNATURE PAGE TO SECONDARY SHARE PURCHASE AGREEMENT]

JAPAN ASIA INVESTMENT CO., LTD.

By: /s/ Toyoji Tatsuoka Name: Toyoji Tatsuoka

Title: Director

JAIC-NIPPON ASIA 3 INVESTMENT FUND

By: /s/ Toyoji Tatsuoka

JAF	PAN ASIA VENTURE FUND	
By:		
	Name: Toyoji Tatsuoka Title: Under Power of Attorney	
JAV	F PARALLEL FUND C.V.	
By:		
	Name: Toyoji Tatsuoka Title: Under Power of Attorney	
TAT	C INTERNATIONAL (HONG I	(ONC) CO. LIMITED
JAI		ONG) CO., LIMITED
By:	/s/ [Illegible] Name:	
	Title:	
		[SIGNATURE PAGE TO SECONDARY SHARE PURCHASE AGREEMENT]
_		
SOI	UTH-EAST ASIA PRIVATE EQ	UITY FUND (GBR) FUND A.
By:		
Бу.	Name: Toyoji Tatsuoka	
	Title: Under Power of Attorney	
SO	UTH-EAST ASIA PRIVATE EQ	UITY FUND (GBR) FUND B
By:		
	Name: Toyoji Tatsuoka Title: Under Power of Attorney	
	Title. Olider Fower of Attorney	
		[SIGNATURE PAGE TO SECONDARY SHARE PURCHASE AGREEMENT]
		[SIGNATORE TAGE TO SECONDARY STERRE FORCEINSE FOREELMENT]
3.53		
MN	IFI CAPI VENTURE INVESTN	ENTS LIMITED
By:		
	Name: Title:	
		[SIGNATURE PAGE TO SECONDARY SHARE PURCHASE AGREEMENT]
TEO	CHNOLOGY FUND II PTE LTI	
By:	/s/ Thomas Ng Name: Thomas Ng	
	Title:	
		[SIGNATURE PAGE TO SECONDARY SHARE PURCHASE AGREEMENT]
FID	ELITY INVESTORS II LIMIT	ED PARTNERSHIP
By:	/s/ [Illegible] Name:	

Name: Toyoji Tatsuoka Title: Director

Title:

By:	/s/ Frank Mutch		
	Name: Frank Mutch		
	Title: Director		
EII	GREATER CHINA VENTUR	ES EUND I D	
1.117	GKLITTER CITIVIT VENTOR	ESTOND L.I.	
By:	/s/ David Holland		
	Name: David Holland		
	Title: Director		
	FIL Greater China Ltd GP of		
	Fidelity Greater China Ventu	res Fund LP	
		[SIGNATURE PAGE TO SECONDARY SHARE PURCHA	SE AGREEMENTI
_			
CD /	ANITE GLOBAL VENTURES	S(OD) I D	
GIV	MITE GLOBAL VENTORES	(Q.1.) L.1.	
Ву:	/s/ Thomas Ng		
	Name: Thomas Ng		•
	Title:		
CD /		or n	
GRA	ANITE GLOBAL VENTURES	o L.P.	
By:	/s/ Thomas Ng		
Dy.	Name: Thomas Ng		
	Title:		
		[SIGNATURE PAGE TO SECONDARY SHARE PURCHA	ASE AGREEMENT]
VEN	TURE TDF TECHNOLOGY	FUND III LP	
By:	/s/ Thomas Ng		
	Name: Thomas Ng		
	Title:		
		[SIGNATURE PAGE TO SECONDARY SHARE PURCHA	SE ACREEMENTI
		SIGNATURE FACE TO SECONDART SHARE FURCHA	ACKLEWENT
ONI	E STRATEGIC ASSETS LIM	TED	
By:	/s/ Thomas Ng		
Dy.	Name: Thomas Ng		•
	Title:		
		[SIGNATURE PAGE TO SECONDARY SHARE PURCHA	ASE AGREEMENT]
EAS	TERN ADVISOR FUND, L.P.		
By:	/s/ [Illegible]	/s/ [Illegible]	_
	Name:		-
	Title:		
п • с	TEDM ADMIGOD OFFICE	E FUND. LED	
EAS	TERN ADVISOR OFFSHOR	E FUND, LTD.	
By:	/s/ [Illegible]	/s/ [Illegible]	

FIDELITY INTERNATIONAL LIMITED

Title:

[SIGNATURE PAGE TO SECONDARY SHARE PURCHASE AGREEMENT]

FOR ALL OTHER SELLING SHAREHOLDERS

By: /s/ Joseph C. Tsai

Name: Joseph C. Tsai Title: Attorney-in-Fact

[SIGNATURE PAGE TO SECONDARY SHARE PURCHASE AGREEMENT]

SHAREHOLDERS AGREEMENT

by and among

Alibaba.com Corporation,

Yahoo! Inc.,

SOFTBANK CORP.,

the Management Members (as defined herein)

and

certain other shareholders of Alibaba.com Corporation

Dated as of October 24, 2005

Table of Contents

			Page
<u>1.</u>		<u>Definitions</u>	<u>1</u>
<u>2.</u>		Corporate Governance	<u>10</u>
	<u>2.1</u>	<u>General</u>	<u>10</u>
	<u>2.2</u>	Shareholder Actions.	<u>10</u>
	2.3 2.4 2.5 2.6 2.7 2.8 2.9	Board Composition	10 10 10 11 12 12 13 14 15
	<u>2.4</u>	IPO and Stock Exchange Rules	<u>12</u>
	<u>2.5</u>	Office and Expenses; Removal; Replacement.	<u>12</u>
	<u>2.6</u>	<u>Meetings</u>	<u>13</u>
	<u>2.7</u>	<u>Indemnification.</u>	<u>14</u>
	<u>2.8</u>	Participation in Meetings; Notice	<u>15</u>
	<u>2.9</u>	<u>Determination of Share Ownership</u>	<u>15</u>
<u>3.</u>		Matters that Require Approval of the Board or Shareholders	<u>16</u>
	<u>3.1</u>	Matters that Require Approval of the Majority of the Board	<u>16</u>
	3.1 3.2	Matters that Require Approval of the Majority of the Board Including Yahoo Designee	16 16 17 17 17 18 18
	3.3	Matters that Require the Approval of Yahoo	<u>17</u>
	3.4 3.5	Matters that Require Approval of Each of Yahoo, the Management Members' Representative and SOFTBANK	<u>17</u>
	<u>3.5</u>	Matters that Require Approval of Disinterested Directors of the Board	<u>18</u>
	<u>3.6</u>	Formation and Assignment of Authority to a Committee of the Board	<u>18</u>
<u>4.</u>		Restrictions on Share Transfer	<u>19</u>
	<u>4.1</u>	Restrictions on Transfer.	<u>19</u>
	<u>4.2</u>	Certain Permitted Transfers	<u>20</u>
	4.3 4.4 4.5 4.6 4.7 4.8	Right of First Offer	<u>20</u>
	<u>4.4</u>	<u>Tag-Along Rights of Financial Investors</u>	<u>22</u>
	<u>4.5</u>	Tag-Along Rights of Yahoo	<u>24</u>
	<u>4.6</u>	<u>Tag-Along Rights of the Management Members</u>	<u>25</u>
	<u>4.7</u>	Tag-Along Rights of SOFTBANK	<u>26</u>
		Survival of Rights	<u>28</u>
	<u>4.9</u>	Transfers in Violation of this Agreement	19 19 20 20 22 24 25 26 28 28 28
	<u>4.10</u>	<u>Financial Investors</u>	<u>28</u>

<u>5.</u>	5.1 5.2 5.3	Voting Agreement Voting of Shares No Other Agreements Voting Agreement Shares	28 28 28 28
<u>6.</u>	<u>6.1</u>	Preemptive Rights Preemptive Rights.	<u>29</u> <u>29</u>
_		i	
	6.2 6.3 6.4	Limitation of Preemptive Rights. Exercise Period Survival of Rights	3 <u>1</u> 3 <u>2</u> 3 <u>2</u>
<u>7.</u>	7.1 7.2 7.3 7.4 7.5	Representations and Warranties Power and Authority Due Authorization Execution and Delivery No Conflict Share Ownership	32 32 33 33 33 33 33
<u>8.</u>	8.1 8.2 8.3 8.4 8.5 8.6 8.7 8.8 8.9	Covenants Standstill Chief Executive Officer Compliance Officer Confidentiality Information Rights. Internal Controls over Financial Reporting GAAP Fiscal Year Expansion of Business	34 34 34 34 35 35 37 37
<u>9.</u>	9.1 9.2	Governing Law and Dispute Resolution Governing Law Arbitration.	3 <u>7</u> 3 <u>7</u> 3 <u>8</u>
<u>10.</u>	10.1 10.2 10.3 10.4 10.5 10.6 10.7 10.8 10.9 10.10 10.11 10.12	Miscellaneous Notices Management Members' Representative. Expenses Entire Agreement Amendment and Waiver Binding Effect Severability Assignment No Third Party Beneficiaries Termination Headings Counterparts	40 40 41 41 41 41 42 42 42 42 42 42 43
	SCHEDU	JLE A — FINANCIAL INVESTORS JLE B — YAHOO COMPETITORS JLE C — SHARE OWNERSHIP	

SHAREHOLDERS AGREEMENT

THIS SHAREHOLDERS AGREEMENT (this "Agreement"), dated as of October 24, 2005 is made and entered into by and among Alibaba.com Corporation, a Cayman Islands company (the "Company"), Yahoo! Inc., a Delaware corporation ("Yahoo"), SOFTBANK CORP., a Japanese corporation ("SOFTBANK"), and certain members of the management of the Company named on the signature page hereof in their sole capacity as shareholders of the Company (collectively, the "Management Members" and individually, a "Management Member," and together with Yahoo and SOFTBANK, collectively the "Shareholders" and individually, a "Shareholder") and certain other shareholders named on Schedule C as "Subordinate Shareholders."

<u>WITNESSETH</u>:

WHEREAS, pursuant to the terms and conditions of the Stock Purchase and Contribution Agreement, dated as of August 10, 2005, by and between the Company and Yahoo, as amended by the Amendment to the Stock Purchase and Contribution Agreement, dated as of October 24, 2005 (as amended, the "Purchase and Contribution Agreement") Yahoo agreed to transfer the China Business and the Tao Bao Shares and pay the Cash Consideration to the Company in consideration of the allotment and issuance of the Primary Shares by the Company to Yahoo; and

WHEREAS, the Company, the Management Members, Yahoo and SOFTBANK, and certain of their respective Affiliates, are parties to one or more Ancillary Agreements as contemplated by the Purchase and Contribution Agreement;

WHEREAS, the execution and delivery of this Agreement by the Shareholders and other parties to this Agreement is a condition precedent to the consummation of the transactions contemplated by the Purchase and Contribution Agreement.

NOW, THEREFORE, in consideration of the mutual promises, covenants, representations and warranties set forth herein and the mutual benefits to be derived herefrom, the parties hereto agree as follows:

1. <u>Definitions</u>. For purposes of this Agreement, the following terms have the indicated meanings, and capitalized terms used but not otherwise defined herein shall have the respective meanings ascribed to them in the Purchase and Contribution Agreement. All references to Sections and Schedules shall be deemed references to Sections of and Schedule to this Agreement unless the context shall otherwise require.

Additional Securities: as defined in Section 6.1(a).

Affiliate: of a Person means another Person that directly or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with, the first Person, including but not limited to a Subsidiary of the first Person, a Person of which the first Person is a Subsidiary, or another Subsidiary of a Person of which the first Person is also a Subsidiary. "Control" (including the terms "controlled by" and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management policies of a person, whether through the ownership of voting securities, by contract or other arrangement, as trustee or executor, or otherwise.

Aggregate Remaining Shares: as defined in Section 4.3(d).

Board: the board of directors of the Company.

<u>Business Day</u>: any day that is not a Saturday, Sunday or other day on which banks are required or authorized by Law to be closed in New York, Beijing or Hong Kong.

<u>Cause</u>: with respect to a person, (<u>i</u>) gross neglect or failure to perform the duties and responsibilities of such person's office, (<u>ii</u>) failure or refusal to comply in any material respect with material and lawful policies and directives of the Company resulting in material harm to the Company and its Affiliates, taken as a whole, (<u>iii</u>) material breach of any contract or agreement between such person and the Company, or material breach of any statutory duty or any other obligation that such person owes to the Company and/or its Affiliates resulting in material harm to the Company and its Affiliates, taken as a whole, (<u>iv</u>) commission of an act of fraud, theft or embezzlement against the Company and/or its Affiliates or involving their properties or assets, or (<u>v</u>) conviction or *nolo contendere* plea with respect to any felony or crime of moral turpitude, <u>provided</u>, <u>however</u>, that with respect to any occurrence of any of (i), (ii) or (iii), such person shall have been given not less than 30 days' written notice by the Board of the Board's determination (such determination being made independent of such person, if such person is a Board member) that such event had occurred, and such person shall have until the end of such 30 day period following receipt of such notice to rectify or cure such occurrence if such occurrence is curable before any action premised upon a determination of Cause can be taken.

<u>Change of Control Transactions</u>: (a) the direct or indirect acquisition (except for transactions described in clause (b) of this paragraph below), whether in one or a series of transactions by any person (as such term is used in Section 13(d) and Section 14(d)(2) of the Exchange Act), or related persons constituting a group (as such term is used in Rule 13d-5 under the Exchange Act), of (\underline{i}) beneficial ownership (as defined in the Exchange Act) of issued and outstanding shares of

capital stock of the Company, the result of which acquisition is that such person or such group possesses 25% or more of the combined voting power of all then-issued and outstanding share capital of the Company, or (\underline{ii}) the power to elect, appoint, or cause the election or appointment of at least a majority of the members of the Board (or such other governing body in the event the Company or any successor entity is not a corporation); (\underline{b}) a merger, consolidation or other reorganization or recapitalization of the Company with a person or a direct or indirect subsidiary of such person, provided that the result of such merger, consolidation or other reorganization or recapitalization, whether in one or a series of related transactions, is that the holders of the outstanding shares of capital stock of the Company immediately prior to such consummation do not possess, whether directly or indirectly, immediately after the consummation of such transaction, in excess of 75% of the combined voting power of all then-issued and outstanding capital stock of the merged, consolidated, reorganized or recapitalized person, its direct or indirect parent, or the surviving person of such transaction; or (\underline{c}) a sale or disposition, whether in one or a series of transactions, of all or substantially all of the Company's assets.

Claimant: as defined in Section 9.2(b).

Company: as defined in the first paragraph of this Agreement.

Compliance Officers: as defined in Section 8.3.

Confidential Information: information delivered by a party to another party in connection with the transactions contemplated by or otherwise pursuant to this Agreement that is proprietary in nature and that was clearly marked or labeled or otherwise adequately identified when received by such party as being confidential information of such delivering party, provided that such term does not include information that (a) was publicly known or otherwise known to such receiving party prior to the time of such disclosure, (b) subsequently becomes publicly known through no act or omission by such receiving party or any Person acting on such party's behalf, or (c) otherwise becomes known to such receiving party other than through disclosure by the delivering party or any Person with a duty to keep such information confidential.

<u>Consent</u>: any consent, approval, authorization, waiver, permit, grant, franchise, concession, agreement, license, certificate, exemption, order, registration, declaration, filing, report or notice of, with or to any Person.

Convertible Bond: the convertible bond, in the principal amount of US\$180,000,000 issued by the Company to SOFTBANK on the date hereof.

Core Businesses: the core businesses of the Company relating to search, portal, consumer e-commerce, business-to-business and Alipay.

<u>Equity Securities</u>: any Ordinary Shares and any other equity interests of the Company, however described or whether voting or non-voting, and any securities convertible or exchangeable into, and options, warrants or other rights to acquire, any equity interests of the Company; <u>provided</u>, however, that the Convertible Bond shall constitute an Equity Security for purposes of this Agreement on and from the Closing Date through the Conversion Period Expiration Date and shall not constitute an Equity Security hereunder after the Conversion Period Expiration Date unless and until converted into Ordinary Shares.

Exchange Act: the United States Securities Exchange Act of 1934, as amended.

Exempted Securities: (i) issuance of options pursuant to any option plan or restricted shares pursuant to any restricted share plan for compensatory purposes (which may cover directors, officers, employees and/or consultants) which was either (x) approved by the Board prior to the Closing or (y) approved by the Board (including the approval of the Yahoo Designee and the SOFTBANK Designee) on or subsequent to the Closing, and the issuance of the Ordinary Shares underlying such options; (ii) issuance of Ordinary Shares upon exercise of any option, rights, warrants or other convertible instruments which either existed on the Closing Date or the issuance of which was previously subject to preemptive rights; (iii) issuance of Ordinary Shares upon the conversion of the Convertible Bond on or prior to the Conversion Period Expiration Date; and (iv) issuance of Ordinary Shares in connection with a share dividend, share split or similar event made or paid pro rata on all, and solely with respect to, Ordinary Shares.

Expenses: as defined in Section 2.7(a).

<u>Family Members</u>: any child, stepchild, grandchild, parent, stepparent, grandparent, spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law of a Person, and shall include adoptive relationships of the same type.

Financial Investors: the financial investors of the Company as set forth in Schedule A hereto.

<u>Fully Diluted Basis</u>: based on the total number of shares of the relevant class of stock or type of equity interest that would be outstanding on the relevant date

assuming the exercise of all options, warrants and other rights to acquire such relevant class of shares or type of equity interest (including reserved but unissued options or other equity interests issuable pursuant to option plans or other equity plans and without regard to exercisability, vesting or similar provisions and restrictions thereof) and the conversion or exchange of all securities convertible into or exchangeable for such shares or equity interest (without regard to exercisability, vesting or similar provisions and restrictions thereof).

<u>GAAP</u>: United States generally accepted accounting principles, applied on a consistent basis.

Governmental Approval: any Consent of any Governmental Authority.

<u>Governmental Authority</u>: any nation or government, any state or other political subdivision thereof; any entity, authority or body exercising executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including, without limitation, any government authority, agency, department, board, commission or instrumentality of any nation or any political subdivision thereof; any court, tribunal or arbitrator; and any self-regulatory organization; and any securities exchange or quotation system.

<u>Guarantee</u>: any obligation, contingent or otherwise, of any Person directly or indirectly guaranteeing in any manner any Indebtedness or other obligation of any other Person and any obligation, direct or indirect, contingent or otherwise, of any Person (<u>i</u>) to purchase or pay (or advance or supply funds for the purchase or payment of) such Indebtedness or other obligation of such other Person (whether arising by virtue of partnership arrangements, or by agreement to keep well, to purchase assets, goods, securities or services, to take or pay, or to maintain financial statement conditions or otherwise) or (<u>ii</u>) entered into for purposes of assuring in any other manner the obligee of such Indebtedness or other obligation of the payment thereof or to protect such obligee against loss in respect thereof (in whole or in part).

ICC: as defined in Section 9.2(a).

<u>ICP Company</u>: means a Person controlled via contractual relationships similar to those governing any of the China ICP Companies, Zhejiang Alibaba E-Commerce Co., Ltd or Zhejiang Tao Bao Network Co., Ltd.

<u>Indebtedness</u>: as applied to any Person, means, without duplication, (\underline{a}) all indebtedness for borrowed money, (\underline{b}) all obligations evidenced by a note, bond, debenture, letter of credit, draft or similar instrument, (\underline{c}) that portion of obligations with respect to capital leases that is properly classified as a liability on

a balance sheet in conformity with GAAP, (d) notes payable and drafts accepted representing extensions of credit, (e) any obligation owed for all or any part of the deferred purchase price of property or services, which purchase price is due more than six months from the date of incurrence of the obligation in respect thereof, and (f) all indebtedness and obligations of the types described in the foregoing clauses (a) through (e) to the extent secured by any Lien on any property or asset owned or held by that Person regardless of whether the indebtedness secured thereby shall have been assumed by that Person or is nonrecourse to the credit of that Person.

Indemnifiable Amounts: as defined in Section 2.7(a).

<u>Indemnitee</u>: as defined in Section 2.7(a).

<u>IPO</u>: a firm-commitment underwritten initial public offering by the Company of its Ordinary Shares on an internationally recognized stock exchange or quotation system approved by the Board with gross proceeds to the Company of at least US\$50 million.

JM: Jack Ma Yun, the founder and the current Chairman of the Board and the Chief Executive Officer of the Company.

Management Member(s): as defined in the first paragraph to this Agreement.

<u>Management Member Designee(s)</u>: as defined in Section 2.3.

<u>Management Member Economic Interest Percentage</u>: the quotient of (<u>x</u>) the number of Ordinary Shares owned by a Management Member (excluding those underlying unexercised stock options or warrants or restricted shares subject to vesting or repurchase) divided by (<u>y</u>) the sum of (i) the total number of Ordinary Shares outstanding plus (ii) on or prior to the Conversion Period Expiration Date but not thereafter, the number of Ordinary Shares issuable to SOFTBANK upon the conversion of the Convertible Bond pursuant to its terms, in each case, at the relevant time.

Management Members' Representative: as defined in Section 10.2(a).

Memorandum and Articles: the Memorandum and Articles of Association of the Company, to be adopted and approved by the shareholders of the Company on or prior to the Closing Date and filed with the appropriate Governmental Authority on the Closing Date, in the form of Exhibit A attached to the Purchase and Contribution Agreement.

Offer Notice: as defined in Section 4.3(a).

Offer Price: as defined in Section 4.3(a).

Offeree Remaining Shares: as defined in Section 4.3(d).

Offerees: as defined in Section 4.3(a).

Ordinary Shares: the ordinary shares of the Company, par value US\$0.0001 per share.

Other Shares: any shares of capital stock of the Company that are not Ordinary Shares, including without limitation, any securities that by their terms are, directly or through a series of one or more steps, convertible into or exercisable or exchangeable for any such shares of capital stock.

own, owned, ownership and the like: as "owned" is defined in Section 2.9.

Parent Shareholder: as defined in Section 2.2(c).

Permitted Transferee: as defined in Section 4.2.

<u>Person</u>: any natural person, firm, partnership, association, corporation, company, trust, business trust, Governmental Authority or other entity.

Preemptive Rights: as defined in Section 6.1(a).

Preemptive Share Amount: as defined in Section 6.1(d).

Purchase and Contribution Agreement: as defined in the recitals of this Agreement.

Purchase Price: as defined in Section 6.1(e).

Purchaser: as defined in Section 4.4(a)

Qualifying Sale: as defined in Section 4.4(a).

Relying Shareholder: as defined in Section 2.2(c).

Replacement Director: as defined in Section 2.5(d).

Request: as defined in Section 9.2(b).

Respondent: as defined in Section 9.2(b).

Rule 144: Rule 144 under the United States Securities Act of 1933, as amended.

Sale Notice: as defined in Section 4.4(a).

Sale Price: as defined in Section 4.4(a).

Sale Shares: as defined in Section 4.4(a).

Second Round Offeree: as defined in Section 4.3(d).

<u>Senior Equity Securities</u>: any Equity Securities which, with respect to voting rights, dividend rights or rights on liquidation, dissolution, winding up or in any other respect, rank senior to, or have any other rights in preference of, the Ordinary Shares, now or hereafter authorized by the Company.

Shareholder(s): as defined in the first paragraph of this Agreement.

Shareholders Meeting: as defined in Section 2.1.

SOFTBANK: as defined in the first paragraph of this Agreement.

SOFTBANK Affiliate: means, with respect to SOFTBANK, another Person that directly or indirectly through one or more intermediaries, is controlled by, or under common control with, SOFTBANK, including but not limited to a Subsidiary of SOFTBANK, provided, however, that, in addition to such control or common control: (1) SOFTBANK either (a) owns, directly or indirectly, share capital or other equity interests representing more than 75% of the outstanding voting stock or other equity interests (disregarding, for the avoidance of doubt, any carried interest or similar economic participation rights of any Person formed as a fund, provided such interest or rights do not confer voting rights as to the governance of such Person on the holder thereof) or (b) owns, directly or indirectly, share capital or other equity interests representing more than 50% of such outstanding voting stock or other equity interests and has the right to designate at least two-thirds (²/₃) of the directors of such Person; and (2) no Yahoo Competitor owns any voting stock or other equity interests in such Person (provided further, however, that no change to the list of Yahoo Competitors that results in the inclusion of new entities to Schedule B shall disqualify any Person from treatment as a SOFTBANK Affiliate to the extent that such newly added entity owns any voting stock or other equity interests in such Person at the time it is added to Schedule B). "Control," for purposes of this definition, has the meaning set forth in the definition of Affiliate.

<u>SOFTBANK Designee(s)</u>: as defined in Section 2.3.

<u>SOFTBANK</u> Economic Interest Percentage: the quotient of (\underline{x}) the sum of the number of Ordinary Shares owned by SOFTBANK and, on or prior to the

Conversion Period Expiration Date but not thereafter, the number of Ordinary Shares issuable to SOFTBANK upon the conversion of the Convertible Bond pursuant to the terms thereof divided by (y) the sum of (i) the total number of Ordinary Shares outstanding and (ii) on or prior to the Conversion Period Expiration Date but not thereafter, the number of Ordinary Shares issuable to SOFTBANK upon the conversion of the Convertible Bond pursuant to its terms, in each case, at the relevant time.

Subject Shares: as defined in Section 4.3(a).

Subordinate Shareholder: as defined in Section 2.2(b).

<u>Subsidiaries</u>: each corporation or other Person in which a Person owns or controls, directly or indirectly, share capital or other equity interests representing more than 50% of the outstanding voting stock or other equity interests, together with any ICP Companies controlled by such Person.

Substitute Director: as defined in Section 2.5(c).

Territory: the People's Republic of China, excluding Hong Kong, Macau and Taiwan.

<u>Transfer</u>: any sale, transfer, assignment, gift, disposition of, creation of any encumbrance over or other transfer, whether directly or indirectly, of the legal or beneficial ownership or economic benefits of all or a portion of the Equity Securities.

<u>Transferor</u>: as defined in Section 4.3.

<u>Transferring Shareholder</u>: as defined in Section 4.4(a).

Voting Agreement Shares: as defined in Section 5.3.

Withdrawing Director: as defined in Section 2.5(c).

Written Consent: as defined in Section 2.1.

Yahoo: as defined in the first paragraph of this Agreement.

<u>Yahoo Competitors</u>: those Persons set forth in Schedule B hereto, as such schedule may be amended once every six months by Yahoo, together with the Affiliates controlled by such Persons; <u>provided</u>, that (<u>i</u>) on or prior to the closing of an IPO, no more than 15 names shall appear on such schedule at any time and

(ii) following the closing of an IPO, no more than eight names shall appear on such schedule at any time.

<u>Yahoo Designee(s)</u>: as defined in Section 2.3.

<u>Yahoo Economic Interest Percentage</u>: the quotient of (\underline{x}) the number of Ordinary Shares owned by Yahoo divided by (\underline{y}) the sum of (\underline{i}) the total number of Ordinary Shares outstanding and (\underline{i}) on or prior to the Conversion Period Expiration Date but not thereafter, the number of Ordinary Shares issuable to SOFTBANK upon the conversion of the Convertible Bond pursuant to its terms, in each case, at the relevant time.

2. <u>Corporate Governance</u>.

2.1 General. From and after the Closing Date, each Shareholder and each Subordinate Shareholder shall vote or cause to be voted all Equity Securities bearing voting rights beneficially owned by such Shareholder or such Subordinate Shareholder at any annual or extraordinary meeting of shareholders of the Company (a "Shareholders Meeting") or in any written consent executed in lieu of such a meeting of shareholders (a "Written Consent"), and shall take all other actions necessary, to give effect to the provisions of this Agreement and to ensure that the Memorandum and Articles do not, at any time hereafter, conflict in any respect with the provisions of this Agreement including, without limitation, voting to approve amendments and/or restatements of the Memorandum and Articles and remove directors that take actions inconsistent with this Agreement or fail to take actions required to carry out the intent and purposes of this Agreement. In addition, each Shareholder and each Subordinate Shareholder shall vote or cause to be voted all Equity Securities beneficially owned by such Shareholder or Subordinate Shareholder at any Shareholders Meeting or act by Written Consent with respect to such Equity Securities, upon any matter submitted for action by the Company's shareholders or with respect to which such Shareholder or such Subordinate Shareholder may vote or act by Written Consent, in conformity with the specific terms and provisions of this Agreement and the Memorandum and Articles. In the event that there is any conflict between the Memorandum and Articles and this Agreement, the latter shall prevail and the Shareholders and Subordinate Shareholders (but not the Company) shall to the extent necessary, cause the change, amendment or modification of the Memorandum and Articles to eliminate any such inconsistency.

2.2 Shareholder Actions.

(a) In order to effectuate the provisions of this Agreement, and without limiting the generality of Section 2.1, each Shareholder and each Subordinate Shareholder (a) hereby agrees that when any action or vote is required to be taken by such Shareholder or such Subordinate Shareholder pursuant to this Agreement, such

Shareholder or such Subordinate Shareholder shall use its best efforts to call, or cause the appropriate officers and directors of the Company to call, one or more Shareholders Meetings to take such action or vote, to attend such Shareholders Meetings in person or by proxy for purposes of obtaining a quorum, or to execute or cause to be executed a Written Consent to effectuate such shareholder action, (b) shall use its best efforts to cause the Board to adopt, either at a meeting of the Board or by unanimous written consent of the Board, all the resolutions necessary to effectuate the provisions of this Agreement and (c) shall use its best efforts, to the extent not in violation of applicable Law, to cause the Board to cause the Secretary of the Company, or if there be no Secretary, such other officer of the Company as the Board may appoint to fulfill the duties of Secretary, not to record any vote or consent contrary to the terms of this Section 2.

- (b) Each Shareholder has entered into this Agreement on behalf of itself and on behalf of each Person whose Equity Securities are "owned" by such Shareholder pursuant to Section 2.9 (each, a "<u>Subordinate Shareholder</u>"). Each Shareholder shall cause its Subordinate Shareholder(s) to take all actions necessary to perform all obligations hereunder, and to be deemed to have hereby made all representations and warranties hereunder as if such Subordinate Shareholder were such Shareholder.
- (c) Each Shareholder (each, a "Relying Shareholder") shall be entitled to rely upon the decision, actions, consents or instructions of each of the other Shareholders that has any Subordinate Shareholder (each, a "Parent Shareholder") as being the decision, action, consent or instruction of each of such Parent Shareholder's Subordinate Shareholders with respect to this Agreement or with respect to any matter related hereto. Each Relying Shareholder is hereby relieved from any liability to any of such Subordinate Shareholders for relying upon any such decision, action, consent or instruction of its Parent Shareholder.
- 2.3 <u>Board Composition</u>. The Board shall initially be four, among which (i) one director shall be a person designated by Yahoo (the "<u>Yahoo Designee</u>"), <u>provided</u>, that a second director shall be a person designated by Yahoo (so two directors in total shall be persons designated by Yahoo) in the event SOFTBANK no longer has the right to designate a director pursuant to subclause (iii) of this Section 2.3, <u>provided</u>, <u>further</u>, Yahoo shall only have the right to designate a director or directors for so long as Yahoo owns at least 37.5% of the number of the Equity Securities it owns as of the Closing Date, (<u>ii</u>) two directors shall be persons designated by the Management Members (each a "<u>Management Member Designees</u>"); <u>provided</u>, that in the event the Management Members, collectively, own less than 25% of the number of Equity Securities they own as of the Closing Date, only one director shall be designated by the Management Members and the Management Members will continue to have the right to designate at least one director on the Board as long as

JM owns one share of Equity Security of the Company, and (<u>iii</u>) one director shall be a person designated by SOFTBANK (the "<u>SOFTBANK Designee</u>"), provided, that SOFTBANK will no longer have the right to designate a director on the Board in the event it ceases to own at least 50% of the number of Equity Securities it owns as of the Closing Date. From and after the fifth anniversary of the date of this Agreement, Yahoo shall have the right to designate a number of directors equal to the greater of (<u>i</u>) the number of directors that Yahoo would otherwise be entitled to designate as of such date under this Agreement and (<u>ii</u>) the number of directors that the Management Members are entitled to designate as of such date under this Agreement. Without limiting the generality of the requirements of Sections 2.1 and 2.2, the Shareholders and Subordinate Shareholders will take all actions necessary to effect the provisions of this Section 2.3, including amending the Memorandum and Articles to increase or decrease the numbers of directors on the Board and electing or removing directors.

2.4 <u>IPO and Stock Exchange Rules</u>. The Shareholders and Subordinate Shareholders hereby agree that it is their mutual intent to complete an IPO as soon as practicable, subject to market conditions. In the event the Company is required by the rules of an internationally recognized stock exchange or quotation system on which the Company will list its Ordinary Shares upon the IPO to expand the number of directors on the Board in order to comply with independence or other comparable requirements of such exchange or quotation system, the Shareholders agree to vote in favor of such expansion so as to comply with the requirements of such rules. The Shareholders and Subordinate Shareholders hereby agree to amend the Memorandum and Articles

prior to the IPO if and to the extent required to comply with corporate governance and related requirements of the rules of an internationally recognized stock exchange or quotation system on which the Company will list its Ordinary Shares upon the IPO.

2.5 Office and Expenses; Removal; Replacement.

- (a) All directors designated pursuant to this Agreement shall hold office until their respective successors shall have been appointed. The Company shall provide to such directors the same information concerning the Company and its Subsidiaries, and access to information, provided to all other members of the Board. The reasonable travel expenses incurred by any such director in attending any meetings of the Board shall be reimbursed by the Company to the extent consistent with the Company's then existing policy of reimbursing directors generally for such expenses.
- (b) Notwithstanding anything herein to the contrary, the Shareholders and Subordinate Shareholders shall exercise their power in relation to the Company to ensure that, (i) Yahoo shall have the sole and exclusive power to remove and replace any Yahoo Designee from the Board, with or without cause, (ii) the Management Members shall have the sole and exclusive power to remove any Management Member Designee from the Board, with or without cause, and (iii) SOFTBANK shall have the sole and

exclusive power to remove the SOFTBANK Designee from the Board, with or without cause; <u>provided</u>, <u>however</u>, that at such time as Yahoo, the Management Members or SOFTBANK is no longer entitled to designate a director or directors pursuant to Section 2.3, the Shareholders and Subordinate Shareholders shall exercise their power in relation to the Company to ensure that any director then holding office who was designated by Yahoo, the Management Members or SOFTBANK, respectively, shall automatically and immediately, without any further action, be removed from the Board, including any committees thereof; <u>provided</u>, <u>further</u> that, if at such time there are two Yahoo Designees and/or two Management Members Designees on the Board and Yahoo or the Management Members lose the right to designate one such member, Yahoo or the Management Members' Representative, as appropriate, shall designate which director shall be removed.

- (c) If any director (a "Withdrawing Director") designated in the manner set forth in Section 2.3 above is unable to serve, or once having commenced to serve, is removed, withdraws from the Board or dies or becomes incapacitated, such Withdrawing Director's replacement (the "Substitute Director") on the Board will be designated by the party or parties who designated the Withdrawing Director, subject to Section 2.3 hereof. The Shareholders and Subordinate Shareholders shall exercise their power in relation to the Company to ensure that such Substitute Director is elected. No meeting of the Board shall be held pending replacement of any Withdrawing Director without the consent of the Shareholder entitled to name the Substitute Director unless such Shareholder shall have failed to name a Substitute Director within 30 days after the removal, withdrawal, death or incapacitation of such Withdrawing Director.
- (d) If any Shareholder entitled to designate a director or directors pursuant to this Agreement fails to designate any director or directors and such directorship or directorships shall have been vacant for sixty (60) days, the other Shareholders may appoint a director (the "Replacement Director") until a new director is designated by the Shareholder who is originally entitled to designate such director, whereupon the Replacement Director shall be removed. Subject to Section 2.4, if any Shareholder loses its right to designate one or more directors pursuant to Section 2.3, the size of the Board shall automatically and immediately, without further action, be decreased by one for each such right that has terminated.
- 2.6 Meetings. The parties hereto will cause the Board to meet at least once every quarter. A quorum of the Board shall consist of at least a majority of all directors and shall include at least (i) one Yahoo Designee, for so long as Yahoo has designated a director; (ii) one Management Member Designee, for so long as the Management Members have designated a director and (iii) one SOFTBANK Designee, for so long as SOFTBANK has designated a director, in each case in accordance with Section 2.3. Resolutions of the Board and its committees (if any) shall be adopted by a majority of the members of the Board and such committees, except as otherwise

expressly provided in this Agreement. Any director may call a special meeting of the Board.

2.7 Indemnification.

- (a) The Company shall indemnify and hold harmless each director designated pursuant to Section 2.3 (each an "Indemnitee") who was or is a party or is threatened to be made a party to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative by reason of the fact that he is or was a director of the Company, or is or was a director of the Company serving at the request of the Company as a director of another company, partnership, joint venture, trust, employee benefit plan or other entity or enterprise, to the fullest extent permitted by Law against all expenses, costs and obligations (including, without limitation, attorneys' fees, experts' fees, court costs, retainers, transcript fees, duplicating, printing and binding costs, as well as telecommunications, postage and courier charges) ("Expenses"), damages, judgments, fines, penalties, excise taxes and amounts paid in settlement (including all interest, assessments and other charges paid or payable in connection with or in respect of such expenses, judgments, fines, penalties, excise taxes or amounts paid in settlement) actually and reasonably incurred by him or her in connection with such action, suit or proceeding ("Indemnifiable Amounts") if he or she acted in good faith and in the best interests of the Company in accordance with his or her fiduciary duty to the Company.
- (b) If so requested by Indemnitee, the Company may advance any and all Expenses incurred by Indemnitee, either by (<u>i</u>) paying such Expenses on behalf of Indemnitee, or (<u>ii</u>) reimbursing Indemnitee for such Expenses.
- (c) If Indemnitee is entitled under any provision of this Agreement to indemnification by the Company for some or a portion of the Expenses or other Indemnifiable Amounts in respect of a claim but not, however, for all of the total amount thereof, the Company shall indemnitee for the portion thereof to which Indemnitee is entitled.
- (d) For purposes of this Agreement, the termination of any claim, action, suit or proceeding, by judgment, order, settlement (whether with or without court approval) or conviction, or upon a plea of *nolo contendere*, or its equivalent, shall not create a presumption that Indemnitee did not meet any particular standard of conduct or have any particular belief or that a court has determined that indemnification is not permitted by applicable Law.

(e) The rights of the Indemnitee hereunder shall be in addition to any other rights Indemnitee may have under the Memorandum and Articles or otherwise. To the extent that a change in applicable Law permits greater indemnification by agreement

than would be afforded currently under the Memorandum and Articles, it is the intent of the parties hereto that Indemnitee shall enjoy by this Agreement the greater benefits so afforded by such change.

- (f) Indemnitees are expressly meant to be third-party beneficiaries of this Section 2.7.
- 2.8 Participation in Meetings; Notice. Members of the Board or any committee thereof shall be afforded the opportunity to, and may participate in a meeting of the Board or such committee by means of conference telephone, videoconference or similar communications equipment by means of which all persons participating in the meeting can hear each other and participation in a meeting pursuant to this provision shall constitute presence in person at such meeting. A resolution in writing (in one or more counterparts), and signed by all the directors for the time being or all the members of a committee of directors (an alternate director being entitled to sign such resolution on behalf of his appointor) shall be as valid and effective as if it had been passed at a meeting of the directors or committee, as the case may be, duly convened and held. Subject to the next sentence, all meetings of the Board shall be held upon at least three Business Days' notice to all directors and to each Shareholder entitled to designate a director. Notice of a meeting need not be given to any director who signs a waiver of notice or a consent to holding the meeting or an approval of the minutes thereof, whether before or after the meeting, or who attends (by whatever permitted means) the meeting without protesting, prior to its commencement, the lack of notice to such director. All such waivers, consents and approvals shall be filed with the Company records or made a part of the minutes of the meetings of the Board may be held at any place which has been designated in the notice of the meeting or at such place as may be approved by the Board.
- 2.9 <u>Determination of Share Ownership</u>. Throughout this Agreement, for purposes of determining the number or percentage of Equity Securities owned ("<u>owned</u>"), (<u>a</u>) with respect to Yahoo, such number or percentage shall include any Equity Securities owned by Yahoo or any of Yahoo's wholly-owned Subsidiaries or controlled Affiliates (including, for the avoidance of doubt, the Voting Agreement Shares), (<u>b</u>) with respect to SOFTBANK, such number or percentage shall include any Equity Securities held by SOFTBANK any of SOFTBANK's wholly-owned Subsidiaries or any SOFTBANK Affiliate and (<u>c</u>) with respect to each Management Member, such number or percentage shall include any Equity Securities held by any of such member's Family Members, trusts formed by such member for the benefit of himself or his Family Members (including any holding company directly or indirectly held by such trusts), family limited partnerships and other entities formed for the sole benefit of such Management Member and his Family Members. All numbers contained herein shall be adjusted appropriately for stock splits, stock dividends, reverse splits, recombinations and the like.
 - 3. <u>Matters that Require Approval of the Board or Shareholders.</u>
- 3.1 <u>Matters that Require Approval of the Majority of the Board</u>. Except with the prior approval of at least a majority of the directors at a meeting of the Board, the Company will not, and none of the Company's Subsidiaries will, take any of the following actions:
 - (a) subject to Section 8.2, appoint or remove the Chief Executive Officer of the Company;
- (b) approve the annual strategic plan and budget of the Company or make or commit to material expenditures or activities outside of that plan and budget;
- (c) materially change, amend or modify the scope of the Company's operations or business (including, for the avoidance of doubt, the actions set forth in Section 3.3(c) hereof);
- (d) enter into any transaction or series of related transactions involving the disposition, sale or other transfer of the assets (including securities of Subsidiaries) or properties of the Company or any of its Subsidiaries in an amount exceeding US\$10 million in a single transaction or series of related transactions or US\$50 million on an aggregate basis, within any twelve (12) month period;
- (e) enter into any transaction or series of related transactions involving the purchase or acquisition of assets (including securities of Subsidiaries) or properties in an amount exceeding US\$10 million in a single transaction or series of related transactions or US\$50 million on an aggregate basis, within any twelve (12) month period;
- (f) incur any Indebtedness or provide Guarantees in an amount exceeding US\$10 million in a single transaction or series of related transactions or US\$50 million on an aggregate basis, within any twelve (12) month period (exclusive of the Indebtedness and Guarantees that have been included in the budget approved by the Board);
 - (g) issue any Equity Securities of the Company other than Senior Equity Securities;
 - (h) appoint or terminate the Company's auditors;
- (i) declare or pay any dividend or make any distribution on or with respect to the Equity Securities (including, without limitation, by way of repurchase); or
- (j) make any filing for the appointment of a receiver or administrator for the winding up, liquidation, bankruptcy or insolvency of the Company or any of its Subsidiaries or otherwise pursue bankruptcy or insolvency proceedings, unless otherwise required by applicable Law.
- 3.2 <u>Matters that Require Approval of the Majority of the Board Including Yahoo Designee</u>. For so long as Yahoo has the right to designate at least one Yahoo Designee, except with the prior approval of at least a majority of the directors, including the Yahoo Designee if any, at a meeting of the Board, the Company will not, and none of the Company's Subsidiaries will, take any of the following actions:

- (a) incur any Indebtedness or provide Guarantees in an amount exceeding US \$100 million in a single transaction or US\$ 175 million on an aggregate basis, within any twelve (12) month period; or
 - (b) issue any Senior Equity Securities that are senior to the Equity Securities held by Yahoo.
- 3.3 <u>Matters that Require the Approval of Yahoo</u>. Except with the prior written approval of Yahoo, the Company will not take any of the following actions:
 - (a) amend or modify the Memorandum and Articles, other than in the manner and for the purposes contemplated in Section 2.4 hereof;
 - (b) increase or decrease the number of directors of the Board, other than pursuant to Sections 2.3, 2.4 and 2.5(d) hereof; or
- (c) expand into or enter a new line of business outside of the Territory, which new line of business is (i) outside the scope of the existing scope of business of the Company as such business exists immediately before the closing under the Purchase and Contribution Agreement without giving effect to the transactions contemplated thereby or (ii) an Internet-based consumer business (other than a peer-to-peer payments business and auctions business (which shall not be subject to such approval));

<u>provided</u>, <u>however</u>, that (<u>i</u>) the approval right of Yahoo under paragraph (a) of this Section 3.3 shall terminate in the event Yahoo ceases to own at least fifteen percent (15%) of the issued and outstanding voting shares of the Company; and (<u>ii</u>) the approval right of Yahoo under paragraphs (b) and (c) of this Section 3.3 shall terminate in the event Yahoo ceases to own at least one-third of the number of the Equity Securities Yahoo owns as of the Closing Date.

3.4 <u>Matters that Require Approval of Each of Yahoo, the Management Members' Representative and SOFTBANK</u>. Except with the prior written approval of

each of Yahoo, SOFTBANK and the Management Members' Representative, the Company will not, and none of the Company's Subsidiaries will, take any of the following actions:

- (a) enter into any disposition transactions relating to any of the Company's Core Businesses; or
- (b) enter into any Change of Control Transactions with any party that is not also a party to this Agreement,

<u>provided</u>, <u>however</u>, that (<u>i</u>) the approval right of Yahoo under this Section 3.4 shall terminate in the event Yahoo ceases to own at least one-third of the number of the Equity Securities Yahoo owns as of the Closing Date; (<u>ii</u>) the approval right of the Management Members' Representative under this Section 3.4 shall terminate in the event the Management Members cease to own in the aggregate at least one-third of the number of the Equity Securities the Management Members own in the aggregate as of the Closing Date; and (<u>iii</u>) the approval right of SOFTBANK under this Section 3.4 shall terminate in the event SOFTBANK ceases to own at least fifty percent (50%) of the number of the Equity Securities SOFTBANK owns as of the Closing Date.

- 3.5 <u>Matters that Require Approval of Disinterested Directors of the Board</u>. Except (a) with the prior approval of a majority of the disinterested directors of the Board or (b) pursuant to this Agreement, the Company will not, and none of the Company's Subsidiaries will, enter into or engage in any transaction or agreement to which the Company or any of the Company's Subsidiaries, on the one hand, and any of the Shareholders or Subordinate Shareholders or any of their respective Subsidiaries, Affiliates or Family Members, on the other hand, are parties or receive any direct or indirect economic or other benefit (except to the extent of their pro rata share in a benefit accruing to all holders of Ordinary Shares).
- 3.6 Formation and Assignment of Authority to a Committee of the Board. The Board shall establish any committees as it deems necessary or appropriate, but only with the approval of at least one Yahoo Designee for so long as Yahoo has designated a director, one Management Member Designee for so long as the Management Members have designated a director, and the SOFTBANK Designee for so long as SOFTBANK has designated a director. Each such committee shall consist of at least one Yahoo Designee for so long as Yahoo has designated a director, one Management Member Designee for so long as the Management Members have designated a director and the SOFTBANK Designee for so long as SOFTBANK has designated a director. Each such committee shall exercise those powers of the Board delegated to it by the Board. In the event the Company is required by the rules of an internationally recognized stock exchange or quotation system on which the Company will list its Ordinary Shares upon the IPO to expand or otherwise reconstitute the number of members on the Board's

committees or otherwise reconstitute such committees in order to comply with independence or other comparable requirements of such exchange or quotation system, the directors of the Board shall vote in favor of such expansion or reconstitution so as to comply with the requirements of such rules.

4. Restrictions on Share Transfer.

4.1 Restrictions on Transfer.

(a) No Shareholder or Subordinate Shareholder shall Transfer any Equity Securities it owns within the one-year period beginning on the Closing Date. In addition, no Shareholder or Subordinate Shareholder shall Transfer any Equity Securities to a Yahoo Competitor without the prior written approval of Yahoo, provided, however, that following the completion of the IPO, a Shareholder or Subordinate Shareholder shall be permitted, subject to Section 4.3, to Transfer Equity Securities from time to time in (i) block trades or otherwise on the open market (whether pursuant to Rule 144 or otherwise), provided that such Shareholder or Subordinate Shareholder, as the case may be, does not know or have reason to believe that the purchaser of such Equity Securities is a Yahoo Competitor and that any such Transfer is not done with the intent, directly or indirectly, to Transfer such Equity Securities to a Yahoo Competitor or the knowledge that the purchaser of such Equity Securities is a Yahoo Competitor; provided, further, that if such sale is to be made in a block trade to a financial institution who will resell such Equity Securities (x) prior to closing such trade, such Shareholder or Subordinate Shareholder, as the case may be, shall obtain the agreement of such financial institution not to sell such Equity Securities to any Yahoo Competitor which agreement shall name Yahoo as a third-party beneficiary entitled to enforce such provision and (y) notwithstanding anything contained herein to the contrary, if the

Shareholder or Subordinate Shareholder, as the case may be, obtains such agreement from the financial institution, such Shareholder or Subordinate Shareholder, as the case may be, shall be conclusively presumed to have Transferred such Equity Securities in compliance with this Section 4.1(a) or (ii) on any primary securities exchange or quotation system by or through which such Equity Securities are traded.

(b) The Yahoo Competitors to whom a Shareholder or Subordinate Shareholder may not Transfer any Equity Securities, except as provided in Section 4.1(a) hereof, shall be listed on Schedule B hereto. The list of Yahoo Competitors, which shall number no more than (\underline{i}) fifteen (15) on or prior to the closing of an IPO, and (\underline{ii}) eight (8) following the closing of an IPO, on Schedule B hereto, may be updated by Yahoo no more than once every six months. In addition, at the Company's request in connection with a proposed IPO, Yahoo shall promptly revise the list of Yahoo Competitors to implement a reduction in number of listed entities fifteen (15) to eight (8), effective upon the closing of the IPO. For the avoidance of doubt, the list of Yahoo Competitors for purposes of any sale as to which an Offer Notice has been provided to Yahoo pursuant to

Section 4.3(a) shall be fixed as of the date of such notice, and no subsequent change in the list of Yahoo Competitors will limit or otherwise affect in any respect the ability of another Shareholder or Subordinate Shareholder of the Company to consummate such sale.

- 4.2 <u>Certain Permitted Transfers</u>. Subject to Section 4.1, a Shareholder or its Subordinate Shareholder may at any time Transfer its Equity Securities to any Person whose Equity Securities would be included in the number or percentage of the Equity Securities owned by such Shareholder in determining such number or percentage pursuant to Section 2.9 (a "<u>Permitted Transferee</u>"); <u>provided, however</u>, that such transferee shall at all times continue to be a Permitted Transferee and that such transferee becomes a party to this Agreement pursuant to an instrument satisfactory to each of the Management Members' Representative, Yahoo and SOFTBANK; <u>provided, further</u>, that (i) in the event of any Transfer by Yahoo or any of Yahoo's Subordinate Shareholders to any of Yahoo's controlled Affiliates, Yahoo shall provide, 20 Business Days prior to such Transfer, written notice to the Management Member's Representative may reasonably request, and (ii) in the event of any Transfer by SOFTBANK or any of SOFTBANK's Subordinate Shareholders to any SOFTBANK Affiliate, SOFTBANK shall provide, 20 Business Days prior to such Transfer, written notice to the Management Members' Representative and Yahoo of such intent to Transfer, and the name and such other details concerning such SOFTBANK Affiliate as Yahoo or the Management Member's Representative may reasonably request.
- 4.3 <u>Right of First Offer</u>. Subject to Section 4.1 and Section 7.1, and except as otherwise allowed under Section 4.2, no Shareholder or Subordinate Shareholder (the "<u>Transferor</u>") may, at any time, Transfer any Equity Securities legally or beneficially held by it, except pursuant to the following provisions:
- (a) Prior to consummating any such Transfer of the Equity Securities, the Transferor shall deliver a written notice (the "Offer Notice") to each other Shareholder (the "Offerees"), setting forth its bona fide intention to Transfer Equity Securities to a third party, the number and type of Equity Securities to be Transferred (the "Subject Shares"), the price at which such Transferor wishes to sell the Subject Shares (the "Offer Price"), and any other terms of the offer.
- (b) The Offer Notice shall constitute, for a period of 15 days from the date on which it shall have been deemed given, an irrevocable and exclusive offer to sell to each Offeree (or any direct or indirect wholly-owned Subsidiary designated by an Offeree), at the Offer Price, a portion of the Subject Shares not greater than the proportion that the number of Equity Securities owned by such Offeree bears to the total number of Equity Securities owned by all the Offerees.
- (c) Each Offeree (or a designated direct or indirect wholly-owned Subsidiary thereof) may accept the offer set forth in an Offer Notice by giving notice to the Transferor, prior to the expiration of such offer, specifying the maximum number of the Subject Shares that the Offeree wishes to purchase. Any Offeree may exercise the right to purchase all or a portion of Equity Securities pursuant to this Section 4.3 by causing such Person(s) to which such Offeree would be permitted to Transfer Equity Securities pursuant to Section 4.2 to purchase such all or portion of Equity Securities directly from the Transferor, if so specified in the notice given to the Transferor pursuant to this Section 4.3(c) and/or Section 4.3(d).
- (d) If one or more Offerees do not agree to purchase all of the Subject Shares to which such Offerees are entitled (such shares not purchased, the "Offeree Remaining Shares" and together with Offeree Remaining Shares of all other Offerees, the "Aggregate Remaining Shares"), the Transferor shall promptly so notify each Offeree that has agreed to purchase all of the Subject Shares so entitled (each a "Second Round Offeree"), such notice to constitute an offer to sell, irrevocable for fifteen (15) days, to each such Offeree, at the Offer Price, a portion of the Aggregate Remaining Shares not greater than the proportion that the number of Equity Securities owned by such Second Round Offeree bears to the total number of Equity Securities owned by all of the Second Round Offerees. Each Second Round Offeree shall notify the Transferor, prior to the expiration of such offer, specifying the number of Aggregate Remaining Shares that such Offeree agrees to purchase.
- (e) If the Offerees in the aggregate agree to purchase any or all of the Subject Shares pursuant to this Section 4.3, they shall pay in cash or immediately available funds for and the Transferor shall deliver valid title to, free and clear of any Lien, such Subject Shares, subject to receipt of any necessary or advisable third party approvals or any Governmental Approvals, within fifteen (15) days following completion of the procedures set forth in subsection (b) and (d) hereof.
- (f) If the offers made by the Transferor to the Offerees pursuant to subsections (b) and (d) hereof expire without an agreement by one or more Offerees to purchase all of the Subject Shares, the Transferor shall have sixty (60) days to enter into a definitive agreement with respect to such Transfer and ninety (90) days to effect the Transfer of the balance of the Subject Shares to any third party or parties, for cash, at a price not less than the Offer Price, and upon terms not otherwise more favorable to the transferee or transferees than those specified in the Offer Notice, subject to the execution and delivery by such third party of an assignment and assumption agreement, in form and substance satisfactory to the other Shareholders, pursuant to which such third party shall assume all of the obligations of a party pursuant to or under this Agreement. In the event such Transfer is not consummated within such ninety (90) day period, the Transferor shall not be permitted to sell its Equity Securities pursuant to this Section 4.3 without again complying with each of the requirements of this Section 4.3; provided, that such

ninety (90) day period should be extended automatically as necessary (\underline{i}) to apply for and obtain any Governmental Approvals that are required to consummate such Transfer, so long as the Transferor is making good faith efforts to obtain such Governmental Approvals as soon as practicable in accordance with applicable Law and ($\underline{i}\underline{i}$) in the event that Section 4.4, 4.5, 4.6 or 4.7 applies, to complete the procedure as provided therein. If there is such extension, the relevant period will end on the fifth Business Day following the receipt of such Governmental Approvals.

- (g) The provisions of this Section 4.3 shall continue to be effective following the completion of an IPO; <u>provided</u> that, following the completion of the IPO, (<u>i</u>) this Section 4.3 shall not apply to any sale of any Equity Securities on the primary securities exchange or quotation system by or through which such Equity Securities are traded, by any Management Member or its Subordinated Shareholders in an amount generating gross sale proceeds to such Management Member and its Subordinated Shareholders in the aggregate of not more than US\$1.0 million during any twelve-month period, and (<u>ii</u>) if the proposed Transfer would be a block trade or otherwise on the open market (whether pursuant to Rule 144 or otherwise), including without limitation a block trade to a financial institution who will resell such Equity Securities as described in Section 4.1(a), then (\underline{x}) the Offer Notice shall set forth the Transferor's intention to sell on the open market in addition to the matters required to be set forth pursuant to Section 4.3(a) and (\underline{y}) notwithstanding anything to the contrary in Sections 4.3(b) and (c), an Offeree's notice setting forth its intention to accept the offer must be delivered to the Transferor within seventy-two hours of receipt of the Offer Notice, and if an Offeree fails to deliver such notice within such period, the Offering Notice given to such Offeree shall expire upon expiration of such period and (\underline{z}) Section 4.3(d) shall not apply.
- (h) Notwithstanding the foregoing, and whether or not an IPO is completed, each Shareholder's right of first offer set forth in this Section 4.3 shall terminate in the event such Shareholder ceases to own at least 50% of the Equity Securities owned by such Shareholder as of the Closing Date.
- 4.4 <u>Tag-Along Rights of Financial Investors</u>. Subject to Section 4.1 and except as otherwise allowed under Section 4.2, neither Yahoo nor SOFTBANK may Transfer 80% or more of the Equity Securities then owned by it (in a single transaction or a series of related transactions), except pursuant to the following procedures:
- (a) At least thirty (30) days prior to making such Transfer (each such Transfer, "Qualifying Sale"), Yahoo or SOFTBANK (as the case may be), together with their wholly-owned Subsidiaries or SOFTBANK Affiliates, as applicable (the "<u>Transferring Shareholder</u>") shall deliver a written notice (the "<u>Sale Notice</u>") to each of the Financial Investors. The Sale Notice shall set forth in reasonable detail (<u>i</u>) the identity of the prospective transferee (the "<u>Purchaser</u>"), (<u>ii</u>) the number and type of Equity Securities to be purchased by the Purchaser (such shares, the "<u>Sale Shares</u>"), (<u>iii</u>) the

price (the "Sale Price") per share of the Sale Shares, ($\underline{\mathbf{v}}$) the proposed closing date and time of such Transfer, ($\underline{\mathbf{v}}$) the number and type of Equity Securities owned by the Transferring Shareholder on the date of the Sale Notice and ($\underline{\mathbf{v}}$ i) any other material terms and conditions of the proposed Transfer. If, after delivery of any Sale Notice, any term set forth in clauses (i) through (vi) of the preceding sentence should change in any material respect, the Transferring Shareholder shall deliver a new Sale Notice incorporating such changed terms, and the provisions of this Section 4.4 shall apply in all respects to such revised Sale Notice.

- (b) Each Financial Investor shall have the right to participate in the Qualifying Sale and to request to sell to the Purchaser, and the Transferring Shareholder shall upon the request of such Financial Investor request that the Purchaser to purchase from such Financial Investor, on the same terms and conditions offered to the Transferring Shareholder by the Purchaser at the Sale Price, a number of Equity Securities up to (i) the number of the Sale Shares multiplied by (ii) a fraction, the numerator of which shall be the aggregate number of Equity Securities owned by such Financial Investor on the date of the Sale Notice and the denominator of which shall be the number of Equity Securities owned in the aggregate by the Transferring Shareholder and all the Financial Investors on the date of the Sale Notice.
- (c) Each of the Financial Investors may exercise its tag-along rights under this Section 4.4 by delivering an irrevocable written notice to the Transferring Shareholder and the Company no later than thirty (30) days after receipt of the Sale Notice (including without limitation, a revised Sale Notice contemplated by Section 4.4(a)) setting forth the number of Equity Securities it elects to sell in the Qualifying Sale. No exercise of rights with respect to a Sale Notice shall bind any Financial Investor with respect to any subsequent related revised Sale Notice served on such Financial Investor pursuant to the last sentence of Section 4.4(a).
- (d) If any or all of the Financial Investors have elected to exercise their tag-along rights hereunder pursuant to Section 4.4(c) above, the Transferring Shareholder shall not consummate any Qualifying Sale unless the Purchaser shall have concurrently purchased from such Financial Investors the number of Equity Securities as set forth in the written notice from the Financial Investors as provided in Section 4.4(c) above, on the same date and at the price described under Section 4.4(b) and, on the same terms and conditions and such other terms and conditions as may be required by applicable Law to allow such Financial Investors to sell their Equity Securities to the Purchaser. In any event, subject to receipt of any necessary or advisable third party approvals or Governmental Approvals, the closing shall occur within sixty (60) days of the receipt of the Sale Notice, provided, that if any revised Sale Notice is delivered as contemplated by the last sentence of Section 4.4(a) then the closing shall occur within sixty (60) days of the receipt of the last such revised Sale Notice.
- 4.5 <u>Tag-Along Rights of Yahoo</u>. Subject to Section 4.1 and except as otherwise allowed under Section 4.2, the Management Members (as a group and including any Equity Securities owned by any of such member's Family Members, trusts formed by such member for the benefit of himself or his family member, and other comparable entities) and SOFTBANK may not, together, Transfer 80% or more of their collective legal or beneficial ownership interest in the Equity Securities owned by them in a single transaction or series of related transactions, except pursuant to the following procedures:
- (a) At least thirty (30) days prior to making such Transfer (an "<u>M&S Sale</u>"), the Management Members and SOFTBANK or their wholly-owned Subsidiaries or SOFTBANK Affiliates (as the case may be) (the "<u>M&S Transferors</u>") shall deliver a written notice (the "<u>M&S Sale Notice</u>") to Yahoo. The M&S Sale Notice shall set forth in reasonable detail (<u>i</u>) the identity of the prospective transferee (the "<u>M&S Purchaser</u>"), (<u>ii</u>) the number and type of Equity Securities to be purchased by the M&S Purchaser (such shares, the "<u>M&S Sale Shares</u>"), (<u>iii</u>) the price (the "<u>M&S Sale Price</u>") per share of the M&S Sale Shares, (<u>iv</u>) the proposed closing date and time of such Transfer, (<u>v</u>) the number and type of Equity Securities owned by the M&S Transferors on the date of the M&S Sale Notice and (<u>vi</u>) any other material terms and conditions of the proposed Transfer. If, after delivery of any M&S Sale Notice, any

term set forth in clauses (i) through (vi) of the preceding sentence should change in any material respect, the M&S Transferors shall deliver a new M&S Sa
Notice incorporating such changed terms, and the provisions of this Section 4.5 shall apply in all respects to such revised M&S Sale Notice.

- (b) Yahoo shall have the right to participate in the M&S Sale and to request to sell to the M&S Purchaser, and the M&S Transferors shall upon the request of Yahoo request that the M&S Purchaser purchase from Yahoo, on the same terms and conditions offered to the M&S Transferors by the M&S Purchaser at the M&S Sale Price, a number of Equity Securities up to (i) the aggregate number of Equity Securities owned by Yahoo on the date of the M&S Sale Notice, multiplied by (ii) a fraction, the numerator of which shall be the number of the M&S Sale Sale Notice.
- (c) Yahoo may exercise its tag-along rights under this Section 4.5 by delivering an irrevocable written notice to the M&S Transferor and the Company no later than thirty (30) days after receipt of the M&S Sale Notice (including without limitation, a revised M&S Sale Notice contemplated by Section 4.5(a)) setting forth of the number of Equity Securities it elects to sell in the M&S Sale. No exercise of rights with respect to an M&S Sale Notice shall bind Yahoo with respect to any subsequent related revised M&S Sale Notice served on Yahoo pursuant to the last sentence of Section 4.5(a).
- (d) If Yahoo has elected to exercise its tag-along rights hereunder pursuant to Section 4.5(c) above, the M&S Transferor shall not consummate any M&S Sale unless the M&S Purchaser shall have concurrently purchased from Yahoo the number of Equity Securities as set forth in the written notice from Yahoo as provided in Section 4.5(c) above, on the same date and at the price described under Section 4.5(b) and on the same terms and conditions and such other terms and conditions as may be required by applicable Law to allow Yahoo to sell its Equity Securities to the M&S Purchaser. In any event, subject to receipt of any necessary or advisable third party approvals or Governmental Approvals, the closing shall occur within sixty (60) days of the receipt of the M&S Sale Notice, provided, that if any revised M&S Sale Notice is delivered as contemplated by the last sentence of Section 4.5(a) then the closing shall occur within sixty (60) days of the receipt of the last such revised M&S Sale Notice.
- 4.6 <u>Tag-Along Rights of the Management Members</u>. Subject to Section 4.1 and except as otherwise allowed under Section 4.2, Yahoo and SOFTBANK may not, together, Transfer 80% or more of their collective legal or beneficial ownership interest in the Equity Securities owned by them in a single transaction or series of related transactions, except pursuant to the following procedures:
- (a) At least thirty (30) days prior to making such Transfer (a "Y&S Sale"), Yahoo and SOFTBANK or their wholly-owned Subsidiaries or SOFTBANK Affiliates (as the case may be) (the "Y&S Transferors") shall deliver a written notice (the "Y&S Sale Notice") to the Management Members' Representative. The Y&S Sale Notice shall set forth in reasonable detail (i) the identity of the prospective transferee (the "Y&S Purchaser"), (ii) the number and type of Equity Securities to be purchased by the Y&S Purchaser (such shares, the "Y&S Sale Shares"), (iii) the price (the "Y&S Sale Price") per share of the Y&S Sale Shares, (iv) the proposed closing date and time of such Transfer, (v) the number and type of Equity Securities owned by the Y&S Transferors on the date of the Y&S Sale Notice and (vi) any other material terms and conditions of the proposed Transfer. If, after delivery of any Y&S Sale Notice, any term set forth in clauses (i) through (vi) of the preceding sentence should change in any material respect, the Y&S Transferors shall deliver a new Y&S Sale Notice incorporating such changed terms, and the provisions of this Section 4.6 shall apply in all respects to such revised Y&S Sale Notice.
- (b) Each of the Management Members shall have the right to participate in the Y&S Sale and to request in accordance with Section 4.6(c), to sell to the Y&S Purchaser, and the Y&S Transferors shall upon the request of such Management Member in accordance with Section 4.6(c), request that the Y&S Purchaser purchase from such Management Member, on the same terms and conditions offered to the Y&S Transferors by the Y&S Purchaser at the Y&S Sale Price, a number of Equity Securities up to (\underline{i}) the aggregate number of Equity Securities owned by such Management Member on the date of the Y&S Sale Notice, multiplied by (\underline{i}) a fraction, the numerator of which

shall be the number of the Y&S Sale Shares and the denominator of which shall be the number of Equity Securities owned in the aggregate by the Y&S Transferors and such Management Member on the date of the Y&S Sale Notice.

- (c) Each Management Member may exercise such Management Member's tag-along rights under this Section 4.6 by delivering an irrevocable written notice through the Management Members' Representative, to the Y&S Transferor and the Company no later than thirty (30) days after receipt of the Y&S Sale Notice (including without limitation, a revised Y&S Sale Notice contemplated by Section 4.6(a)) setting forth the number of Equity Securities it elects to sell in the Y&S Sale. No exercise of rights with respect to a Y&S Sale Notice shall bind such Management Member with respect to any subsequent related revised Y&S Sale Notice served on the Management Members' Representative pursuant to the last sentence of Section 4.6(a).
- (d) If any Management Member has elected to exercise their tag-along rights hereunder pursuant to Section 4.6(c) above, the Y&S Transferor shall not consummate any Y&S Sale unless the Y&S Purchaser shall have concurrently purchased from such Management Member the number of Equity Securities as set forth in the written notice from such Management Member given through the Management Members' Representative as provided in Section 4.6(c) above, on the same date and at the price described under Section 4.6(b) and on the same terms and conditions and such other terms and conditions as may be required by applicable Law to allow such Management Member to sell its Equity Securities to the Y&S Purchaser. In any event, subject to receipt of any necessary or advisable third party approvals or Governmental Approvals, the closing shall occur within sixty (60) days of the receipt of the Y&S Sale Notice, provided, that if any revised Y&S Sale Notice is delivered as contemplated by the last sentence of Section 4.6(a) then the closing shall occur within sixty (60) days of the receipt of the last such revised Y&S Sale Notice.
- 4.7 <u>Tag-Along Rights of SOFTBANK</u>. Subject to Section 4.1 and except as otherwise allowed under Section 4.2, the Management Members (as a group and including any Equity Securities owned by any of such member's Family Members, trusts formed by such member for the benefit of himself or his family member, and other comparable entities) and Yahoo may not, together, Transfer 80% or more of their collective legal or beneficial ownership interest in the Equity Securities owned by them in a single transaction or series of related transactions, except pursuant to the following procedures:
- (a) At least thirty (30) days prior to making such Transfer (an "<u>M&Y Sale</u>"), the Management Members and Yahoo or their whollyowned Subsidiaries (as the case may be) (the "<u>M&Y Transferors</u>") shall deliver a written notice (the "<u>M&Y Sale Notice</u>") to SOFTBANK. The M&Y Sale Notice shall set forth in reasonable detail (<u>i</u>) the identity of the prospective transferee (the "<u>M&Y Purchaser</u>"), (<u>ii</u>) the number of

Equity Securities to be purchased by the M&Y Purchaser (such shares, the "M&Y Sale Shares"), (iii) the price (the "M&Y Sale Price") per share of the M&Y Sale Shares, (iv) the proposed closing date and time of such Transfer, (v) the number of Equity Securities owned by the M&Y Transferors on the date of the M&Y Sale Notice and (vi) any other material terms and conditions of the proposed Transfer. If, after delivery of any M&Y Sale Notice, any term set forth in clauses (i) through (vi) of the preceding sentence should change in any material respect, the M&Y Transferors shall deliver a new M&Y Sale Notice incorporating such changed terms, and the provisions of this Section 4.7 shall apply in all respects to such revised M&Y Sale Notice.

- (b) SOFTBANK shall have the right to participate in the M&Y Sale and to request to sell to the M&Y Purchaser, and the M&Y Transferors shall upon the request of SOFTBANK request that the M&Y Purchaser purchase from SOFTBANK, on the same terms and conditions offered to the M&Y Transferors by the M&Y Purchaser at the M&Y Sale Price, a number of Equity Securities up to (i) the aggregate number of Equity Securities owned by SOFTBANK on the date of the M&Y Sale Notice, multiplied by (ii) a fraction, the numerator of which shall be the number of the M&Y Sale Shares and the denominator of which shall be the number of Equity Securities owned in the aggregate by the M&Y Transferors and SOFTBANK on the date of the M&Y Sale Notice.
- (c) SOFTBANK may exercise its tag-along rights under this Section 4.7 by delivering an irrevocable written notice to the M&Y Transferor and the Company no later than thirty (30) days after receipt of the M&Y Sale Notice (including without limitation, a revised M&Y Sale Notice contemplated by Section 4.7(a)) setting forth the number of Equity Securities it elects to sell in the M&Y Sale. No exercise of rights with respect to an M&Y Sale Notice shall bind SOFTBANK with respect to any subsequent related revised M&Y Sale Notice served on SOFTBANK pursuant to the last sentence of Section 4.7(a).
- (d) If SOFTBANK has elected to exercise its tag-along rights hereunder pursuant to Section 4.7(c) above, the M&Y Transferor shall not consummate any M&Y Sale unless the M&Y Purchaser shall have concurrently purchased from SOFTBANK the number of Equity Securities as set forth in the written notice from SOFTBANK as provided in Section 4.7(c) above, on the same date and at the price described under Section 4.7(b) and, on the same terms and conditions and such other terms and conditions as may be required by applicable Law to allow SOFTBANK to sell its Equity Securities to the M&Y Purchaser. In any event, subject to receipt of any necessary or advisable third party approvals or Governmental Approvals, the closing shall occur within sixty (60) days of the receipt of the M&Y Sale Notice, provided, that if any revised M&Y Sale Notice is delivered as contemplated by the last sentence of Section 4.7(a) then the closing shall occur within sixty (60) days of the receipt of the last such revised M&Y Sale Notice.
 - 4.8 Survival of Rights. The tag-along rights described in Sections 4.4 through 4.7 shall terminate upon the completion of the IPO.
- 4.9 <u>Transfers in Violation of this Agreement.</u> Any Transfer or attempted Transfer of any Equity Securities in violation of this Agreement shall be void, no such Transfer shall be recorded on the Company's register of members and the purported transfere in any such Transfer shall not be treated (and the purported transferor shall be treated) as the owner of such Equity Securities for all purposes.
- 4.10 <u>Financial Investors</u>. The Financial Investors and their wholly-owned Subsidiaries and investment funds are intended to be third-party beneficiaries of Sections 4.4 and 4.8 and the Financial Investors and such wholly-owned Subsidiaries and investment funds shall be entitled to enforce their respective rights as such under this Agreement.

5. <u>Voting Agreement</u>.

- 5.1 <u>Voting of Shares</u>. Yahoo hereby agrees that, during the period from the date hereof until the earliest of (a) the date on which the Company or JM waives any of the provisions of the standstill arrangement as set forth in Section 8.1 hereof, (b) the consummation of an IPO, (c) the fifth anniversary of the Closing, (d) JM ceasing to be CEO or a comparable executive officer of the Company, (e) JM ceasing to own at least 1% of the outstanding Ordinary Shares on a Fully Diluted Basis, (f) such time as the Voting Agreement Shares is reduced to or below zero, and (g) the Management Members' Representative notifying Yahoo and the Company of its election to terminate this Section 5, Yahoo (in its capacity as a shareholder) will appear at any Shareholders meeting or otherwise cause the Voting Agreement Shares to be counted as present thereat for purposes of establishing a quorum and vote or consent (or cause to be voted) the Voting Agreement Shares as directed in writing by the Management Members' Representative not less than five Business Days before the meeting is held or consent is executed. At any general meeting, the chairman of the meeting may deem the votes attached to the Voting Agreement Shares to have been voted in accordance with this Article.
- 5.2 <u>No Other Agreements</u>. Yahoo may not enter into any agreement or understanding with any person the effect of which would be inconsistent with or violative of any provision contained in this Section 5.
- 5.3 <u>Voting Agreement Shares</u>. For purposes of this agreement, the term "<u>Voting Agreement Shares</u>" shall mean the number of Ordinary Shares equal to the product of (<u>i</u>) the difference between the Yahoo Economic Interest Percentage as of the Closing Date and 35% (<u>ii</u>) multiplied by the number of the issued and outstanding

Ordinary Shares as of the Closing Date. The number of Voting Agreement Shares shall never increase and shall be reduced from time to time as follows:

- (a) if Yahoo Transfers Ordinary Shares to any Person other than an Affiliate of Yahoo, then the number of Voting Agreement Shares shall be reduced by the number so Transferred;
- (b) if on any date, the Yahoo Economic Interest Percentage on such date becomes less than the Yahoo Economic Interest Percentage as of the Closing Date due to an increase in the number of Ordinary Shares outstanding or otherwise, then the number of Voting Agreement Shares shall be reduced by an amount equal to (i) the number of Voting Agreement Shares as of such date (prior to this adjustment) less (ii) the number of Ordinary Shares issued and outstanding as of such date multiplied by the Yahoo Economic Interest Percentage in excess of 35%; and

(c) if on any date, the Management Member Economic Interest Percentage on such date exceeds the Management Member Economic Interest Percentage as of the Closing, then the number of Voting Agreement Shares shall be reduced by an amount equal to the product of (i) the difference between (A) the Management Member Economic Interest Percentage on such date and (B) the Management Member Economic Interest Percentage as of the Closing, multiplied by (ii) the number of Ordinary Shares then outstanding.

Preemptive Rights.

6.1 Preemptive Rights.

(a) Subject to the limitations set forth in Section 6.2, if the Company proposes to sell any Equity Securities (other than Exempted Securities) (the "Additional Securities"), including in a private placement, IPO, other public offering, or as part of an acquisition, commercial agreement, share exchange or otherwise, the Company shall, at least thirty (30) days prior to issuing such Additional Securities, notify each of Yahoo, the Management Members and SOFTBANK in writing of such proposed issuance (which notice shall specify, to the extent practicable, the purchase price or a range for the purchase price, if any, for, and the terms and conditions of, such Additional Securities) and shall offer to sell such Additional Securities to each of Yahoo, the Management Members and SOFTBANK in the amounts set forth in subclauses (c) and (d) below and subject to Section 6.2(a), upon the terms and conditions set forth in the notice and at the Purchase Price as provided in Section 6.1(e) (the "Preemptive Rights"). For purposes of calculating the number of Additional Securities issued pursuant to this Section 6, such calculation shall include the maximum number of Ordinary Shares and other equity interests issuable upon the conversion or exercise of any convertible or exchangeable securities, options, warrants or other rights to acquire, any equity interests.

- (b) If Yahoo, the Management Members or SOFTBANK wishes to subscribe for a number of Additional Securities equal to or less than the number to which they are entitled under this section, Yahoo, the Management Members or SOFTBANK may do so (by itself or by causing such Person(s) to which it would be permitted to Transfer Equity Securities pursuant to Section 4.2 to subscribe for all or portion of such Additional Securities) and shall, in the written notice of exercise of the offer, specify the number of Additional Securities that it (or each of such Person(s)) wishes to purchase.
- (c) With respect to Additional Securities that are Ordinary Shares, the Company shall offer to each of Yahoo, the Management Members and SOFTBANK, all or any portion specified by such exercising party of a number of such Additional Securities such that, after giving effect to the proposed issuance (including the issuance to Yahoo, the Management Members and SOFTBANK pursuant to the Preemptive Rights and including any related issuance resulting from the exercise of preemptive rights by any unrelated Person with respect to the same issuance that gave rise to the exercise of Preemptive Rights by Yahoo, the Management Members and SOFTBANK), (X) the Yahoo Economic Interest Percentage after such issuance would equal the Yahoo Economic Interest Percentage immediately prior to such issuance after such issuance would equal the Management Member Economic Interest Percentage immediately prior to such issuance and (Z) the SOFTBANK Economic Interest Percentage after such issuance, such numbers of Additional Securities set forth in each of (X), (Y) and (Z) to constitute the "Preemptive Share Amount" for such party for purposes of any exercise of Preemptive Rights to which this paragraph (c) applies. If, at the time of the determination of any Preemptive Share Amount under this paragraph (c), any other Person has preemptive or other equity purchase rights similar to the Preemptive Rights, such Preemptive Share Amount to the nearest whole Ordinary Share.
- (d) With respect to Additional Securities that are Other Shares, the Company shall offer to each of Yahoo, the Management Members and SOFTBANK, all or any portion specified by such exercising party, of a number of such securities equal to the total number of such Additional Securities proposed to be sold, multiplied by the Yahoo Economic Interest Percentage, the Management Member Economic Interest Percentage or the SOFTBANK Economic Interest Percentage, as applicable, at such time (which number shall constitute the "Preemptive Share Amount" for purposes of any exercise of Preemptive Rights to which this paragraph (d) applies). If, at the time of the determination of any Preemptive Share Amount under this paragraph (d), any other Person has preemptive or other equity purchase rights similar to Preemptive Rights, such Preemptive Share Amount shall be recalculated to take into account the number of Other

Shares such Persons have committed to purchase, rounding up such Preemptive Share Amount to the nearest whole Other Share.

(e) The "Purchase Price" for the Additional Securities to be issued pursuant to the exercise of Preemptive Rights shall be payable only in cash (unless otherwise unanimously agreed by the Company and Yahoo, the Management Members and SOFTBANK) and, except as otherwise set forth below, shall equal per Additional Security the per security issuance price for the Additional Securities giving rise to such Preemptive Right. In the case of any issuance of Additional Securities other than solely for cash, the Company and Yahoo, the Management Members and SOFTBANK shall in good faith seek to agree upon the value of the non-cash consideration; provided that the value of any publicly traded securities shall be deemed to be the market value of such securities as of the date of the consummation of such issuance. If the Company and Yahoo, the Management Members or SOFTBANK fail to agree on such value during the thirty (30) day period contemplated by the first sentence of Section 6.3, then the Company will refer the items in dispute to a nationally recognized investment banking firm that is selected by the Board and reasonably acceptable to Yahoo, the Management Members and SOFTBANK and that shall be instructed to make a final and binding determination of the fair market value of such items within ten (10) days of retention of such investment banking firm. If such a determination is required, the deadline for Yahoo's, the Management Members' and SOFTBANK's exercise of its Preemptive Rights with respect to such issuance pursuant to Section 6.1(b) shall be extended until the fifth (5th) Business Day following the date of such determination.

Whichever of the Company or Yahoo, the Management Members or SOFTBANK whose last estimate differed the most from that finally decided by the investment banking firm shall be responsible for and pay all of the fees and expenses of such investment banking firm. All determinations made by such investment banking firm shall be final and binding on the Company and Yahoo, the Management Members a

6.2 <u>Limitation of Preemptive Rights</u>.

(a) In connection with the IPO and subsequent follow-on offerings by the Company, the foregoing Preemptive Rights shall apply only to the extent necessary to maintain the Yahoo Economic Interest Percentage, the Management Member Economic Interest Percentage or the SOFTBANK Economic Interest Percentage, as appropriate, immediately following the IPO or such follow-on offering, at 87.5% of the Yahoo Economic Interest Percentage, the Management Member Economic Interest Percentage or the SOFTBANK Economic Interest Percentage, as appropriate, immediately prior to the IPO or such offering.

(b) The Preemptive Rights set forth in Section 6.1 shall not apply to any issuance of Equity Securities of the Company as consideration for the merger or acquisition (or any similar transaction) of an operating entity (including Equity Securities

issued to holders of shares, options or other equity interests in such entity), which transaction is not made for the purpose or effect of avoiding the provisions of Section 6.1, if the cumulative dilutive effects of such issuances (i) in any twelve (12) month period is less than 2% of the Company's Ordinary Shares, and (ii) in the aggregate for all such issuances, less than 5% of the Company's Ordinary Shares.

- 6.3 Exercise Period. The Preemptive Rights set forth in Section 6.1 must be exercised by acceptance in writing of an offer referred to in Section 6.1(a), (i) if prior to the IPO, within thirty (30) days following the receipt of the notice from the Company of its intention to sell Equity Securities, and (ii) in connection with any registered offering (including the IPO), at least five (5) Business Days prior to the printing of the preliminary prospectus in connection with such offering; provided, that in the case of clauses (i) and (ii), such acceptance shall indicate a willingness to purchase at the same per share price at which such securities are sold to the public (less underwriting fees and discounts, which difference shall be shared equally by the party exercising the Preemptive Rights and the Company) and may specify a maximum and/or minimum per share price that such offeree is willing to pay for such Equity Securities. The closing of any purchase of Additional Securities pursuant to the exercise by Yahoo, the Management Members or SOFTBANK of Preemptive Rights hereunder shall occur within sixty (60) days after delivery of the notice by the Company as provided in Section 6.1(a), subject to the receipt of any necessary Governmental Approvals to which the issuance of Additional Securities is subject, provided, that such sixty (60) day period shall be extended automatically as necessary to apply for and obtain any Governmental Approvals that are required to consummate such purchase, so long as the purchaser is making good faith efforts to obtain such Governmental Approvals as soon as practicable in accordance with applicable Law. If there is any such extension, the relevant period will end on the fifth Business Day following the receipt of such Governmental Approvals.
- 6.4 <u>Survival of Rights</u>. The provisions set forth in Section 6.1 shall continue to be effective following the IPO, <u>provided</u>, that, notwithstanding the occurrence of an IPO, each Shareholder's Preemptive Right set forth in Section 6.1 shall terminate in the event such Shareholder ceases to own at least 50% of the number of the Equity Securities owned by such Shareholder as of the Closing Date.

7. <u>Representations and Warranties</u>.

Each of the Shareholders and the Subordinate Shareholders represents and warrants to the Company and each other Shareholder and Subordinate Shareholder that:

7.1 <u>Power and Authority.</u> Such Shareholder or Subordinate Shareholder has the power, authority and capacity (or, in the case of any Shareholder or Subordinate Shareholder that is a corporation, limited liability company or limited partnership, all

corporate limited liability company or limited partnership power and authority, as the case may be) to execute, deliver and perform this Agreement.

- 7.2 <u>Due Authorization</u>. In the case of a Shareholder or Subordinate Shareholder that is a corporation, limited liability company or limited partnership, the execution, delivery and performance of this Agreement by such Shareholder or Subordinate Shareholder has been duly and validly authorized and approved by all necessary corporate limited liability company or limited partnership action, as the case may be. In the case of a Shareholder or Subordinate Shareholder that is an individual, the execution, delivery and performance of this Agreement by such Shareholder or Subordinate Shareholder are within such Shareholder's or Subordinate Shareholder's full power and legal rights and no other action on the part of such Shareholder or Subordinate Shareholder (including, without limitation, obtaining spousal or other consents) is necessary to authorize this Agreement or the transactions contemplated hereby.
- 7.3 Execution and Delivery. This Agreement has been duly and validly executed and delivered by such Shareholder or Subordinate Shareholder and constitutes a valid and legally binding obligation of such Shareholder or Subordinate Shareholder enforceable against such Shareholder or Subordinate Shareholder in accordance with its terms.
- 7.4 No Conflict. The execution, delivery and performance of this Agreement by such Shareholder or Subordinate Shareholder does not and will not conflict with, violate the terms of or result in the acceleration of any obligation under (i) any material contract, commitment or other material instrument to which such Shareholder or Subordinate Shareholder is a party or by which such Shareholder or Subordinate Shareholder is bound, (ii) in the case of a Shareholder or any of its Subordinate Shareholders that is a corporation, limited liability company or limited partnership, the certificate of incorporation, by-laws, certificate of formation, limited liability company agreement, certificate of limited partnership or limited partnership agreement, as the case may be, of such Shareholder or Subordinate Shareholder or (iii) any applicable Law.
- 7.5 <u>Share Ownership</u>. With respect to each Shareholder, Schedule C hereto sets forth (i) the number and type of Equity Securities owned by such Shareholder, and (ii) the name of each Person holding Equity Securities that are deemed to be owned by such Shareholder pursuant to Section 2.9 and the number and type of Equity Securities held by each such Person. From and after the date hereof, each Shareholder shall promptly notify each other Shareholder of any changes to the information contained in Schedule C with respect to such Shareholder or any of its Subordinate Shareholders.

8. <u>Covenants</u>.

8.1 <u>Standstill</u>. Neither Shareholder nor any of its Subordinate Shareholders may acquire any Equity Securities of the Company if immediately following such acquisition such Shareholder shall own, in the aggregate, 50% or more of the outstanding voting power or economic benefit of the Company without the prior written approval of JM, (or in the case of any Management Member, without the approval of Yahoo and SOFTBANK), <u>provided</u>, that the approval rights in this Section 8.1 shall terminate upon the earliest to occur of (<u>i</u>) the second anniversary of the closing of the IPO, (<u>ii</u>) the fifth anniversary of the Closing Date, (<u>iii</u>) JM ceasing to be both the Chief Executive Officer and a director of the Company and (<u>iv</u>) JM ceasing to own at least 1% of the outstanding Ordinary Shares on a Fully Diluted Basis. With respect to SOFTBANK only, for purposes of calculating the 50% limit set forth in the preceding sentence, even after the Convertible Bond ceases to be convertible in accordance with its terms, SOFTBANK shall be deemed to own the

number of Equity Securities into which the Convertible Bond owned by SOFTBANK or any SOFTBANK Affiliate could otherwise be converted in accordance with its terms if the Convertible Bond were then still convertible. For clarity, the Convertible Bond shall not be included in determining the number of Equity Securities outstanding after it ceases to be convertible in accordance with its terms.

- 8.2 <u>Chief Executive Officer</u>. JM shall continue to be the Company's Chief Executive Officer following the Closing Date. Each of Yahoo, SOFTBANK and the Management Members agree that they will ensure that their respective designated directors shall vote in favor of JM continuing to serve as the Company's Chief Executive Officer, unless he is removed earlier for Cause, until the earlier to occur of (<u>i</u>) the closing date of the IPO, (<u>ii</u>) the fifth anniversary of the Closing Date, and (<u>iii</u>) his resignation, retirement, death or incapacity.
- 8.3 <u>Compliance Officers.</u> The Company and Yahoo will mutually agree on the appointment of certain personnel in the legal and finance departments of the Company (the "<u>Compliance Officers</u>"). Among other duties, the Compliance Officers shall provide assistance to Yahoo in relation to Yahoo's compliance with applicable Law (including, without limitation, United States securities laws), and Nasdaq and stock exchange rules and requirements, in each case, with respect to the Company. Except for Cause, the Company shall not remove any Compliance Officer without Yahoo's written consent (such consent not to be unreasonably conditioned, withheld or delayed), and shall promptly remove any Compliance Officer upon Yahoo's written request. Any vacancy created by the removal, resignation, retirement, death or incapacity of any Compliance Officer shall be filled promptly by the Company with a replacement mutually agreed upon by Yahoo and the Company.
- 8.4 <u>Confidentiality</u>. Each party shall maintain the confidentiality of Confidential Information in accordance with procedures adopted by such party in good faith to protect confidential information of third parties delivered to such party, <u>provided</u> that such party may deliver or disclose Confidential Information to (<u>i</u>) such party's representatives, Affiliates, shareholders, limited partners, members of its investment committees, advisory committees, similar bodies, and Persons related thereto, who are informed of the confidentiality obligations of this Section 8.4 and such party shall be responsible for any violation of this Section 8.4 made by any such Person, (<u>ii</u>) any Governmental Authority having jurisdiction over such party to the extent required by applicable Law or (<u>iii</u>) any other Person to which such delivery or disclosure may be necessary or appropriate (A) to effect compliance with any Law applicable to such party, or (B) in response to any subpoena or other legal process, <u>provided</u> that, in the cases of clauses (ii) and (iii), the disclosing party shall provide each other party with prompt written notice thereof so that the appropriate party may seek (with the cooperation and reasonable efforts of the disclosing party) a protective order, confidential treatment or other appropriate remedy, and in any event shall furnish only that portion of the information which is reasonably necessary for the purpose at hand and shall exercise reasonable efforts to obtain reliable assurance that confidential treatment will be accorded such information to the extent reasonably requested by any other party.

8.5 Information Rights.

- (a) The Company shall, and shall cause each Subsidiary to, maintain true books and records of account in which full and correct entries shall be made of all its business transactions pursuant to a system of accounting established and administered in accordance with GAAP, and shall set aside on its books all such proper accruals and reserves as shall be required under GAAP.
 - (b) The Company shall deliver to each of Yahoo, SOFTBANK and each Management Member the following:
- (i) As soon as available but in any event not later than thirty-five (35) days after the end of each of the quarterly accounting periods, the unaudited consolidated balance sheet of the Company and its Subsidiaries, if any, as of the end of each such period, the related unaudited consolidated statements of operations, shareholders' equity and cash flows of the Company and its Subsidiaries, if any, for such quarterly period and for the period from the beginning of such fiscal year to the end of such quarterly period. All such financial statements shall be prepared in accordance with GAAP applied on a consistent basis and be certified by the Company's Chief Financial Officer (and Chief Accounting Officer after such Chief Accounting Officer is appointed).
- (ii) As soon as available, but in any event no later than sixty (60) days after the end of each fiscal year of the Company, a copy of the audited consolidated

balance sheets of the Company and its Subsidiaries, if any, as of the end of such fiscal year and the related consolidated statements of operations, shareholders equity and cash flows of the Company and its Subsidiaries stating in comparative form the figures as of the end of and for the previous fiscal year certified by a firm of independent certified public accountants of recognized international standing selected by the Company and approved by the Shareholders. All such financial statements shall be prepared in accordance with GAAP applied on a consistent basis and be certified by the Company's Chief Financial Officer (and Chief Accounting Officer after such Chief Accounting Officer is appointed).

- (iii) As soon as available but in any event not later than thirty-five (35) days after the end of each quarterly accounting periods, (A) explanations for any significant movements from the prior quarter in each of the unaudited consolidated balance sheets and statements of income, stockholders' equity and cash flows in conjunction with 8.5(b)(i) above, and (B) operating metrics relevant to the Alibaba businesses and used by Alibaba management for decision making purposes.
- (iv) As soon as available but in any event not later than thirty (30) days after the end of each monthly accounting periods, a copy of the unaudited monthly management report, which shall include the unaudited consolidated balance sheet and income statement of the Company and its Subsidiaries, if any, after the end of such month. All such financial statements shall be prepared in accordance with GAAP applied on a consistent basis.
 - (v) As soon as practicable following Board approval, a copy of the annual strategic plan and budget of the Company.
- (vi) With reasonable promptness, such other information and data with respect to the Company or any of its Subsidiaries as from time to time may be reasonably requested by any Shareholder.
- (c) The Company will (and will cause its Subsidiaries to) give (\underline{x}) the Shareholders, and their respective employees and contract personnel primarily engaged by such Shareholder and (\underline{y}) with the reasonable advance notice to, and the reasonable consent of, the Company (such consent not to be reasonably withheld, conditioned or delayed), the Shareholders' respective outside accountants, auditors, legal counsel and other authorized representatives and agents, (\underline{i}) full access during reasonable business hours to the properties, assets, books, contracts, commitments, reports and records of the

Company and its Subsidiaries, and furnish to them all such documents, records and information with respect to the properties, assets and business of the Company and its Subsidiaries and copies of any work papers relating thereto as the Shareholders shall from time to time reasonably request; and (<u>ii</u>) reasonable access during reasonable business hours to the Company, its Subsidiaries and their respective employees as may be

necessary or useful to the Shareholders in their reasonable judgment in connection with their review of the properties, assets and business of the Company and its Subsidiaries and the above-mentioned documents, records and information. Without limiting the generality of the foregoing, the Company will (and will cause its Subsidiaries to) provide Yahoo and its accountants and auditors with access to such information and individuals as is reasonably necessary to conduct a review of the Company and its Subsidiaries (\underline{x}) within three months following the Closing Date, (\underline{y}) twice annually thereafter, and (\underline{z}) as reasonably necessary to confirm that any material weakness, significant deficiency, internal control failure or system fault identified in a notice delivered or required to be delivered pursuant to Section 8.6 hereof has been remedied.

- 8.6 Internal Controls over Financial Reporting. The Company shall use its reasonable efforts to establish and maintain a system of internal controls over financial reporting adequate to permit Yahoo to comply with Section 404 of the United States Sarbanes-Oxley Act of 2002 ("Section 404") and any similar Law, in each case, with respect to the Company. If the Company identifies a significant deficiency or material weakness as defined under Section 404 or its auditors identify a material internal control failure or system fault in accounting or record-keeping, the Company shall give Yahoo prompt written notice thereof specifying in reasonable detail the material weakness, significant deficiency, internal control failure or system fault and shall use its good faith efforts to correct such material weakness, significant deficiency, internal control failure or system fault as expeditiously as possible.
 - 8.7 GAAP. All financial statements of the Company shall be prepared in accordance with GAAP.
 - 8.8 Fiscal Year. The fiscal year of the Company shall begin on January 1 and end on December 31.
- 8.9 Expansion of Business. In the event that the Company determines to expand into or enter into an Internet-based consumer business (other than a peer-to-peer payments business) in the United States, the United Kingdom, Germany, France or Korea, the Company will first discuss and negotiate in good faith with Yahoo terms upon which the Company and Yahoo would agree to enter such markets in a partnership on a mutually advantageous and agreeable basis.
 - 9. <u>Governing Law and Dispute Resolution</u>.
- 9.1 <u>Governing Law</u>. THIS AGREEMENT SHALL BE GOVERNED IN ALL RESPECTS, INCLUDING AS TO VALIDITY, INTERPRETATION AND EFFECT, BY THE LAWS OF THE STATE OF NEW YORK.

9.2 Arbitration.

- (a) Any dispute, controversy or claim arising out of, relating to, or in connection with this Agreement, or the breach, termination or validity hereof, shall be finally settled exclusively by arbitration. The arbitration shall be conducted in accordance with the rules of the International Chamber of Commerce (the "ICC") in effect at the time of the arbitration, except as they may be modified by mutual agreement of the parties. The seat of the arbitration shall be Singapore, provided, that, the arbitrators may hold hearings in such other locations as the arbitrators determine to be most convenient and efficient for all of the parties to such arbitration under the circumstances. The arbitration shall be conducted in the English language.
- (b) The arbitration shall be conducted by three arbitrators. The party (or the parties, acting jointly, if there are more than one) initiating arbitration (the "Claimant") shall appoint an arbitrator in its request for arbitration (the "Request"). The other party (or the other parties, acting jointly, if there are more than one) to the arbitration (the "Respondent") shall appoint an arbitrator within thirty (30) days of receipt of the Request and shall notify the Claimant of such appointment in writing. If within thirty (30) days of receipt of the Respondent, either party has not appointed an arbitrator, then that arbitrator shall be appointed by the ICC. The first two arbitrators appointed in accordance with this provision shall appoint a third arbitrator within thirty (30) days after the Respondent has notified Claimant of the appointment of the Respondent's arbitrator or, in the event of a failure by a party to appoint, within thirty (30) days after the ICC has notified the parties and any arbitrator already appointed of the appointment of an arbitrator on behalf of the party failing to appoint. When the third arbitrator has accepted the appointment, the two arbitrators making the appointment shall promptly notify the parties of the appointment. If the first two arbitrators appointed fail to appoint a third arbitrator or so to notify the parties within the time period prescribed above, then the ICC shall appoint the third arbitrator and shall promptly notify the parties of the appointment. The third arbitrator shall act as Chair of the tribunal.
- (c) The arbitral award shall be in writing, state the reasons for the award, and be final and binding on the parties. The award may include an award of costs, including reasonable attorneys' fees and disbursements. In addition to monetary damages, the arbitral tribunal shall be empowered to award equitable relief, including, but not limited to, an injunction and specific performance of any obligation under this Agreement. The arbitral tribunal is not empowered to award damages in excess of compensatory damages, and each party hereby irrevocably waives any right to recover punitive, exemplary or similar damages with respect to any dispute, except insofar as a claim is for indemnification for an award of punitive damages awarded against a party in an action brought against it by an independent third party. The arbitral tribunal shall be authorized in its discretion to grant pre-award and post-award interest at commercial rates. Any costs, fees or taxes incident to enforcing the award shall, to the maximum

extent permitted by Law, be charged against the party resisting such enforcement. Judgment upon the award may be entered by any court having jurisdiction thereof or having jurisdiction over the relevant party or its assets.

(d) In order to facilitate the comprehensive resolution of related disputes, and upon request of any party to the arbitration proceeding, the arbitration tribunal may, within ninety (90) days of its appointment, consolidate the arbitration proceeding with any other arbitration proceeding involving any of the parties relating to this Agreement, the Purchase and Contribution Agreement and the other Ancillary Agreements. The arbitration tribunal shall not consolidate such arbitrations unless it determines that (\underline{x}) there are issues of fact or law common to the proceedings, so that a consolidated proceeding would be more efficient than separate proceedings, and (\underline{y}) no party would be prejudiced as a result of such consolidation through undue delay or otherwise. In the

event of different rulings on this question by the arbitration tribunal constituted hereunder and any tribunal constituted under the Ancillary Agreements, the ruling of the tribunal constituted under this Agreement will govern, and that tribunal will decide all disputes in the consolidated proceeding.

- (e) The parties agree that the arbitration shall be kept confidential and that the existence of the proceeding and any element of it (including but not limited to any pleadings, briefs or other documents submitted or exchanged, any testimony or other oral submissions, and any awards) shall not be disclosed beyond the tribunal, the ICC, the parties, their counsel and any person necessary to the conduct of the proceeding, except as may be lawfully required in judicial proceedings relating to the arbitration or otherwise, or as required by NASDAQ rules or the rules of any other quotation system or exchange on which the disclosing party's securities are listed or applicable Law.
 - (f) The costs of arbitration shall be borne by the losing party unless otherwise determined by the arbitration award.
- (g) All payments made pursuant to the arbitration decision or award and any judgment entered thereon shall be made in United States dollars, free from any deduction, offset or withholding for Taxes.
- (h) Notwithstanding this Section 9.2 or any other provision to the contrary in this Agreement, no party shall be obligated to follow the foregoing arbitration procedures where such party intends to apply to any court of competent jurisdiction for an interim injunction or similar equitable relief against any other party, <u>provided</u> there is no unreasonable delay in the prosecution of that application.

10. <u>Miscellaneous</u>.

- 10.1 <u>Notices</u>. All notices, requests, demands, waivers and other communications required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given if (a) delivered personally, (b) sent by commercial courier services or overnight mail or delivery or (c) sent by facsimile with confirmation by personal delivery or overnight mail, as follows:
 - (a) if to the Company, to

Alibaba.com Corporation c/o Alibaba.com Hong Kong Limited 2403-05 Jubilee Centre 18 Fenwick Street Wanchai, Hong Kong Fax: +852-2215-5200

Telephone: +852-2215-5100 Attention: Chief Financial Officer

with a copy to:

Debevoise & Plimpton LLP 13/F Entertainment Building 30 Queen's Road Central, Hong Kong Fax: (852) 2810 9828 Telephone: (852) 2160 9800

Telephone: (852) 2160 9800 Attention: Thomas M. Britt III

- (b) If to the Shareholders, to such Shareholder's address set forth in the signature page.
- (c) If to a Subordinate Shareholder, to the care of the Shareholder which is deemed to own Equity Securities held by such Subordinate Shareholder pursuant to Section 2.9.

Or, in each case, at such other address as may be specified in writing to the other parties hereto. All such notices, requests, demands, waivers and other communications shall be deemed to have been received (i) if by personal delivery on the day after such delivery, (ii) if by courier services or overnight mail or delivery, on the day delivered, and (iii) if by facsimile, on the next day following the day on which such facsimile was sent, provided that it is followed immediately by confirmation by personal delivery or overnight mail that is received pursuant to subclause (i) or (ii).

10.2 Management Members' Representative.

- (a) Concurrent with the execution and delivery of this Agreement, each of the Management Members is entering into an Agreement Among Management Members (the "<u>Agreement Among Management Members</u>") pursuant to which, inter alia, the Management Members have appointed the Chief Executive Officer of the Company as their initial agent, representative and attorney-in-fact (the "<u>Management Members</u>").
- (b) Each Shareholder shall be entitled to rely upon the decision, actions, consents or instructions of the Management Members' Representative appointed pursuant to the Agreement Among Management Members as being the decision, action, consent or instruction of the Management Members and each of their respective Subordinate Shareholders in connection with all matters set forth in this Agreement that are required to be taken up collectively by the Management Members and each of their respective Subordinate Shareholders (including but not limited to the designation of the Management Member Designee(s) pursuant to Section 2.3 hereof). Each of the Company, Yahoo and SOFTBANK are hereby relieved from any liability to any Management Member or any Subordinate Shareholder of any Management Member for any lawful acts done by them in accordance with such decision, act, consent, or instruction of the Management Members' Representative.

- 10.3 <u>Expenses</u>. Each party to this Agreement shall bear its respective expenses, costs and fees (including attorneys' fees) in connection with the transactions contemplated hereby, including the preparation, execution and delivery of this Agreement and compliance herewith, whether or not the transactions contemplated hereby shall be consummated.
- 10.4 Entire Agreement. This Agreement, the Purchase and Contribution Agreement and the other Ancillary Agreements (when executed and delivered) constitute the entire agreement and supersede all prior agreements and understandings, both written and oral, between the parties with respect to the subject matter hereof. This Agreement supersedes all prior shareholders agreements to which the Company and any shareholder is a party, including, without limitation, the Amended and Restated Shareholders Agreement entered into on May 13, 2004, among the Company and certain shareholders parties thereto.
- 10.5 <u>Amendment and Waiver</u>. Except as otherwise provided herein, no amendment, alteration or modification of this Agreement or waiver of any provision of this Agreement shall be effective against the Company, the Shareholders or the Subordinate Shareholders unless such amendment, alteration, modification or waiver is approved in writing by Yahoo, SOFTBANK and the Management Members'

Representative (which shall be the only parties whose approval shall be necessary to effect any such amendment, alteration, modification or waiver); provided, that any amendment, alteration or modification of Section 4.4, 4.8, 4.10 or 10.5 of this Agreement or any other provision that may affect the rights of the Financial Investors pursuant to Sections 4.4, 4.8, 4.10 and 10.5 of this Agreement shall also require the written consent of the Financial Investors owning Equity Securities with at least half of the voting power of Equity Securities owned by all Financial Investors as of the date of this Agreement. The failure of any party to enforce any provision of this Agreement shall not be construed as a waiver of such provision and shall not affect the right of such party thereafter to enforce each provision of this Agreement in accordance with its terms.

- 10.6 <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, successors and permitted assigns.
- 10.7 <u>Severability</u>. If any provision, including any phrase, sentence, clause, section or subsection, of this Agreement is invalid, inoperative or unenforceable for any reason, such circumstances shall not have the effect of rendering such provision in question invalid, inoperative or unenforceable in any other case or circumstance, or of rendering any other provision herein contained invalid, inoperative or unenforceable to any extent whatsoever.
- 10.8 <u>Assignment</u>. This Agreement shall not be assignable or otherwise transferable by any party hereto without the prior written consent of each of Yahoo, SOFTBANK and the Management Members' Representative (which shall be the only parties whose approval shall be necessary to effect any such assignment), and any purported assignment or other transfer without such consent shall be void and unenforceable.
- 10.9 No Third Party Beneficiaries. Except as provided in Sections 2.7 and 4.10, nothing in this Agreement shall confer any rights upon any person or entity other than the parties hereto and their respective heirs, successors and permitted assigns.
- 10.10 <u>Termination</u>. Subject to the foregoing, this Agreement shall terminate with respect to each Shareholder or Subordinate Shareholder, in its capacity as a Shareholder or Subordinate Shareholder, respectively, at the time at which such Shareholder or Subordinate Shareholder, respectively, ceases to own any Equity Securities, except that such termination shall not affect (a) the rights perfected or the obligations incurred by such Shareholder or Subordinate Shareholder, respectively, under this Agreement prior to such termination (including any liability for breach of this Agreement) and (b) the obligations expressly stated to survive such cessation of ownership of Equity Securities.
 - 10.11 <u>Headings</u>. The headings of this Agreement are inserted for convenience only and do not constitute a part of this Agreement.
- 10.12 <u>Counterparts</u>. This Agreement may be executed in any number of counterparts each of which shall be an original and all of which taken together shall constitute one and the same agreement.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first above written.

ALIBABA.COM CORPORATION

By: /s/ Joseph C. Tsai Name: Joseph C. Tsai

Title: Director

YAHOO INC. Address for notices:

Yahoo Inc.
: /s/ Michael Callahan 701 First Avenue

Name: Michael Callahan Sunnyvale, CA 94089

Title: Senior Vice President, General Counsel and Secretary Fax: +1-408-349-3301

Telephone: +1-408-349-3300

Attention: General Counsel

with a copy to:

Skadden, Arps, Slate, Meagher & Flom

LLP

525 University Avenue

Suite 1100

Palo Alto, CA 94301 Fax: +1-650-470-4570 Telephone: +1-650-470-4500 Attention: Kenton J. King

[SIGNATURE PAGE TO SHAREHOLDERS AGREEMENT]

YAHOO! HOLDINGS (HONG KONG) LIMITED By: /s/ Patricia Cuthbert Name: Patricia Cuthbert Title: Director		Address for notices:		
		Yahoo! Holdings (Hong Kong) Limite Room 2802, Sunning Plaza 10 Hysan Avenue, Causeway Bay Hong Kong Fax: +852-2576-1560 Telephone: +852-2837-6216 Attention: General Counsel	ed	
		with a copy to:		
		Skadden, Arps, Slate, Meagher & Flo 525 University Avenue Suite 1100 Palo Alto, CA 94301 Fax: +1-650-470-4570 Telephone: +1-650-470-4500 Attention: Kenton J. King	m LLP	
	[SIGNATURE PAGE TO SI	HAREHOLDERS AGREEMENT]		
SOFTBANK CORP.			Address for not	ices:
Ву:	/s/ Masayoshi Son		SOFTBANK CORP. 1-9-1, Higashi-Shimbashi Minate ku	
Name: Masayoshi Son Title: President & CEO			Tokyo, 105-730 Fax:	93, Japan +81-3-6215- 5001
			Telephone: Attention:	+81-3-6889- 2270 Finance
			with a copy to:	Department
			Morrison & Foerster LLP AIG Building, 11 th Floor 1-3, Marunouchi 1 chome Chiyoda-ku, Tokyo 100-0005 Japan	
			Fax: Telephone:	+81-3-3214- 6512 +81-3-3214-
SB CHINA HOLDINGS PTE LTD			Attention:	6522 Kenneth A. Siegel
OD OTHER HOLDINGS FIE LID				
By: Name: Chauncey Shey	/s/ Chauncey Shey			

SOFTBANK BB CORP.

Title: CEO

[SIGNATURE PAGE TO SHAREHOLDERS AGREEMENT]			
/s/ Jack Ma Yun	Address for notices:		
Jack Ma Yun			
	c/o Alibaba.com Hong Kong Limited		
	2403-05 Jubilee Centre		
	18 Fenwick Street		
	Wanchai, Hong Kong		
	Fax: +852-2215-5200		
	Telephone: +852-2215-5100		
/s/ Joseph C. Tsai	Address for notices:		
Joseph C. Tsai			
	c/o Alibaba.com Hong Kong Limited		
	2403-05 Jubilee Centre		
	18 Fenwick Street		
	Wanchai, Hong Kong		
	Fax: +852-2215-5200		
	Telephone: +852-2215-5100		
/s/ Li Qi	Address for notices:		
Li Qi	c/o Alibaba com Hong Wong I imited		
	c/o Alibaba.com Hong Kong Limited 2403-05 Jubilee Centre		
	18 Fenwick Street		
	Wanchai, Hong Kong		
	Fax: +852-2215-5200		
	Fax: +652-2215-5200 Telephone: +852-2215-5100		
	Telephone. +632-2213-3100		
/s/ John Wu	Address for notices:		
John Wu			
	c/o Alibaba.com Hong Kong Limited		
	2403-05 Jubilee Centre		
	18 Fenwick Street		
	Wanchai, Hong Kong		
	Fax: +852-2215-5200		
	Telephone: +852-2215-5100		
	[SIGNATURE PAGE TO SHAREHOLDERS AGREEMENT]		
THE SUBORDINATE			
SHAREHOLDERS LISTED ON SCHEDULE C HERETO			
By: /s/ Joseph C. Tsai			
Name: Joseph C. Tsai			
Title: Attorney-In-Fact			
	[CICNATURE DACE TO SUADEHOUDEDS ACDEEMENT]		
	[SIGNATURE PAGE TO SHAREHOLDERS AGREEMENT]		

By: /s/ Masayoshi Son Name: Masayoshi Son Title: President & CEO